

SIGN VARIANCE REQUEST / PETITION

August 27, 2008

Ms. Robin A. Working ZBA Recording Secretary City of Novi 45175 West Ten Mile Road Novi, MI 48375

RE: Sign Variance Request/Petition Property Located at 43223 Twelve Mile Road Hagopian World of Rugs Building

Dear Ms. Working:

The purpose of this letter is to ask for your permission to temporarily install two (2) "For Lease" signs on the Hagopian property. On behalf of Edmond Hagopian, Signature Associates is putting our most aggressive and professional foot forward to find the right Tenant for the vacant space in this building. We realize that you are the reason for this City's success, and we want our marketing efforts to complement the City's vision for this space. Taking this into consideration, I met with P. Mark Spencer a couple of months ago to get a feeling for the City of Novi's expectations.

These are difficult times, but if we all work together in attempts of bringing solid business to this area, our collaborative efforts will work more effectively. At this point in our marketing efforts, we feel a sign on Twelve Mile Road and one on Ring Road along the Mall will give this available space more exposure to the public. We will work with the City to make sure the signs comply with your ordinance.

One Towne Square - Suite 1200 Southfield, Michigan 48076 248.948.9000 248.948.9015 Fax

246 E. Saginaw Street - Suite 2 East Lansing, Michigan 48823 517.374.1100 517.827.3010 Fax

333 Bridge Street NW - Suite 1010 Grand Rapids, Michigan 49504 616.235.0900 616.235.8515 Fax

1675 E. Mt. Garfield - Suite 175 Muskegon, Michigan 49444 231.799.9900 231.799.1200 Fax

5200 E. Cork Street Kalamazoo, Michigan 49048 269.385.2000 269.385.3530 Fax

Four SeaGate - Suite 608 Toledo, Ohio 43604 419.249,7070 419.255.2439 Fax

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Thank you for your consideration. Should you need more information or care to discuss further, do not hesitate to contact us at 248.948.9000.

Most sincerely,

SIGNATURE ASSOCIATES An independently owned and operated member of the **CUSHMAN & WAKEFIELD ALLIANCE**

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AAA/lmr

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