



CITY of NOVI CITY COUNCIL

Agenda Item D
September 24, 2012

SUBJECT: Approval to purchase Fire Department protective turnout gear from Apollo Fire Equipment, using existing contract, in the amount of \$26,550.

SUBMITTING DEPARTMENT: Public Safety - Fire *OE. V*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$26,550
AMOUNT BUDGETED	\$27,000
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-337.00-741.000

BACKGROUND INFORMATION:

The National Fire Protection Association (NFPA 1851) Standard limits structural firefighting turnout gear ensemble components to a maximum service of ten (10) years from date of manufacture. This standard, and the manufacturer's recommendation, suggests that after ten (10) years of service all components including turnout coats and pants be removed from service and no longer used for structural firefighting. The moisture barrier within the bunker gear begins to fail after each successive fire the gear is exposed to. Likewise, the outer shell can absorb harmful carcinogens and is continually subjected to cuts, tears and abrasions during normal use at a structure fire. The Department currently inspects and washes bunker gear on an annual and as-needed basis according to the Standard. In addition, we will send gear out for necessary repairs when needed; thereby extending its useful life to the ten year period.

We currently have 93 full-time and part-time members of the department and a standardized replacement schedule has been established. Fifteen (15) complete sets are budgeted to be replaced each fiscal year.

In February 2012 a Request for Proposals (RFP) for turnout gear was developed and posted on the Michigan Intergovernmental Trade Network (MITN). In March of 2012, Apollo Fire Equipment was the lowest qualified bidder meeting all the specifications and awarded the bid. The contract period is one (1) year from the date of the award.

RECOMMENDED ACTION: Approval to purchase Fire Department protective turnout gear from Apollo Fire Equipment, using existing contract, in the amount of \$26,550.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Wrobel				

APOLLO

FIRE EQUIPMENT COMPANY

PRICE QUOTATION

12584 LAKESHORE DRIVE
 ROMEO, MI 48065

PHONE (810) 877-5501
 WATTS 1- 800-626-7783
 FAX (586) 752-6907

David Duddles

email: dduddles@apollofire.com

TO	Novi Fire Department	DATE	9/14/2012	TERMS	30 Days
	42975 Grand River Ave.	PROPOSED SHIPPING DATE			75-90 days
	Novi, MI 48375	TO BE SHIPPED VIA			FED EX
	Attn: Ramon Alvarez	QUOTE VALID FOR			90 days

15	Lion Super Deluxe Coat- per your spec	\$1,092.00	\$16,380.00
15	Lion Super Pant w/suspenders- per your spec	\$678.00	\$10,170.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
	Shipping		N/C
	TAX		N/A

THANK YOU FOR YOUR BUSINESS

TOTAL \$26,550.00

David Duddles

2012-2013 Gear Order					
	<i>Coat</i>		<i>Pants</i>		
Aldstadt, E	48/32L				
Barratt, R			40R		
Farah, J	44/32R				
Franks, B	44/32R				
Hansknecht			36L		
Hansor, E	44/32R		38L		
Holod, K			46L		
Jacobs, B	48/32R		42R		
Krajnovich, T	44/32R		40R		
Lauria, V	44/32R*				
Manor, A			38L		
McCoy, D	44/32R				
Mikolajczak, A	44/32S				
Morris			42R		
Peters, M	46/32R				
Sands, M	46/32R				
Schmedding, E	48/32/320 *				
Schulz, R			42R		
Sharrow, R			42R		
Shea, B	46/32R		42R		
Steiner, L			34R		
Tejero, T			34R		
Vansickle, G	54/32S		52S		
Villanueva, J	48/32L				
Young, J			40R		
<u>Totals</u>	<u>15</u>		<u>15</u>		

**CITY OF NOVI
FIREFIGHTER TURNOUT GEAR BID TABULATION "AS READ"
Tuesday, March 6, 2012**

This tabulation reflects submittal data by the following companies. However, they have not been evaluated for

	Time Emergency Equipment	First Due Fire Supply	Apollo Fire Equipment
	DISQUALIFIED		
Quantity	15	15	15
COAT			
Manufacturer	GLOBE	GLOBE	LION
Make/Model	G-XCEL	G-XTREME	COMMANDO SUPER DELUXE
Unit Price	\$ 973.00	\$ 1,133.46	\$ 1,092.00
Total Coats	\$ 14,595.00	\$ 17,001.90	\$ 16,380.00
PANT			
Manufacturer	GLOBE	GLOBE	LION
Make/Model	G-XCEL	G-XTREME	JANESVILLE SUPER PANT
Unit Price	\$ 710.00	\$ 782.96	\$ 678.00
Total Pant	\$ 10,650.00	\$ 11,744.40	\$ 10,170.00
SUSPENDER			
Manufacturer	GLOBE	GLOBE	LION
Make/Model	H-BACK	H BACK	EASY H-BACK
Unit Price	included in pant price	\$ 40.00	included in pant price
Total Suspender	included in pant price	\$ 600.00	included in pant price
ESTIMATED TOTAL PRICE	DISQUALIFIED	\$ 29,346.30	\$ 26,550.00
Delivery	4-6 weeks	30-45 days ARO	currently 90 days, hope to get down to 75 days by summer
Authorized Dealer	Yes	Yes	Yes
Hours of Operation	M - F, 9 AM-5 PM	M - F, 8 AM-5 PM	M-Thurs 7 AM - 4:30 PM; Fri 7 AM-5 PM
Contact phone	(800) 423-6628, (248) 674-4253 Ron Mouser	(517) 969-3065	(800) 626-7783
Descriptive Literature Attached & Marked:	Globe, Yes, Yes	Globe, Yes, No	Lion, Yes, Yes
Extended to MITN Group	Yes	Yes	Yes
Specification Pages Attached	Yes	Yes	Yes



CITY OF NOVI
FIREFIGHTING TURNOUT GEAR
INSTRUCTIONS TO BIDDERS

This bid is issued by the Purchasing Office of the City of Novi.

IMPORTANT DATES

Bid Issue Date	February 15, 2021
Last Date for Questions	Monday, February 27, 2012 by 12:00 p.m. Please submit all questions via email to: Sue Morianti, Purchasing Manager smorianti@gmail.com
Response Due Date	Tuesday, March 6, 2012 by 2:00 p.m.

TYPE OF CONTRACT

If a contract is executed as a result of the bid, it stipulates a fixed price for products/ services. **The contract period will be for one (1) year from date of award.** Upon mutual consent of the City of Novi and the successful bidder, the contract may be renewed for one additional year at the same terms and conditions of the original contract.

BID SUBMITTALS

A completed original (signed in ink) and Two (2) copies of each bid must be submitted. No other distribution of the bids will be made by the Contractor. Bids must be signed by an official authorized to bind the Contractor to its provisions.

FAILURE TO SUBMIT PRICING ON THE BID FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

CHANGES TO THE BID/ADDENDUM

Should any prospective Bidder be in doubt as to the true meaning of any portion of the ITB, or should the Bidder find any patent ambiguity, inconsistency, or omission therein, the Bidder shall make a written request (via email) for official interpretation or correction. Such request shall be submitted to the staff member indicated above. The individual making the request shall be held responsible for its prompt delivery.

Such interpretation or correction, as well as any additional Bid provisions that the City may decide to include, will be made as an addendum, which will be posted on the MITN website at www.mitn.info. Any addendum issued by the City shall become part of the ITB and subsequent contract and shall be taken into account by each bidder in preparing its bid. Only written addenda is binding. It is the Bidder's responsibility to be sure they have obtained all addenda. Receipt of all addenda must be acknowledged on bid form.