



SUBJECT: Approval to purchase a single full-time Call Station position for the Novi Police Department Dispatch Center from Motorola Solutions in the amount of \$31,817.35.

SUBMITTING DEPARTMENT: Public Safety – Police Department

EXPENDITURE REQUIRED	\$31,817.35
AMOUNT BUDGETED	\$0
APPROPRIATION REQUIRED	\$31,817.35
LINE ITEM NUMBER	101-265.00-976.068

BACKGROUND INFORMATION:

As part of the of the Dispatch Center update/renovation, the Novi Police Department is adding a fifth console/dispatch position. This position will have both phone and radio capability and provide a backup in the event of an equipment failure at one of the other positions. Additionally, the fifth position provides the space needed to train new employees. This position will be equipped with a new Oakland County police/fire radio and CAD system but will need a next generation 911 phone system. The additional phone, also known as a single full-time Call Station position, is available through Motorola Solutions, our current 911 phone system vendor.

In 2017, Oakland County awarded Emergency Callworks, now known as Motorola Solutions, the project to replace the 911 phone systems in all Oakland County Public Safety Dispatch Centers, which includes Novi. The fact that all Oakland County Dispatch Centers now have the same call station system allows for efficient interagency communication. It also allows for centers to act as each other's back up in the event of a 911 system failure at any Oakland County Dispatch Center. The Motorola Solutions phone system is a next generation 911 (NextGen 911) system and is supported with multiple redundancies. The purchase of an additional Call Station position includes all hardware, software, configuration, and maintenance.

RECOMMENDED ACTION: Approval to purchase a single full-time Call Station position for the Novi Police Department Dispatch Center from Motorola Solutions in the amount of \$31,817.35.

MEMORANDUM



TO: SCOTT BAETENS, ASSISTANT CHIEF OF POLICE
FROM: ALAN PATTERSON, COMMUNICATINS MANAGER
SUBJECT: NEW 911 MOTOROLA SOLUTIONS PHONE POSITION
DATE: APRIL 16, 2021

As part of the current dispatch center update/renovation, we are adding a fifth console/dispatch position. This position will have both phone and radio capability and provides a backup in the event of an equipment failure at one of the other positions. Additionally, the additional position provides the space needed to train new employees. The fifth position will be equipped with a new Oakland County police/fire radio and CAD system but will need a next generation 911 phone system. This phone system, also known as a single full-time Call Station position, is available through Motorola Solutions, our current 911 phone system vendor.

In 2017, Oakland County awarded Emergency Callworks, now known as Motorola Solutions, the project to replace the 911 phone systems in all Oakland County Public Safety Dispatch Centers, which includes Novi. Utilizing the same phone system as all Oakland County police and fire agencies allows for seamless transfers to other law enforcement agencies and to the medical personnel responsible for providing lifesaving pre-arrival instructions to our citizens. This also allows for dispatch centers to act as each other's back up in the event of a 911 system failure at any Oakland County Dispatch Center. The Motorola Solutions phone system is a next generation 911 (NextGen 911) system and is supported with multiple redundancies. The purchase of an additional Call Station position includes all hardware, software, configuration, and maintenance.

Motorola Solutions Sales Quote: \$31,817.35.



Sales Quote

Sales Quote: TG041921B

FO #:

Date: 4/19/21

Customer Name: Novi PD MI (Oakland)

Sales Name & Contact: Thomas Gavin thomas.gavin@motorolasolutions.com

Summary of this Sales Quote:

Provide Novi PD MI an additional single full-time CallStation position. Software support, onsite maintenance, and warranty have been included to align with the hardware refresh maintenance package ending in Jan of 2026.

In accordance with the terms and conditions of this sales quote identified above between Novi PD MI and Motorola Solutions, Inc., the following items are being added:

Qty	Part Number	Description
1	ECX100101	WKS PC, Dual Video, 8gb RAM
2	ECX100103	MONITOR, 22W" FP, BLK
1	ECX100001-NS	AUDIO INTERFACE UNIT (AIU)
1	ECX100201	VoIP Phone
1	ECX100204	Keypad, Genovation 24 Keypad DTP
1	ECX200001	CALLSTATION License
3.66	ECX200022	VIRUS PROTECTION, WKS. – per Pos. / per YEAR
4	ECX400004	CONFIG/STAGING, Per Hour
2	ECX700001	PROJECT MANAGEMENT, UNIT
1	ECX700002	SYSTEM INSTALLATION, PRIMARY
1	ECX800001	SYSTEM ENGINEERING, Lot
1.22	ECX900002	SYSTEM SUPPORT, 3 YEAR
3.66	ECX900004	ONSITE MAINTENANCE, per YEAR
2.66	ECX900005	EXTENDED WARRANTY, per YEAR (2-5)



Sales Quote

Payment Total & Payment Schedule for this Purchase:

Payment Total: \$31,817.35

Customer is to provide payment within 30 days of this signed agreement.

Pricing is valid for 120 from Sales Quote Date.

Unless amended above, all other terms and conditions of the Original Contract shall remain in full force. If there are any inconsistencies between the provisions of this Purchase and the provisions of the Contract, the provisions of this Purchase will prevail.

IN WITNESS WHEREOF the parties have executed this Sales Quote as of the last date signed below.

**Motorola
Solutions, Inc.**

Customer

By: _____
Printed Name: _____
Title: _____
Date: _____

By: _____
Printed Name: _____
Title: _____
Date: _____

Customer Shipping Address:

