



**CITY OF NOVI CITY COUNCIL**  
**FEBRUARY 5, 2024**

**SUBJECT:** Consideration of approval to purchase (3) 2024 Ford F-350s from Lunghamer Ford, through the MiDeal Cooperative Purchasing Contract; and upfits to be completed by Truck and Trailer Specialties through the City of Rochester Hills RFP contract, in the amount of \$231,242.00.

**SUBMITTING DEPARTMENT:** Department of Public Works, Fleet Division

<b>EXPENDITURE REQUIRED</b>	<b>\$ 81,317.00 – (1) 2024 Ford F-350 Service Body with upfits</b> <b>\$ 81,317.00 – (1) 2024 Ford F-350 Service Body with upfits</b> <u><b>\$ 68,608.00 – (1) 2024 Ford F-350 with upfits</b></u> <b>\$ 231,242.00 TOTAL</b>
<b>AMOUNT BUDGETED</b>	<b>\$ 81,500.00 – 101-441.30-983.054</b> <b>\$ 81,500.00 – 101-441.30-983.068</b> <u><b>\$ 75,220.00 – 592-536.00-983.075</b></u> <b>\$ 238,220.00 TOTAL</b>
<b>APPROPRIATION REQUIRED</b>	N/A
<b>LINE ITEM NUMBER</b>	Line-items listed above in AMOUNT BUDGETED section

**BACKGROUND INFORMATION:**

The three new vehicles will be replacing the current ones listed below:

<b>Department</b>	<b>Vehicle ID #</b>	<b>Current Model</b>	<b>Current Mileage</b>	<b>Replacement Model</b>
DPW Field Operations	655	2016 Ford F-350	29,292	2024 F-350 Service body
DPW Field Operations	658	2016 Ford F-350	33,596	2024 F-350 Service body
DPW Water & Sewer	734	2017 Ford F-350	80,414	2024 F-350

Vehicles #655 and #658 are assigned to the DPW Field Operations Division and are used for transporting trailerable equipment, tools, materials, and staff to job sites. They are also equipped with plows for winter snow removal operations. The trucks are equipped with service bodies to allow the operators to carry all the tools they would need to and from the job site without unloading them daily.

Vehicle #734 is assigned to the DPW Water and Sewer Division and is used for daily activities, such as sewage and water pump station maintenance, meter readings, meter repairs, water system flushing, and water quality testing. The F-350 will also be equipped with a plow to provide access to Water's properties during winter events.

Each vehicle is customized with the proper equipment to optimize the work performance and safety of each city employee for a variety of tasks assigned to them. These three vehicles also align with the City's light-duty replacement plan to replace assets and equipment by capturing optimal resale values, thereby bringing the overall cost of the units' life cycle as low as possible.

**RECOMMENDED ACTION:** Approval to purchase (3) 2024 Ford F-350s from Lunghamer Ford, through the MiDeal Cooperative Purchasing Contract; and upfits to be completed by Truck and Trailer Specialties through the City of Rochester Hills RFP contract, in the amount of \$231,242.00.



January 26, 2024

City of Novi  
Attn: Mike Rhatigan  
45175 W. Ten Mile Road  
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

<b>(2) 2024 Ford F350 Regular Cab 4x4 SRW Chassis in Red</b>	<b>\$49,899.00 ea</b>
<b>Total Delivered Price</b>	<b>\$99,798.00</b>

## **Order Cutoff Date: TBD.**

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

*Bill Campbell*

Bill Campbell  
Government & Fleet Sales

## DRAFT PRICING

### 2024 F-350 SRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

#### MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
  - 7.3L 2V DEVCT NA PFI V8 Gas Standard
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke Diesel engine only)
- Transmission – Ten-Speed Automatic Transmission with Neutral Idle and Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul
- Transmission Power Take-Off Provision

#### EXTERIOR

- Bumper – front, black painted
- Fender vents – front
- Fuel Tank
  - 40-gallon aft axle
- Glass – solar-tinted
- Grille – black painted
- Scuff plates – front, color-coordinated
- Splash Guards/Mud Flaps – Front (F-450/550/F-600 only)
- "Three Blink" Lane change signal
- Tires
  - LT245/75Rx17E BSW A/S PLU (DRW)
  - LT275/65Rx18E BSW A/S (SRW)
  - 225/70Rx19.5G BSW A/P
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Wheels
  - F-350 SRW – 18" Argent Painted Steel wheel w/Painted Hub Cover/Center Ornaments
  - F-350 DRW – 17" Argent Painted Steel (hub covers/center ornaments not included)
  - F-450, F-550 & F-600 – 19.5" Argent Painted Steel
  - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

#### INTERIOR/COMFORT

- 8" LCD Productivity Screen: Includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- 12V Powerpoint, auxiliary
- Air conditioning – single-zone, manual
- Air conditioning vents – black w/chrome ring and knob
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle and reflector
- Floor covering – black, full length vinyl
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Power Equipment Group – 1st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows (Super/Crew Cab); power/door-locks w/backlit switches & accessory delay
- Seat – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side)

- Steering – power
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

#### SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
- Driver and passenger frontal airbag; passenger side deactivation switch
- Headlamps – Quad beam jewel effect halogen
- Lamps – Roof marker/clearance – LED
- Mirrors – manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Remote keyless entry
- Safety Belts – w/height adjustment (front-outboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- Stationary Elevated Idle Control (SEIC)
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™

#### FORD CO-PILOT360™ TECHNOLOGY

- Audible Lane Departure Warning
- AutoLamp – Auto On/Off Headlamps
- Cruise Control (Steering wheel-mounted)
- Pre-Collision Assist (PCA) with Automatic Emergency Braking (AEB)

#### FUNCTIONAL

- Alternators:
  - 7.3L 2 Valve Gas – 240 AMP
  - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Battery
  - 750 CCA, 78 AH Single
- FordPass™ Connect 4G Wi-Fi Modem
  - 4G LTE Wi-Fi hotspot connects up to 10 devices
  - Remotely start, lock and unlock vehicle
  - Schedule specific times to remotely start vehicle
  - Locate parked vehicle
  - Check vehicle status
- Stabilizer bars – front & rear
- SYNC® 4
  - Enhanced Voice Recognition Communication and Entertainment
  - 911 Assist®
  - 8" LCD Center Stack screen
  - AppLink®
  - Smart-Charging USB port – one (1)
  - Trailer Brake Controller

(10,500 GVWR, 5,000 Payload) Reg. Cab, WB 145, CA 60" (10,900 GVWR, 4,950 Payload)

<input type="checkbox"/>	<b>Base Price (F3E/630a) 4x2</b>	<b>\$45,752.00</b>
<input checked="" type="checkbox"/>	<b>Base Price (F3F/630a) 4x4</b>	<b>\$48,909.00</b>

(10,900 GVWR, 4,970 Payload) SuperCab, WB 168, CA 60" (11,300 GVWR, 4,940 Payload)

<input type="checkbox"/>	<b>Base Price (X3E/630a) 4x2</b>	<b>\$47,814.00</b>
<input type="checkbox"/>	<b>Base Price (X3F/630a) 4x4</b>	<b>\$50,972.00</b>

(11,000 GVWR, 4,930 Payload) Crew Cab, WB 179, CA 60" (11,400 GVWR, 4,920 Payload)

<input type="checkbox"/>	<b>Base Price (W3E/630a) 4x2</b>	<b>\$48,594.00</b>
<input type="checkbox"/>	<b>Base Price (W3F/630a) 4x4</b>	<b>\$51,753.00</b>

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&amp;Super/Crewcab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	9,995.00
<input type="checkbox"/> CNG/LPG Fuel Capable Engine (Gas Engine Only)	98G	315.00
<input type="checkbox"/> Engine Block Heater	41H	100.00
<input type="checkbox"/> Seats, 40/20/40 Split Bench Vinyl	AS	Standard
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	4S	515.00/615.00
<input type="checkbox"/> Tires, LT245/75Rx17E All-Terrain (6)	TBM	165.00
<input type="checkbox"/> 2-Ton Hydraulic Jack	61J	55.00
<input type="checkbox"/> Spare Tire & Wheel-Includes 6-ton Hydraulic Jack	512	350.00
<input type="checkbox"/> Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A	250.00
<input type="checkbox"/> Axle, Electronic Locking	X3E/X4M	390.00
<input checked="" type="checkbox"/> <b>XL Chrome Pkg.</b> (Chrome front bumper, Bright Grille, Power Sliding Rear Glass w/Rear Window Defrost (Super Cab and Crew Cab Only), Remote Start, and Halogen Fog Lamps)	<b>96V</b>	<b>225.00</b>
<input checked="" type="checkbox"/> <b>Dual Alternator 410 AMP w/Dual Batteries (7.3L Gas Only)</b>	<b>67B/86M</b>	<b>325.00</b>
<input type="checkbox"/> Dual Alternator 410 AMP (6.7L Diesel Only)	67B	115.00
<input type="checkbox"/> Dual Batteries (68 Amp/65AGM) (Gas Engine Only)	86M	210.00
<input type="checkbox"/> 110V/400W Outlet (Includes Dual Alternators 410 AMP (67B))	43C/67B/86M	290.00
<input type="checkbox"/> <b>Fuel Tank-26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle tank</b>	65M	N/C
<input type="checkbox"/> Keys Extra (Regular) \$75.00 x __ =	Sig	75.00
<input type="checkbox"/> Keys Extra (With Power Group) \$220.00 x __ =	Sig	220.00 ea
<input type="checkbox"/> Cab Steps-Black Molded	18B	320.00/445.00
<input checked="" type="checkbox"/> <b>Snow Plow Prep Package</b>	<b>473</b>	<b>250.00</b>
<b>(Not Available w/Option Codes 67P, 67X or 67H Suspension Packages)</b>		
<input type="checkbox"/> Extra Heavy Suspension Package <b>(N/A w/Snow Plow Prep)</b>	67X	125.00
<input type="checkbox"/> Suspension Package Heavy Service <b>(N/A w/Snow Plow Prep)</b>	67H	125.00
<input type="checkbox"/> Exterior Back up Alarm	76C	140.00
<input checked="" type="checkbox"/> <b>Rearview Camera Prep Kit for Box Delete (Includes Loose Camera and Wiring Bundle)</b>	<b>872</b>	<b>415.00</b>
<input type="checkbox"/> 360-Degree Dual Beacon LED Warning Strobes-Amber	91S/59H	650.00
<input type="checkbox"/> Wheel Well Liners, Front	61L	180.00

**Total Price \$ 49,899.00 ea**

Colors for F-350

<u>Exterior Colors</u>	<u>Interior Steel (Grey)</u>	
<b>Race Red</b>	<b>[PQ]</b>	<b>[ x ]</b>
Antimatter Blue Metallic	[HX]	[ ]
Iconic Silver Metallic	[JS]	[ ]
Agate Black	[UM]	[ ]
Oxford White	[Z1]	[ ]
Carbonized Gray Metallic	[M7]	[ ]
Stone Gray	[D1]	[ ]
<b>SPECIAL PAINT</b>		
<b>School Bus Yellow Add \$660.00</b>	<b>[BY]</b>	<b>[ ]</b>
<b>Omaha Orange Add \$660.00</b>	<b>[MB]</b>	<b>[ ]</b>
<b>Green Gem Add \$660.00</b>	<b>[W6]</b>	<b>[ ]</b>

# TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | [www.ttspec.com](http://www.ttspec.com) | ph: (517) 552-3855 | fx: (517) 552-3666

**August 5, 2021**

City of Novi  
45175 Ten Mile Road, Novi, MI 48375-3024  
Attn: Mike Rhatigan, Fleet Asset Manager  
HQ0002747

## **Equipment Quotation**

**The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020**

### **Chassis information:**

(#699) One (1) Service Body 2022 Ford F-350, Chassis Cab, Reg. Cab, 60" CA, 4x4, SRW, Gasoline, upfitter switches, rearview camera kit & snow plow prep

### **Install Stahl Model CST110VCS-48.5 Challenger ST II Body including the following:**

Body to have long horizontal compartment on streetside only  
Standard rotary latches  
Recessed circle embossed bumper 79"  
LED S/T/T surface-mounted bumper/end-panel light kit  
Drawer cabinet unit in rear curbside compartment  
Four (4) tie-down D-rings in load-space floor, drill drain holes in the bottom for water draining  
Aluminum treadbrite stone guards installed on front of body, 9.63" W x 10" H  
Adapter plug for Ford  
Aluminum fuel fill scoop installed on streetside at rear  
Supplemental mounting kit for 2017-current Ford  
Back-up camera mounting bracket kit  
Four (4) 3" & one (1) 5" pull-out drawer package installed in curbside rear vertical  
Base coat/clearcoat exterior of body and bumper RED (OEM paint code required)

### **Install Custom Lighting & Electrical including the following:**

Utilize chassis switches for warning lighting  
Use switch 5 or 6 and change to battery output on switch for flashers  
One (1) SoundOff Pinnacle (mo. EPL7PDPC) amber/green mini lightbar on cab roof 3<sup>rd</sup> brake light bracket  
Two (2) SoundOff Ghost (mo. EGHST1P-12) amber/green LED flashers with mounts, on chassis hood  
Four (4) SoundOff mPower (mo. EMPC2SMS4) amber/green LED flashers surfaced-mounted:  
Two (2) mounted at the top rear of body, rear-facing  
Two (2) mounted one each side of the body, front end of wheel panels  
7-way RV plug at rear  
Remount factory camera and wiring at rear

### **Install Sensata Compact Pure Sine Wave Power Inverter including the following:**

Model CSW2012 12-volt  
Continuous 2000-watts with peak surge power at 4000-watts  
Includes USB port and GFCI AC outlet  
Mounted in curbside rear vertical compartment

### **Install Bolt-on Reese-type receiver 2- 5/16" Pintle/ball hitch**

**Install Luerne serrated grip-step foot rails for Reg Cab, both sides** (mos. 415060 & 401721; confirm MY 2022)

**Install WeatherTech Floor Liners, Black** (mo. 4410541V; confirm MY 2022)

**Install Spray-on bedliner on load-space floor, sidewalls, inside tailgate, top lip & bumper top**

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**Install Mudflaps behind rear tires**

**Above installed equipment pricing: \$22,315.00 ea.**

**Option #1 Install Remote Power Door Locks for compartment doors**

**Option #1 add: 985.00-Uses its own Key fab**

**Option #2 Install Western 8'6" MVP3 Steel V-plow including the following:**

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring

Receiver kit

UltraMount2 system

**Option #2 add: \$8,11800 ea.**

Minimum full 1-year warranty on parts and labor on all equipment.

**Payment Terms:** Net 30. Pricing effective for 30 days.

Pricing does not include any of the Rochester Hills RFQ discounts that may be applicable.

2% discount off total taken at invoice if payment received within 30 days.

**FOB:** City of Novi

**Thank you for the opportunity to quote.**

Respectfully submitted by,  
Jon Luea/Brian Bouwman



January 26, 2024

City of Novi  
Attn: Mike Rhatigan  
45175 W. Ten Mile Road  
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

**(1) 2024 Ford F350 Regular Cab 4x4 Pickup 8' Box in Red** **\$50,303.00 ea**

**Order Cutoff Date: TBD.**

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

*Bill Campbell*

Bill Campbell  
Government & Fleet Sales

## DRAFT PRICING

### 2024 F-350 SRW Models Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

#### MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
  - F-250/F-350 – 6.8L 2V DEVCT NA PFI V8 Gas
- Transmission
  - TorqShift®-G ten-speed automatic w/ Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas)
- Fuel Tanks
  - 29 Gallon (Diesel Engine) – 142" or 148" Wheelbase
  - 34 Gallon (Diesel Engine) – 160" or 164" Wheelbase
  - 34 Gallon (Gas Engine) – NA 176" Wheelbase
  - 48 Gallon (Gas Engine) – 176" Wheelbase
  - 48 Gallon (Diesel Engine) – 176" Wheelbase

#### EXTERIOR

- Bumpers – front & rear, black painted
- Daytime Running Lamps
- Fender vents – front
- Front Box Step and Rear Bumper Step
- Glass – solar-tinted
- Grille – black painted
- Handles – door & tailgate, black
- Jack
  - 3-Ton mechanical (250/350 SRW)
- Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke® Diesel engine only)
- Tailgate – Removable w/key lock
- "Three-Blink" lane change signal
- Tires
  - LT245/75R17E BSW A/S (Super Cab and Crew Cab)
  - LT275/65R18E BSW A/S (Regular Cab)
- Tow hooks – front, two (2)
- 2.5" Built Ford Tough® Trailer Hitch Receiver
- Trailer Sway Control
- Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
- Wheels
  - F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
  - Manual Locking Hubs (4x4)
  - Spare tire, wheel & carrier
- Windshield wipers – intermittent

#### INTERIOR/COMFORT

- 4.2" LCD Productivity Screen: includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- Air conditioning – manual, single zone
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Instrumentation – Multi-function switch message center
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Overhead console w/dual storage bins and map lights
- Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows;

- power door-locks w/backlit switches & accessory delay; power tailgate lock
- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control

- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed

#### SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
  - chime & flashing warning light on I/P if belts not buckled
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal airbag; passenger side deactivation Switch
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System (TPMS)
- Mirrors – Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Rear View Camera
- Remote keyless entry
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control

#### FORD CO-PILOT360™ TECHNOLOGY

- AutoLamp (Auto On/Off Headlamps)
  - Cruise Control
  - Hill Start Assist
- #### FUNCTIONAL
- Audio – AM/FM stereo/MP3 Player (four (4))
  - Alternator – 157 AMP
  - Battery
    - Gas engine – 750-CCA, 78-AH, single
    - Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine)
  - FordPass Connect™ (5G)
    - 5G Wi-Fi hotspot connects up to 10 devices 1
    - Remotely start, lock and unlock vehicle
    - Schedule specific times to remotely start vehicle
    - Locate parked vehicle
    - Check vehicle status
  - Rear axle – Non-Limited-Slip (F-250 and F-350)
  - SYNC® 4
    - 8" LCD Capacitive Touchscreen with Swipe Capability
    - Wireless Phone Connection
    - Cloud
    - AppLink® w/App Catalog
    - 911 Assist®
    - Apple CarPlay® and Android Auto™ Compatibility — Digital Owner's Manual
      - Trailer Brake Controller (incl. Smart Trailer Tow Connector)

**10500# GVWR Regular Cab 8 Ft. Box, 142"WB, 10900# GVWR**

<input type="checkbox"/>	Base Price 4x2 (F3A/610a)	\$46,311.00
<input checked="" type="checkbox"/>	Base Price 4x4 (F3B/610a)	\$48,838.00

**10100# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10500# GVWR**

<input type="checkbox"/>	Base Price 4x2 (X3A/610a)	\$48,417.00
<input type="checkbox"/>	Base Price 4x4 (X3B/610a)	\$50,949.00

**10400# GVWR SuperCab 8 Ft. Box, 164"WB, 10800# GVWR**

<input type="checkbox"/>	Base Price 4x2 (X3A/610a)	\$48,616.00
<input type="checkbox"/>	Base Price 4x4 (X3B/610a)	\$51,125.00

**10200# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10600# GVWR**

<input type="checkbox"/>	Base Price 4x2 (W3A/610a)	\$49,561.00
<input type="checkbox"/>	Base Price 4x4 (W3B/610a)	\$52,090.00

**10600# GVWR Crew Cab 8 Ft. Box, 176" WB, 10900# GVWR**

<input type="checkbox"/>	Base Price 4x2 (W3A/610a)	\$49,740.00
<input type="checkbox"/>	Base Price 4x4 (W3B/610a)	\$52,267.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&amp;Super/Crewcab</u>
<input type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G 9995.00
<input type="checkbox"/>	CNG/LPG Fuel Capable Engine (Gas Engine Only)	98F 315.00
<input type="checkbox"/>	Engine Block Heater	41H 100.00
<input type="checkbox"/>	Rapid-Heat Supplemental Cab Heater	41A 250.00
<input checked="" type="checkbox"/>	<b>Seats, 40/20/40 Split Bench Vinyl</b>	<b>AS Standard</b>
<input type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 100.00/315.00
<input type="checkbox"/>	Seat, Vinyl High Back Buckets	LS 355.00
<input type="checkbox"/>	Seats, Cloth High Back Buckets	4S 515.00/615.00
<input type="checkbox"/>	Interior Work Surface (40/20/40 Cloth or Vinyl Seats Only)	52S 140.00
<input type="checkbox"/>	Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY	TDX/64F 620.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine	98F 315.00
<input type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only)	63T 250.00
<input type="checkbox"/>	Powercode Remote Start System	76S 250.00
<input type="checkbox"/>	Power Sliding Window (Includes Privacy Glass with Heated Backlight/Rear Window Defrost <b>Super and Crew Cab Only</b> )	435/43B/924 435.00
<input type="checkbox"/>	Dual Alternators 410 amp	67B 115.00
<input type="checkbox"/>	Alternator 250 amp (6.8L Gas Only)	67E 85.00
<input checked="" type="checkbox"/>	<b>Dual Batteries (68 Amp.) (Gas Engines Only, Includes Dual Alternators 410 amp)</b>	<b>86M/67B 325.00</b>
<input type="checkbox"/>	Pro Power Onboard – 2KW (Includes Dual Batteries 86M)	43K/86M 1195.00
<input type="checkbox"/>	110V/400W Outlet	43C 175.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __ =	Sig 75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __ =	Sig 220.00 ea
<input type="checkbox"/>	Transmission Power Take-Off Provision ( <b>6.7L Diesel Only</b> )	62R 280.00
<input type="checkbox"/>	Cab Steps Molded Black	18B 320.00/445.00
<input type="checkbox"/>	Roof Clearance Lights	592 80.00
<input type="checkbox"/>	Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G 375.00
<input checked="" type="checkbox"/>	<b>Upfitter Switches (6) located in overhead console</b>	<b>66S 165.00</b>

<input type="checkbox"/>	Ford Pro Upfit Integration System	18A	400.00
<input checked="" type="checkbox"/>	<b>Snow Plow Prep Package(N/A with 67H)</b>	<b>473</b>	<b>250.00</b>
<input type="checkbox"/>	Camper Package	471	160.00
<input type="checkbox"/>	Snow Plow/Camper Package	47B	305.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
<input type="checkbox"/>	<b>XL Chrome Pkg.</b> (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & BoxLink with Brackets and 4 Premium Locking Cleats)	<b>96V</b>	<b>225.00</b>
<input type="checkbox"/>	<b>XL Drivers Assist Pkg.</b> (Automatic High Beam, Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning)	<b>96D</b>	<b>730.00</b>
<input type="checkbox"/>	<b>4x4 Off-Road Pkg</b> (Includes. Skid Plates, E-Locking Axle, and Tires, (5) LT245/75Rx17E All-Terrain)	<b>17X/X3E/TBM</b>	<b>1090.00</b>
<input type="checkbox"/>	<b>Low Technology Pkg.</b> (360-Degree Camera Package, Driver Assist Package, Lane Departure Warning (XL only), Pro Trailer Backup Assist™, Pro Trailer Hitch Assist™, and Trailer Reverse Guidance)	<b>52T/874/96D</b>	<b>2785.00</b>
<input type="checkbox"/>	<b>360-Degree Camera Package</b> (Driver Assist Package, 360-Degree Camera System (Incl. Picture in Picture capability), Center High-Mounted Stop Lamp (CHMSL) Camera, Wired Aux Trailer Camera Compatibility, BLIS with Cross-Traffic Alert / BLIS with Trailer Coverage, LED Center High-Mounted Stop Lamp (CHMSL), Rear Parking Sensors, and Reverse Sensing System w/ Reverse Brake Assist)	<b>874/96D</b>	<b>1880.00</b>
<input type="checkbox"/>	Axle, Electronic Locking	X3_	430.00
<input type="checkbox"/>	Drop in Plastic Bedliner	85L	350.00
<input checked="" type="checkbox"/>	<b>Tough Bed(Spray-in-bedliner)</b>	<b>85S</b>	<b>595.00</b>
<input type="checkbox"/>	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
<input checked="" type="checkbox"/>	<b>Splash Guards/Mud Flaps</b>	<b>61S/62S</b>	<b>130.00</b>
<input type="checkbox"/>	Wheel Well Liner (Front)	61L	180.00
<input type="checkbox"/>	Wheel Well Liner Front and Rear	61N	325.00
<input type="checkbox"/>	Exterior Backup Alarm	76C	140.00
<input type="checkbox"/>	LED Box Light (Not Available with LED Warning Strobes 91S)	66L	60.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	650.00

**Total Price \$ 50,303.00 ea**

Colors for F-350

<u>Exterior Colors</u>		<u>Interior Steel (Grey)</u>
<b>Race Red</b>	<b>[PQ]</b>	<b>[ x ]</b>
Antimatter Blue Metallic	[HX]	[ ]
Iconic Silver Metallic	[JS]	[ ]
Agate Black	[UM]	[ ]
Oxford White	[Z1]	[ ]
Carbonized Gray Metallic	[M7]	[ ]
Stone Gray	[D1]	[ ]
<b>SPECIAL PAINT</b>		
<b>School Bus Yellow Add \$660.00</b>	<b>[BY]</b>	<b>[ ]</b>
<b>Omaha Orange Add \$660.00</b>	<b>[MB]</b>	<b>[ ]</b>
<b>Green Gem Add \$660.00</b>	<b>[W6]</b>	<b>[ ]</b>

# TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | [www.ttspec.com](http://www.ttspec.com) | ph: (517) 552-3855 | fx: (517) 552-3666

**December 5, 2023**

City of Novi  
45175 Ten Mile Road, Novi, MI 48375-3024  
Attn: Mike Rhatigan, Fleet Asset Manager, ph: (248) 962-8624

## Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

### Chassis information:

2024 Ford F-350, Reg. Cab, 8' bed, 4x4, SRW, gas, bedliner, upfitter switches, rearview camera & snow plow prep

HQO002740

#### **Install Custom Lighting & Electrical including the following:**

Utilize chassis switches for warning lighting, wired L-R without skipping a switch

Upfitter switch 5-6 can be switched to battery power instead of keyed power for flashers

One (1) SoundOff Pinnacle (mo. EPL7PDPC) amber/green mini lightbar on cab roof 3<sup>rd</sup> brake light bracket

#### **Install Weather Guard Saddle Box including the following:**

Clear-color aluminum diamond plate powder-coat

Full-size standard, 10.5 cubic feet capacity, 20-½" wide (mo. 127-0-03)

#### **Install Bolt-on Reese-type receiver 2- 5/16" pintle/ball hitch**

#### **Install Luerne Grip-Step running boards, wheel-to-wheel (mos. 415098 & 401733)**

#### **Install WeatherTech Floor Liners, Black (mo. 4410541V)**

Above installed equipment pricing: **\$3,610.00 ea.**

HQO002740

#### **Option #1 Install Thieman TopLifter Hydraulic Liftgate including the following:**

Model TT 15 ET 56 x 26+5 Bar Grate

Platform dimensions are 56" wide x 26" plus a 5" tapered ramp

Steel bar grating one-piece platform, galvanized

Split-style non-towing bumper

Lifting capacity of 1,500#

Power-up & gravity-down functioning

12 VDC electric-over-hydraulic

Standard toggle control switch at gate for up & down

Remount factory back-up camera in mounting hardware kit

Power switch in-cab utilizing chassis switch

**Option #1 add: \$4,680.00 ea.**

HQO002740

#### **Option #2 Install two (2) SoundOff Ghost (mo. EGHST1P-12) amber/green flashers & mounts, on chassis hood**

**Option #2 add: \$595.00 ea.**

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**Option #3 Install Western 8'6" Pro Plus Straight Plow including the following:**

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring

Receiver kit

UltraMount2 system

**Option #3 add: \$8,496.00 ea.**

**Option #4 Install Western 8'6" MVP3 Steel V-plow including the following:**

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring

Receiver kit

UltraMount2 system

**Option #4 add: \$10,015.00 ea.**

Minimum full 1-year warranty on parts and labor on all equipment.

**Payment Terms:** Net 30. Pricing effective for 30 days.

**FOB:** City of Novi

**Delivery:** 90-120 days ARO, depending on chassis arrival (19 weeks on liftgates)

**Thank you for the opportunity to quote.**

Respectfully submitted by,

Jon Luea/Brian Bouwman