



CITY OF NOVI CITY COUNCIL
FEBRUARY 9, 2026

SUBJECT: Approval to award an annual contract to Eganix, Inc., for a FOG (Fats, Oils and Grease) Prevention Program.

SUBMITTING DEPARTMENT: Department of Public Works, Water and Sewer Division

KEY HIGHLIGHTS:

- Fats, Oils and Grease (FOG) is a consistent maintenance problem and a common cause of sanitary sewer backups.
- FOG Prevention Program involves inspection of food service establishments and working with them to install proper FOG management measures.
- Following a successful pilot program (50 facilities), the program would be expanded city-wide (161 facilities).

FINANCIAL IMPACT

	FY 2025/26 Budget	FY 2026/27 Proposed
EXPENDITURE REQUIRED	\$ 91,113.80 annually	
BUDGET		
Water & Sewer Fund 592-536.00-936.593	\$ 45,557.00 (six months' worth of work)	\$ 95,000.00 annually
APPROPRIATION REQUIRED	\$ 0	
FUND BALANCE IMPACT	\$ 0	

BACKGROUND INFORMATION:

Fats, oils and grease in sanitary sewer systems, referred to as FOG, can cause sanitary problems for communities with a high volume of food service establishments. FOG buildup in pipes is a common cause of sewer backups, resulting in reactive

emergency maintenance and, in some instances, clean-up cost and effort. Proper management of FOG by restaurants, the typical source, can prevent blockages and protect the environment from overflows. Additionally, the associated routine maintenance required to clean the sanitary sewer system in areas prone to FOG build-up can be reduced.

Eganix, Inc. has established themselves as a leader in FOG prevention programs. They have partnered with OHM, one of the City's prequalified engineering firms, to develop a comprehensive solution integrated with Geographic Information Systems (GIS) to assist communities with FOG programs. Eganix staff will meet with Food Service Establishments to inspect and evaluate their facility, and work with them to make any appropriate corrections to properly manage FOG. Additionally, the program will collect samples to monitor the levels of FOG in a facility's effluent and recommend improvements to internal plumbing. Eganix will also keep track of each facility's cleaning records and enforcement (if needed). OHM has developed the "Overwatch" compliance tool, which is a custom-built GIS-based system, so staff can monitor status and access all current and historical reporting for the program.

After a successful pilot program involving 50 food service establishments, a full city-wide program for all 161 establishments is now recommended. Per the attached Eganix proposal, the program would cost \$93,113.80 annually. This is currently set up as a two-year contract with the option to extend up to three (3) times at two-year intervals, with no more than a 3% increase per extension.

Letters from Eganix and OHM are included in the packet regarding the sole source method and compliance tools to be utilized.

RECOMMENDED ACTION: Approval to award an annual contract to Eganix, Inc., a sole source provider, for a FOG (Fats, Oils and Grease) Prevention Program, in the amount of \$91,113.80 per year. Contract term is two years.



1091 Centre Rd #120 | Auburn Hills, Michigan 48326
(866) 823-1307 | jules.may@eganix.org

RECIPIENT:

City of Novi, MI

26300 Lee BeGole Drive
Novi, Michigan 48375

Quote #2497

Sent on 01/12/2026

Total \$91,113.80

Product/Service	Description	Qty.	Unit Price	Total
Overwatch Compliance Program	<p>1.) Ordinance Template and Support A regulatory template will be provided for legal integration, with ongoing support available.</p> <p>2.) Customized Software Platform Build Out and Licensing Inspection (109 added Locations)</p> <p>Includes:</p> <ul style="list-style-type: none">- Downloading all FOI's/SIU's into dashboard along with all facility attributes.- Field Map with FSE/FOI data- Dashboard for real-time analytics- 8 hours initial setup and integration- 2 hours of staff training (in-person or remote) <p>Clarifications:</p> <ul style="list-style-type: none">- ArcGIS Online setup assistance if needed.- GIS format conversion costs vary based on discussion. <p>3.) Facilities of Interest Inspections Individual inspections for high strength sewage sources, with a 40+ point evaluation.</p> <p>4.) FOG Samples as Needed - Grab Samples FOG grab samples to ensure ordinance compliance, with coaching for offenders. Frequency varies. Cost recovery is 100% if ordinance is adopted.</p> <p>5.) Monthly Self Reporting System Setup and Monitoring Grease trap frequencies determined by annual inspections. Facilities must submit cleaning records to Eganix, which will monitor compliance and notify of violations.</p> <p>6.) Real Time Q & A Support All inquiries should be directed to reporting@eganix.com</p> <p>7.) Eganix ARC GIS Member - Includes all annual upgrades and customization.</p>	1	\$91,113.80	\$91,113.80*

Total \$91,113.80



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Good evening, Scott and Ben.

This quote is detailed out for us to continue FOG inspections on 161 facilities within Novi.

The monthly payment for the compliance program is \$7,592.82.

Note that this is a two-year contract. This includes the option to extend the contract up to three (3) times at two year intervals with no more than a 3% increase per extension.

I am more than happy to walk through any questions you have about individual line items or the program in general, so please do not hesitate to reach out.

Victoria Kleparek, COO
Eganix, Inc.
(248) 798-6178

T&C's attached - This proposal becomes part of T&C's

Signature: _____ **Date:** _____

FOOD SERVICE ESTABLISHMENT	ADDRESS	ADDRESS	CITY, STATE, ZIP
5th Ave +A2:R114	25750 # 104	Novi Rd	Novi, MI 48375
11/11 Burgers	39601	Grand River Ave	Novi, MI 48375
Ajishin	42270	Grand River Ave	Novi, MI 48375
Alchile Mexican Restraunt	42100	Grand River Ave	Novi, MI, 48375
Alexandria Mediterranean Cuisine	43155	Main St.	Novi, MI 48375
Althean Coney Island	43324	Eleven Mile Rd	Novi, MI 48375
Anthology Retirement Center	42400	12 Mile Rd	Novi, MI 48377
Applebee's	47900	Grand River Ave	Novi, MI 48374
Ardiana's	41600	Ten Mile Rd	Novi, MI 48375
Ascension Brewery	42000	Grand River Ave	Novi, MI 48375
Bar Louie	44375	Twelve Mile Rd	Novi, MI 48377
Bawarchi Birani Point	25750	Novi Rd	Novi, MI 48375
BD's Mongolian Barbeque	43155	Main Street	Novi, MI 48375
Benitos Pizza	24270	Novi Rd	Novi, MI 48375
Bento 39	22200	Novi Rd	Novi, MI 48375

Better Health	42875	Grand River Ave	Novi, MI 48375
Bi Bam Bab	43155	Main Street # 300	Novi, MI 48375
Big Tommy Parthenon	40380	Grand River Ave	Novi, MI 48375
Black Rock	44175	12 Mile Rd	Novi, MI 48377
Bone Fish Grill	43304	W 11 Mile Rd	Novi, MI 48375
Border Cantina	21420	Novi Rd	Novi, MI 48375
Boston Market (Closed)	43363	Crescent Blvd	Novi, MI 48375
Breakfast Club of Novi	24255	Novi Rd	Novi, MI 48375
Brentwood Grill (fna Steve & Rockys)	43150	Grand River Ave	Novi, MI 48375
Brookdale Novi	45182	West Park Drive	Novi, MI 48377
Buddys Pizza	44225	Twelve Mile Rd C-108	Novi, MI 48377
Buffalo Wild Wings Grill	44375	Twelve Mile Rd	Novi, MI 48375
Burger 21	26425	Novi Rd	Novi, MI 48375
Burrito King	30950	Beck Rd	Novi, MI 48377
Busch's	41840	Ten Mile Rd	Novi, MI 48375
Byrds Hot Chicken	43444	W Oaks Dr	Novi, MI 48377

Carrabba Italian Grill	43455	West Oaks Drive	Novi, MI 48377
Chick Fil A	27750	Novi Rd	Novi, MI 48375
Chipotle	43345	Crescent Blvd	Novi, MI 48375
China Café	24299	Novi Rd	Novi, MI 48375
China Crown	22208	Novi Rd	Novi, MI 48375
China King	47770	Grand River Ave	Novi, MI 48374
Chopped Olive	47454	Grand River Ave	Novi, MI 48374
Cottage Inn	41758	Ten Mile Rd	Novi, MI 48375
Crumbi Cookie	26060	Ingersol Dr	Novi, MI 48375
Dae Jang Keum	39743	Grand River Ave	Novi, MI 48375
Diamond Jim Bradys	43271	Crescent Blvd	Novi, MI 48375
Dickeys Barbecue Pit	48975	Grand River STE 300	Novi, MI 48374
Ding Tea	39799	Grand River Ave	Novi, MI 48375
Domino's Pizza	41728	W 10 Mile Rd	Novi, MI 48375
Double Tree	42100	Crescent Blvd	Novi, MI 48375
Driftwood Bar and Grill	1103	E Lake Drive	Novi, MI 48377

Dunkin Donut		Ten Mile Rd	
El Mariachi Mexican Restaurant	31150	Novi Rd	Novi, MI 48377
Epoch Hospitality, LLC	46350	Grand River Ave	Novi, MI 48374
Famous Daves	43350	Crescent Blvd	Novi, MI 48375
Farm Grill	30990	Beck Rd	Novi, MI 48377
Firehouse Subs	48955	Grand River Ste 100	Novi, MI 48374
Fireside Grill & Patio	46100	Grand River Ave	Novi, MI 48374
First Watch	26054	Ingersol Dr	Novi, MI 48375
Fountain Walk	44125	Twelve Mile Rd	Novi, MI 48375
Fox Run	41000	Thirteen Mile Rd	Novi, MI 48377
Fumi Japanese Resturant	24271	Novi Rd	Novi, MI 48375
Gatsby	45701	Grand River Ave	Novi, MI 48374
Genji	27155	S. Karevich Dr	Novi,MI 48377
Grand Diner	48730	Grand River Ave	Novi, MI 48374
Guernsey Farms	21300	Novi Rd	Northville, MI 48167
Guidos Premium Pizza	47964	Grand River Ave	Novi, MI 48374

Happy Sushi	41766	Ten Mile Rd	Novi, MI 48375
Honey Baked Ham	43320	W 11 Mile Rd	Novi, MI 48375
Hotari	39723	Grand River Ave	Novi, MI 48375
Hot Head Burritos	39743	Grand River Ave	Novi, MI 48375
IHop	43317	Grand River Ave	Novi, MI 48375
ITC Transmission Company	27175	Energy Way	Novi, MI 48375
Jersey Mike's	26425	Novi Rd	Novi, MI 48375
Jet's Pizza	39711	Grand River Ave	Novi, MI 48375
Jimmy Johns	39601	Grand River Ave	Novi, MI 48375
Joe Kools	43200	Crescent Blvd	Novi, MI 48375
KA Hing	45017	Pontiac Trail	Novi, MI 48377
Kinder Care	24250	Homestead	Novi, MI 48374
Kroger	47650	Grand River Ave	Novi, MI 48374
La Herradura	47690	Grand River Ave	Novi, MI 48374
La Vie Mediterranean Grill	41490	Grand River Ave	Novi, MI 48375
Lakeview Bar	43393	Thirteen Mile Rd	Novi, MI 48377

Leo's Coney Island	47830	Grand River Ave	Novi, MI 48374
Levantine Grill	39755	Grand River Ave	Novi, MI 48375
Lifestyle Café - Twelve Oaks Mall			
Lifetime Fitness	40000	High Pointe	Novi, MI 48375
Little Ceasars Pizza	41527	W 10 Mile Rd	Novi, MI 48375
?	39600	Lewis Dr	Novi, MI 48377
Maisano's Italian Resturant	26139	Novi Rd	Novi, MI 48375
Manor of Novi	24500	Meadowbrook	Novi, MI 48375
Maria's Italian Bakery	41706	W 10 Mile Rd	Novi, MI 48375
Masala Indian Kitchen	43168	Grand River Ave	Novi, MI 48375
McDonalds	21050	Haggerty Rd	Novi, MI 48375
McDonalds	42665	Twelve Mile Rd	Novi, MI 48377
Moe's on Ten Seafood Grill	39455	Ten Mile Rd	Novi, MI 48375
Moose Pastry and Tea	42130	Grand River Ave	Novi, MI 48375
MRS Fields	27470	Novi Rd	Novi Mi 48377
Nagomi Japanese Resturant	25750	Novi Rd	Novi, MI 48375

Noodles & Company	26425	Novi Rd A	Novi, MI 48375
Nothing Bundt Cakes	43280	11 Mile Rd	Novi, MI 48375
Novi Chop House #6 Prime 4 Point	27000	Karevich Drive	Novi, MI 48377
Novi Coney	25875	Novi Rd Ste 170	Novi, MI 48377
Novi Crescent 2 LLC	26425	Novi rd,	Novi, Mi 48375
Novi Siam Spicy	43436	West Oaks Drive	Novi, MI 48377
O'Cafe	41467	W 10 Mile Rd	Novi, MI 48375
O' Sushi	41563	Ten Mile Rd	Novi, MI 48375
Oishi Restaurant	43155	Main St	Novi, MI 48375
Olgas	47960	Grand River Ave	Novi,MI 48374
Olive Garden Italian Resturant	43300	Crescent Blvd	Novi, MI 48375
On the Border Mexican Café	21091	Haggerty Rd	Novi, MI 48375
One Energy	45145	12 Mile Rd	Novi, MI 48377
One World Market	42705	Grand River Ave	Novi, MI 48375

Outback Steakhouse	48020	Grand River Ave	Novi, MI 48374
Panda Express	26150	Novi Rd Ste 400	Novi, MI 48375
Panera Bread	25875	Novi Road Ste 100	Novi, MI 48375
Penn Station	24274	Novi Rd	Novi, MI 48375
Pho Lucky	39777	Grand River Ave	Novi, MI 48375
Picasso Café	39915	Grand River Ave	Novi, MI 48375
Pita Way	43432	W Oaks Dr	Novi, MI 48377
Pot Belly	43350	Grand River Ave	Novi, MI 48375
Pretzel Peddler	27500	Novi Rd	Novi, MI 48377
Shake Shack	43335	Crescent Blvd	Novi, MI 48375
Pizza Hut	43443	Grand River Ave	Novi, MI 48375
Qdoba	26401	Novi Rd	Novi, MI 48375
Red Lobster	27760	Novi Rd	Novi, MI 48375
Red Robin	43250	Crescent Blvd	Novi, MI 48375

Residence Inn	27477	Cabaret	Novi, MI
Rose Senior Living	47400	Heritage Drive	Novi, MI 48374
Royal Wall	31178	Beck Rd	Novi, MI 48377
Sams Club	27300	Wixom Rd	Novi, MI 48374
Sheraton	21111	Haggerty Rd	Novi, MI 48375
Shiro Resturant	43180	Nine Mile Rd	Novi, MI 48375
Sip Coffee Café	27500	Novi Rd	Novi, MI 48377
Sizzle It Asian Bistro	31194	Novi Rd	Novi, MI 48377
Spicy Slices	30750	Beck Rd	Novi, MI 48377
Starbucks Coffee	42151	14 Mile Rd	Novi, MI 48377
Starbucks Coffee	27212	Beck Rd	Novi, MI 48374
Starbucks Coffee	27855	Cabot Dr	Novi, MI 48377
Starbucks Coffee	27795 B	Novi Rd	Novi, MI 48377
Starbucks Coffee	27100	Wixom Rd	Novi, MI 48374
Staybridge Suites	27000	Providence Pkwy	Novi, MI 48374

Suburban Collection Showplace	46100	Grand River Ave	Novi, Mi 48374
Subway	47790	Grand River Ave	Novi, MI 48375
Suki Hana - FC 104	27300	Novi Rd	Novi, MI 48377
Sweetwater Coffee	43346	Grand River Ave	Novi, MI 48375
Szechuan Fan	46077	Grand River Ave	Novi, MI 48374
Taco Bell	21090	Haggerty Rd	Novi, MI 48375
Taco Bell	31100	Beck Rd	Novi, MI 48377
Texas Roadhouse	26730	Adell Center	Novi, MI 48375
Thai Basil	47984	Grand River Ave	Novi, MI 48374
The Grand Diner	48730	Grand River Ave	Novi, MI 48374
Three Days Gourmet Catering	26850	Providence Pkwy # 115	Novi, MI 48374
Tim Hortons	47296	Citygate	Novi, MI 48375
Toasted Oak & Market Renaissance Hotel	27790	Novi Rd	Novi, MI 48377
Tubby's	41460	Grand River Ave	Novi, MI 48375
Turmerican Vegetarian Cuisine	24259	Novi Rd	Novi, MI 48375
Walmart	26090	Ingersol Dr	Novi, MI 48375

Wasabi	42050	Grand River Ave	Novi, MI 48375
Wendys	26245	Novi Rd	Novi, MI 48375
Westside Family Dining	31120	Beck Rd	Novi, MI 48377
Whirleyball Novi	41550	Grand River Ave	Novi, MI 48375
Yori - sushi	30650	Beck Rd	Novi, MI 48377
Zoup	47996	Grand River Ave	Novi, MI 48374
Zoup	27292	Novi Rd	Novi, MI 48377



Eganix, Inc.

1091 Centre Rd
Suite #120
Auburn Hills, MI 48326

December 4, 2024

Subject: Sole Source Justification for 'Overwatch' Geographic Information System

To Whom It May Concern,

We are submitting this letter to formally justify the selection of Eganix, Inc. as the sole source for the development of the 'Overwatch' compliance tool, a sophisticated Geographic Information System (GIS)-based solution. This application is crucial to Novi's municipal operations and business growth, and Eganix, Inc. is uniquely qualified to fulfill its requirements.

1. Background and Project Overview

'Overwatch' is designed to provide a streamlined and sustainable process for the City of Novi to track and mitigate FOG, BOD and TSS in the collection system. 'Overwatch' also specifically allows the City to track PFAS in strategic locations throughout the collection system. This application is custom-built to address the specific needs of the municipality and its businesses, which cannot be met by off-the-shelf solutions.

2. Justification for Sole Source Selection

Eganix, Inc. is the only provider capable of delivering the solution based on the following factors:

- **Unique Expertise and Experience:** Eganix, Inc. has demonstrated specialized expertise in FOG maintenance and prevention. We have successfully delivered similar solutions for other municipal clients in the region, making us uniquely qualified.
- **Proprietary Technology/Processes:** The proposed solution involves proprietary methodologies, tools, or platforms developed exclusively by Eganix, Inc. No other vendor has access to these technologies, which are critical for the project's success.
- **Custom Integration Requirements:** The application will seamlessly integrate with the City's existing systems. Eganix, Inc. also has in-depth knowledge of municipal wastewater infrastructure, reducing the risk and timeline associated with integration

- **Justification for Sole Source Selection:** Eganix conducted extensive market research and considered several potential competitors when developing 'Overwatch'. Compared to alternatives, none of them could meet the unique requirements or demonstrate the same level of expertise and readiness to deliver the project.

Please let us know if additional information or documentation is required. We appreciate your prompt consideration of this request.

Sincerely,

Sean Egan

Founder and CEO

sean.egan@eganix.org



November 22, 2024

Ben Croy
City Engineer
City of Novi
26300 Lee BeGole Drive
Novi, MI 48375

RE: Partnership with Eganix for FOG Inspection Program

Dear Mr. Croy:

Per our previous discussions, it is our understanding that the City of Novi is looking to implement a program for inspections, monitoring, and compliance related to Fat, Oil, & Grease (FOG) and other high strength sewage within your sanitary sewer collection system. This program is critical to operation and maintenance of the City's sewer system and compliance with regulatory requirements. OHM Advisors has partnered with Eganix, Inc. to develop a comprehensive solution integrated with Geographic Information System (GIS) to assist municipalities with their FOG program: the "Overwatch" compliance tool. "Overwatch" is a sophisticated GIS-based system that is custom-built for each community to meet their specific needs, including a customized GIS dashboard to simply monitoring and reporting by the City Team. A number of municipalities throughout southeast Michigan are utilizing the "Overwatch" tool with the Eganix/OHM team for their FOG programs.

As one of the City's approved consultants, OHM is well-suited to develop this application to integrate with the City's existing systems, standards, and requirements. We have developed this solution in partnership with Eganix, Inc. and are not currently engaged with other companies to provide similar services. We would recommend that the City utilize Eganix, Inc. to implement a comprehensive FOG inspection & monitoring program. Feel free to contact me if you have any questions or need additional information regarding this.

Sincerely,
OHM Advisors

A handwritten signature in blue ink, reading "Timothy J. Juidici". The signature is written in a cursive style and is positioned above a horizontal line.

Timothy J. Juidici
Principal-in-Charge

cc: Jeff Herczeg, Director of Public Works