



# CITY of NOVI CITY COUNCIL

**Agenda Item 5  
September 24, 2012**

**SUBJECT:** Approval to purchase five (5) Ford F-350 4X4 pickup trucks with snowplows from Signature Ford-Lincoln, the lowest responsive bidder, in the amount of \$143,240.

**SUBMITTING DEPARTMENT:** Department of Public Services <sup>PH</sup> Field Operations Division, Fleet Division <sup>PH</sup> and Water & Sewer Division <sup>M.W.</sup>

**CITY MANAGER APPROVAL:**

|                             |  |
|-----------------------------|--|
| <b>EXPENDITURE REQUIRED</b> | <b>\$143,240</b>   |
| <b>AMOUNT BUDGETED</b>      | <b>\$84,000 101-442.20-983.000 Field Operations Division</b><br><b>\$28,000 101-442.30-983.000 Fleet Division</b><br><b>\$32,500 592-000.00-142.000 Water &amp; Sewer Division</b><br><b>\$13,500 101-442.20-935.100 Field Operations Division</b><br><b>\$4,500 101-442.30-935.100 Fleet Division</b> |
| <b>LINE ITEM NUMBER</b>     | <b>101-442.20-983.000 (\$84,000 Capital Outlay - Vehicles)</b><br><b>101-442.30-983.000 (\$28,000 Capital Outlay - Vehicles)</b><br><b>592-000.00-142.000 (\$28,648 Vehicles)</b><br><b>101-442.20-935.100 (\$1,944 Vehicle-New Install)</b><br><b>101-442.30-935.100 (\$648 Vehicle-New Install)</b>  |

**BACKGROUND INFORMATION:**

For FY 2012-2013, the Novi City Council allocated \$162,500 to the Department of Public Services (DPS) for the purchase of five replacement vehicles (five Ford F-350 pick-up trucks: three for the Field Operations Division, one for the Fleet Division, and one for the Water and Sewer Division). The \$19,260 in remaining funds will be used to purchase necessary additional equipment, such as two-way radios and toolboxes, to fully equip each truck.

On September 13, 2012, 12 bids were received following a public bidding period. Upon evaluation, DPS determined that Signature Ford-Lincoln of Owosso met all specifications by providing a responsive bid. Two bids received were at a lower price, however, these bids were considered non-responsive because they did not meet the specifications for a Western Pro Plus snow plow, which is DPS's standard plow type. Standardizing equipment, such as plows, allows for interchangeability and cost-effectiveness. The Bid Tabulation form is attached for review.

Delivery of pickup trucks is scheduled for early January 2013.

**RECOMMENDED ACTION:** Approval to purchase five (5) Ford F-350 4X4 pickup trucks with snowplows from Signature Ford-Lincoln, the lowest responsive bidder, in the amount of \$143,240.

|                         | 1 | 2 | Y | N |
|-------------------------|---|---|---|---|
| Mayor Gatt              |   |   |   |   |
| Mayor Pro Tem Staudt    |   |   |   |   |
| Council Member Fischer  |   |   |   |   |
| Council Member Margolis |   |   |   |   |

|                       | 1 | 2 | Y | N |
|-----------------------|---|---|---|---|
| Council Member Mutch  |   |   |   |   |
| Council Member Casey  |   |   |   |   |
| Council Member Wrobel |   |   |   |   |

CITY OF NOVI  
 NEW 2012-13 VEHICLES BID TAB  
 SEPTEMBER 13, 2012 2:00 P.M.

|   | Signature Ford (Bid 1)  | Gorno Ford  | Signature Ford (Bid 2)  | Signature Ford (Bid 3)   | Signature Ford (Bid 4)  | Signature Ford (Bid 5)                          |
|---|---|---|---|--|---|---|
| Base Bid: Five F350 regular cab, 4x4, w/ plow |   |   |   |  |   |   |
| Yr, Make, Model                               | 2013 Ford F350  | 2013 MY Ford XL   | 2013 Ford F350  | 2013 Ford F350   | 2013 Ford F350  | 2013 Ford F350                                  |
| Unit price                                    | \$ 28,232.00  | \$ 28,396.00  | \$ 28,648.00  | \$ 28,835.00   | \$28,945.00 (Meyer Plow);<br>\$29,067.00 (Boss Plow)                                  | \$ 29,133.00                                    |
| Delivery                                      | 14-16 wks   | 10-12 weeks from receipt of PO  | 14-16 wks   | 14-16 wks  | 14-16 wks   | 14-16 wks                                       |
| Deviations/ comments                          | Snow plow provided by Cannon Truck Equipment. Propane upfit Knapheide Truck Equipment | Prices expire 12/31/12. Deduct \$600.00 for buyer's Snowdogg 8'6" stainless steel snow plow (equivalent) as alternate | Snow plow provided by Bostick Truck Center. Propane upfit Knapheide Truck Equipment | Snow plow supplied by NBC Truck Equipment. Propane upfit Knapheide Truck Equipment | Snow plow provided by Monroe Truck Equipment. Propane upfit Knapheide Truck Equipment | Equipment supplied by Knapheide Truck Equipment |
| Alternate 1 - Propane Autogas Fuel System     | 10,900  | 10,589  | 10,900  | 10,900   | 10,900  | 10,900  |
| Make/Model                                    | Roush 2012/2013 Ford F250/F350 underbed   | Roush Autogas per spec  | Roush 2012/2013 Ford F250/F350 underbed   | Roush 2012/2013 Ford F250/F350 underbed  | Roush 2012/2013 Ford F250/F350 underbed   | Roush 2012/2013 Ford F250/F350 underbed         |
| Extend to MITN?                               | yes   | no  | yes   | yes  | yes   | yes   |
| Extend to Schools, Northville?                | yes   | no  | yes   | yes  | yes   | yes   |

\$141,160 -

\$141,980 -

\$143,240 -

\$144,175 -

\$144,725 -

\$145,665 -

CITY OF NOVI  
 NEW 2012-13 VEHICLES BID TAB  
 SEPTEMBER 13, 2012 2:00 P.M.

|  | Garber Chevrolet                        | Jorgensen Ford<br>(Alternate)              | Jorgensen Ford                             | Simms Chevrolet                      | Harold Ziegler<br>Ford  | Jefferson Chevrolet  |
|--|---|--|--|--------------------------------------|---|--|
| Base Bid: Five F350<br>regular cab,4x4, w/<br>plow |   |  |  |                                      |   |  |
| Yr, Make, Model                                    | 2103 Chevrolet<br>Silverado             | 2013 Ford F350                             | 2013 Ford F350                             | 2013 Chevy Silverado<br>3500 HD \$WD | 2013 Ford F350<br>SRW 4x4   | 2013 Chevrolet<br>CK30903                                  |
| Unit price   | \$ 29,230.00                            | \$ 30,899.00                               | \$ 31,499.00                               | \$ 31,596.10                         | \$ 31,600.00  | \$ 31,994.00   |
| Delivery   | 75-90 days ARO                          | 10-12 weeks from PO                        | 10-12 weeks from PO                        | 4-8 weeks from order<br>date         | 11/30/12  | 90-120 days  |
| Deviations/<br>comments                            | CNG/LPG not available<br>for this model | Buyer's snow plow<br>Model Ex85            | none                                       | license plates not<br>included       | Factory options<br>for 17" BSW A/T<br>tires are "245"<br>profile. Bid<br>specs called for<br>"265". | CNG/LPG prep<br>package not available.<br>6.0 L V8 Engine. |
| Alternate 1 -<br>Propane Autogas<br>Fuel System    | no bid                                  | 41,494                                     | 42,094                                     | N/A                                  | 10,995  | no bid   |
| Make/Model   |   | Roush (you get dealer<br>price on attached | Roush (you get dealer<br>price on attached | N/A on GM at this time               | Roush Propane<br>Autogas  |  |
| Extend to MITN?                                    | yes                                     | yes  | yes  | no                                   | yes   | yes  |
| Extend to Schools,<br>Northville?                  | yes                                     | yes  | yes  | no                                   | yes   | yes  |

\$146,650 -

\$154,495 -

\$157,495 -

\$157,980 -

\$158,000 -

\$159,970 -

BID # 2



CITY OF NOVI  
BID FORM

NEW 2012, 2013 VEHICLES

We, the undersigned as bidder, propose to furnish to the City of Novi, according to the terms, conditions, specifications, and instructions attached hereto:

Prices must be quoted as Lump Sum (including title, delivery, etc.).  
The City is Tax Exempt.

A. Five (5) F350 Pickup, Regular Cab, 4 x 4, SRW (or equivalent), WITH PLOW

\$ 28,648.00 each

Year, Make, Model 2013 FORD F350

Delivery date 14-16 WEEKS

Deviation from specifications: NONE

Comments: SNOW PLOW SUPPLIED BY BOSTICK TRUCK CENTER / PROPANE UPFIT KNAPHEIDE TRUCK EQUIPMENT

Alternate #1 - Propane Autogas Fuel System

\$ 10,900.00 each

Make/model ROUSH 2012/13 FORD F250/350 UNDER BETA

We acknowledge receipt of the following Addenda: 0  
(please indicate numbers)

Company (Legal Registration) OWOSSO MOTORS INC. / D.B.A. SIGNATURE FORD-LINCOLN

Address 1960 E. MAIN ST.

City Owosso State MI Zip 48867

Telephone (888) 923-5338 EXT 229 Fax 517-625-5832

Representative's Name (please print) WILLIAM J. CAMPBELL JR

Representative's Title FLEET & GOV'T SALES MGR

Representative's Signature 

E-mail bcampbell@signatureautogroup.com

Date 9-12-2012



CITY OF NOVI  
NEW 2012, 2013 VEHICLES  
SPECIFICATIONS

**BASE BID**

**Number of Vehicles:**

Three (3) for Field Operations Division  
One (1) for Fleet Division  
One (1) for Water & Sewer Division

**Type of Vehicle:**

New 2012 or 2013 Ford F-350 Regular Cab, 4 x 4 Pickup, SRW (or equivalent), WITH PLOW

- One Ton *YES*
- 10,000 lb. GVWR minimum *YES*
- 137" Wheelbase *YES*
- 8' Box *YES*

**Exterior Color:**  
**Interior Color:**

RED *YES*  
Gray *YES*

**Equipment:**

**Standard Package plus the following:**

- V8 Engine (minimum 6.2 L) *YES*
- HD 6-speed automatic transmission *YES*
- Alternator: 155 Amp HD *YES*
- Battery: 650 CCA, 72-AH *YES*
- Rear Axle – Electronic Locking *YES*
- Manual Transfer Case w/ manual locking hubs *YES*
- Front stabilizer bar *YES*
- Power Steering *YES*
- Air Conditioning *YES*
- Power windows, power door locks *YES*
- AM/FM Stereo *YES*
- Seats: Front, 40/20/40 HD cloth *YES*
- Floor covering: black vinyl, full *YES*
- Roof Clearance Lights *YES*
- Tires: LT265/70R17 BSW A/T (5) *YES / OWL / SPARE BSW*
- Wheels: 17" Argent Painted Steel (5) *YES*
- Tow Hooks (2) *YES*
- Windshield Wipers: Interval control *YES*
- Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector *YES*
- Integrated trailer brake controller *YES*
- Trailer Tow Mirrors – Power, heated *YES*

- Upfitter Switches (4) **YES**
- Snow Plow Package **YES**
- 10,000# GVWR Package (68D) **YES**
- Cab Steps – 6" angular black molded **YES**
- Splash guards/mud flaps, front & rear **YES**
- ToughBed Spray-in bedliner (including tailgate guard and black bed bolts) **YES**
- CNG/LPG Gaseous Engine Prep Package **YES**

**Additional Equipment:**

**8 1/2 Foot Plow Package Western Pro Plus**

- UltraMount attachment system
- Handheld Cabcommand control
- Poly snow Deflector
- 1/2" Steel cutting edges
- Mounted Curb Guards
- Spare Cutting edge and set of shoes

**YES**

**ALTERNATE #1 - Propane Autogas Fuel System**

**Requirements:**

- Dedicated propane autogas fuel system
- Must fully maintain Ford OEM Warranty (or equivalent manufacturer's OEM warranty if equivalent vehicle is proposed)
- Fuel system must be EPA Certified
- Tank capacity to be a minimum of 20 usable gallons
- Tank to be mounted underneath the truck bed, with no obstruction of cargo area

**YES**

**CITY OF NOVI  
NEW 2012, 2013 VEHICLES**

**Please return this page with your bid form**

If your company is awarded the item(s) referenced in the bid proposal, other governmental entities may wish to use this contract and will issue a purchase order or contract for the item(s) awarded in the bid proposal following minimum order/contract requirements set forth in the bid documents. Each entity will provide their own purchase order and delivery location(s) and must be invoiced separately to the address indicated on their purchase order.

**1. EXTENSION OF AWARD TO THE MITN (MICHIGAN INTER-GOVERNMENTAL TRADE NETWORK)  
PURCHASING COOPERATIVE: OPTIONAL**

Numerous Counties, Cities, Townships, and Authorities of the State of Michigan are members of the MITN (Michigan Inter-governmental Trade Network) Purchasing Cooperative. Other associate entities are also members of the Cooperative in the Tri-County area. Please visit [www.mitn.info](http://www.mitn.info) website to view the entire list of participating agencies.

If an award is made to SIGNATURE FORD-LINCOLN, it is agreed that the contract will be extended to other MITN Purchasing Cooperative members and associate entities under the same prices, terms, and conditions.

Our company is **NOT** interested in extending the contract to those MITN members listed on the website.

**2. EXTENSION OF AWARD TO THE NOVI COMMUNITY SCHOOL DISTRICT, CITY OF NORTHVILLE,  
NORTHVILLE COMMUNITY SCHOOL DISTRICT, AND THE WALLED LAKE CONSOLIDATED SCHOOLS:  
OPTIONAL**

The City of Novi is working with the Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools to discover opportunities to optimize procurement services.

If an award is made to SIGNATURE FORD LINCOLN, it is agreed that the contract will be extended to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Our company is **NOT** interested in extending the contract to Novi Community School District, City of Northville, Northville Community School District and the Walled Lake Consolidated Schools under the same prices, terms, and conditions.

Contractor Signature: \_\_\_\_\_

Company Name: \_\_\_\_\_

Date: \_\_\_\_\_

*Will J. Cobb*

SIGNATURE FORD-LINCOLN

9-12-2012

Macomb Co. T.10A

## 2013 F-350 SRW Models Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

### Powertrain/Functional

- Alternator, Heavy Duty – 155-amps
- Battery, Diesel engine, 750 CCA, 78-AH, dual
- Battery, Gas engine, 650 CCA, 72-AH
- Brakes – 4-Wheel Anti-lock Braking System
- Engine– 6.2L 2-Valve SOHC EFI modular V8 gas (Flex Fuel)
- Fuel Tank, 35 Gallon (Gas Engine)
- Fuel Tank, 26 Gallon (Diesel Engine) – 137", – 142" & 156" Wheelbase
- Fuel Tank, 37.5 Gallon (Diesel Engine) – 158" & 172" Wheelbase
- Rear axle – Non-Limited Slip
- Stationary Elevated Idle Control
- Stabilizer bar – front
- Stationary Elevated Idle Control (SEIC)
- Steering – power
- Steering damper
- Tire Pressure Monitoring System (TPMS)
- Trailer Tow Package – 7-wire harness w/relays & 7/4-pin connector
- Transmission – 6-speed SelectShift™ Automatic O/D

### Exterior

- "3-Blink" lane change signal
- Bumpers – front & rear, black painted
- Fender vents – front
- Front License Plate Bracket
- Glass – solar tinted
- Grille – Black painted
- Handles – door & tailgate, black
- Headlamps – dual beam jewel effect
- Jack– 2-Ton mechanical
- Mirrors – Manual Telescoping Trailer Tow Mirrors w/Manual Glass
- Moldings, tailgate and box rail
- Pickup box – partitionable & stackable
- Spare tire, wheel, lock & frame-mounted carrier
- Stop light – high-mounted
- Tailgate – removable w/key lock, black handle and TailGate Assist™
- Tie-down hooks – pickup box (four w/6 ¾' box; six w/8' box)
- Tires–LT245/75Rx17E BSW A/S (5)
- Tow Hooks–Front (2)
- Wheels– 17" Argent painted steel w/painted hub covers/center ornaments
- Underhood service light

- Window – rear, fixed

### Interior

- Air conditioning – manual
- Audio – AM/FM stereo/digital clock & 2-speakers
- Coat hooks – LH/RH color coordinated
- Dash-top tray
- Dome Lamp – LH/RH door activated I/P switch operated w/delay
- Door trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Headliner – color coordinated cloth
- Instrument panel – color coordinated w/glove box, 4 air registers w/positive shutoff, power point, storage bin & trash bag hook
- Instrumentation – Multifunction switch message center with ice blue lighting (three button message control on steering wheel)
- Map lights – dual (front and rear w/Crew Cab)
- Mirror – rearview 11.5" day/night
- Overhead console with dual storage bins and map lights (Super Cab and Crew Cab)
- Power point – auxiliary (2)
- Scuff plates – color coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver side), front center seat includes integrated restraint
- Steering wheel – Black vinyl, with telescoping and raking steering column
- Sunvisors – color coordinated vinyl, single driver w/pocket, single passenger w/mirror insert
- Windshield wipers – interval control

### Safety/Security

- Air bags – Driver and Passenger frontal and side air bag/curtain
- Air bag deactivation switch – passenger side (not incl. w/Crew Cab)
- Belt-Minder®
- MyKey®
- Safety belts – color coordinated w/height adjustment D-ring
- SecuriLock® Anti-Theft Ignition
- SOS Post Crash Alert System
- AdvanceTrac® with Roll Stability Control®
- Trailer Sway Control and Hill Assist Control

**10000# GVWR Regular Cab 8 Ft. Box, 137"WB, 10400# GVWR**

[ ] Base Price 4x2 (F3A/610a)

**\$18,370.00**

■ Base Price 4x4 (F3B/610a)

**\$20,958.00**

**10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 142"WB, 10500# GVWR**

- [ ] Base Price 4x2 (X3A/610a) \$20,506.00
- [ ] Base Price 4x4 (X3B/610a) \$23,094.00

**10200# GVWR SuperCab 8 Ft. Box, 158"WB, 10700# GVWR**

- [ ] Base Price 4x2 (X3A/610a) \$20,671.00
- [ ] Base Price 4x4 (X3B/610a) \$23,259.00

**10,200# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 156" WB, 10,600# GVWR**

- [ ] Base Price 4x2 (W3A/610a) \$21,476.00
- [ ] Base Price 4x4 (W3B/610a) \$24,064.00

**10,500# GVWR Crew Cab 8 Ft. Box, 172" WB, 10,800# GVWR**

- [ ] Base Price 4x2 (W3A/610a) \$21,830.00
- [ ] Base Price 4x4 (W3B/610a) \$24,238.00

Available Standard Options

| <u>Option</u>  | <u>Reg.&amp;Super/Crewcab</u> |
|--|-------------------------------|
| [ ] 6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.   | 99T/44W 6,787.00              |
| ■ Seats, 40/20/40 Split Bench Cloth  | 1S 95.00/275.00               |
| [ ] Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)  | LS 307.00                     |
| [ ] Seats, Cloth 40/Mini-Console/40  | 2S 450.00/535.00              |
| [ ] Tires, LT245/75Rx17E All-Terrain (5)   | TBM 110.00                    |
| ■ Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW)  | TCD 385.00                    |
| [ ] 17" Aluminum Wheels  | 64W 600.00                    |
| [ ] Tires, LT275/65Rx18E BSW A/S (5)   | TCH/64F 385.00                |
| [ ] Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY  | TDX/64F 465.00                |
| [ ] Engine Idle Shutdown (avail. w/6.7L diesel Only)   | 63T 250.00                    |
| [ ] Operator Commanded Regeneration (OCR) (6.7L Diesel Only)   | 98R 250.00                    |
| ■ Power Locks, Windows, Mirrors, (Manual Telescoping w/Power Heated Glass, Inter. Clearance Lamps/turn signals, and Remote Keyless Entry)  | 90L/54K 758.00/933.00cc       |
| [ ] Extra Heavy Duty Alternator 200 amp  | 67D 75.00                     |
| [ ] Dual Alternators, Diesel only (total of 320 amps)  | 67A 325.00                    |
| [ ] Electric Shift on the fly (4x4 only)   | 213 160.00                    |
| [ ] Keys Extra for SecuriLock Anti-Theft Ignition  | Sig 50.00 EA                  |
| ■ Trailer Brake Controller   | 52B 200.00                    |
| [ ] <b>5<sup>th</sup> Wheel/Gooseneck Hitch Prep Package</b> (One Frame under-bed-cross member, Five pickup bed attachment points with plugs, & One integrated 7-pin connector on driver's side pick-up bed wall. <b>8' Box only</b> ) | 53W 315.00                    |
| [ ] Transmission Power Take-Off Provision, Diesel Only   | 62R 235.00                    |
| ■ Cab Steps Molded Black   | 18B 275.00/315.00             |
| [ ] Window, Rear Sliding w/Privacy Glass(Deep Tint)  | 433 107.00                    |
| [ ] Reverse Vehicle Aid Sensor   | 76R 210.00                    |
| [ ] Rear View Camera (NA w/Pickup Box Delete)  | 76V 405.00                    |
| ■ Roof Clearance Lights  | 592 55.00                     |
| [ ] Tailgate Step, Incl. Tailgate Assist, Step & Handle  | 85G 320.00                    |
| [ ] AM/FM w/Single CD/MP3 Player/Clock w/4 speakers  | 585 235.00                    |
| [ ] Speed Control  | 525 205.00                    |
| ■ Upfitter Switches (4) located on I/P   | 66S 115.00                    |

|                                     |  |             |          |
|-------------------------------------|--|-------------|----------|
| <input type="checkbox"/>            | Rapid-Heat Supplemental Cab Heater, Req. Diesel and 67D or 67A Alternators   | 41A         | 220.00   |
| <input checked="" type="checkbox"/> | 10,000 GVWR Package  | 68D         | N/C      |
| <input type="checkbox"/>            | 4x4 Off-Road Pkg (Incl.Skid Plates, E-Locking Axle & AT Tires)   | 17X/X3E/TCD | 947.00   |
| <input type="checkbox"/>            | Camper Package   | 471         | 140.00   |
| <input type="checkbox"/>            | Suspension Package, Heavy Service(N/A with 473)  | 67H         | 110.00   |
| <input checked="" type="checkbox"/> | Snow Plow Prep Package(N/A with 67H)   | 473         | 75.00    |
| <input checked="" type="checkbox"/> | CNG/LPG Prep Fuel Capable Engine   | 98F         | 271.00   |
| <input type="checkbox"/>            | <b>XL Decor Group</b> (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments)   | 17F         | 193.00   |
| <input type="checkbox"/>            | <b>XL Value Pkg</b> (Chrome front and rear step bumper, AM/FM Stereo/Single CD w/4 Speakers, Bright chrome hub covers and center ornaments, & Cruise Control | 96V         | 505.00   |
| <input type="checkbox"/>            | <b>XL Value Pkg with SYNC System</b> (All of the above listed & SYNC Entertainment & Bluetooth Technology System)  | 96V/91M/62D | 895.00   |
| <input type="checkbox"/>            | Crew Chief(Telematics) by Microlise  | 87T         | 800.00   |
| <input type="checkbox"/>            | Cable Lock by Master Lock™ (Factory Invoiced Accessory; Replaces Cargo Tie Down Hooks; NA w/ 66D Pickup Box Delete)  | 87C         | 120.00   |
| <input type="checkbox"/>            | Pickup Box Delete(8' box only, NA 76V Rear View Camera)  | 66D         | (465.00) |
| <input type="checkbox"/>            | <b>DELETE</b> Air Conditioning-Credit  | 572         | (540.00) |
| <input type="checkbox"/>            | Heavy Service Package for Pickup Box Delete Only   | 63R         | 110.00   |
| <input type="checkbox"/>            | Spare Tire & Rim (for Box delete only)   | 512         | 245.00   |
| <input checked="" type="checkbox"/> | Axle, Electronic Locking   | X3          | 338.00   |
| <input type="checkbox"/>            | Daytime running Lights   | 942         | 45.00    |
| <input type="checkbox"/>            | Skid Plate Package   | 41P         | 93.00    |
| <input checked="" type="checkbox"/> | Tough Bed(Spray-in-bedliner)   | 85S         | 430.00   |
| <input type="checkbox"/>            | Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)   | 85M         | 123.00   |
| <input type="checkbox"/>            | Powercode Remote Start System(Req. Power Equip. Grp.)  | 76S         | 170.00   |
| <input type="checkbox"/>            | Bug Shield   | 61B         | 108.00   |
| <input checked="" type="checkbox"/> | Splash Guards/Mud Flaps  | 61S         | 108.00   |
| <input type="checkbox"/>            | Exterior Back up Alarm   | 76C         | 114.00   |

|                                  |                  |                                     |
|----------------------------------|------------------|-------------------------------------|
|                                  | Colors for F-350 |                                     |
| <u>Exterior Colors</u>           |                  | <u>Interior Steel (Grey)</u>        |
| Sterling Grey Metallic           | [UJ]             | [ ]                                 |
| Vermillion Red                   | [F1]             | <input checked="" type="checkbox"/> |
| Blue Jeans Metallic              | [N1]             | [ ]                                 |
| Green Gem Metallic               | [W6]             | [ ]                                 |
| Ingot Silver Metallic            | [UX]             | [ ]                                 |
| Tuxedo Black                     | [UH]             | [ ]                                 |
| Oxford White                     | [Z1]             | [ ]                                 |
| Pale Adobe Metallic              | [LQ]             | [ ]                                 |
| School Bus Yellow                | (84S53)          | [ ]                                 |
| SPECIAL PAINT                    |                  |                                     |
| <b>Omaha Orange Add \$425.00</b> | [W5684E]         | [ ]                                 |

TOTAL  
\$24,063.00(ea)



# Bostick Truck Center

1368 Joslyn Ave - Pontiac, MI 48340  
 (248) 373-6100 - Fax: (248) 340-0946



|                |                   |
|----------------|-------------------|
| <b>SOLD TO</b> | <b>SHIPPED TO</b> |
| CITY OF NOVI   |                   |

**RETURN POLICY:** No returns on electrical or special order items. All claims and returned goods must be accompanied by this invoice. A restocking charge will be applied on all merchandise returned for credit. No returns after 30 days.

**DISCLAIMER OF WARRANTIES:** All warranties on the products sold hereby are those made by the manufacturer. The seller, Bostick Truck Center, hereby expressly disclaims all warranties, either expressed or implied, including any implied warranty of merchantability or fitness for a particular purpose, and Bostick Truck Center, neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products. Any limitation contained herein does not apply where prohibited by law.

| YOUR PURCHASE ORDER  |                            | TERMS                    |                   | INVOICE DATE          | INVOICE NUMBER / PG.  |      |         |
|--|----------------------------|--------------------------|-------------------|-----------------------|-----------------------|------|---------|
| Verbal   |                            | Payment Due Upon Receipt |                   | 8/24/12               | Quote 1               |      |         |
| SHIP VIA   |                            |                          | SALESPERSONS NAME |                       |                       |      |         |
| REGULAR GROUND   |                            |                          | JIM BOSTICK       |                       |                       |      |         |
| QTY.   | DESCRIPTION                | SOURCE                   | LIST              | NET                   | AMOUNT                |      |         |
|  | Kit:                       |                          |                   |                       | 4285.00               |      |         |
| 1  | 76974 : 8.5 PROPLUS W/QUAD |                          |                   |                       | Incl                  |      |         |
| 2  | 44404 : GUARD KIT 5/8      | SP                       |                   |                       | Incl                  |      |         |
| 2  | 49071 : HD SHOE            | SP                       |                   |                       | Incl                  |      |         |
| 1  | 63670 : POLY DEFLC         | SP                       |                   |                       | Incl                  |      |         |
| 1  | 63985 : 8.6PPEDGE          | SP                       |                   |                       | Incl                  |      |         |
| 1  | 75600 : BIG BOX PRO+       | AQL                      |                   |                       | Incl                  |      |         |
| 1  | 96900 : CONTROL            | CNT                      |                   |                       | Incl                  |      |         |
| 1  | 29048 : HARNESS KIT        | HRN                      |                   |                       | Incl                  |      |         |
| 1  | 290701 : MODULE 3 PORT     | HRN                      |                   |                       | Incl                  |      |         |
| 1  | 312691 : MOUNT KIT         | MNT                      |                   |                       | Incl                  |      |         |
| 4  | CPLB : LABOR HOUR          | EP                       | 90.00             | 75.00                 | 300.00                |      |         |
| *****  |                            |                          |                   |                       |                       |      |         |
| * THANK YOU FOR YOUR BUSINESS! *   |                            |                          |                   |                       |                       |      |         |
| * CK US OUT ON THE WEB AT *  |                            |                          |                   |                       |                       |      |         |
| * WWW.BOSTICKTRUCK.COM *   |                            |                          |                   |                       |                       |      |         |
| * PLEASE PAY FROM THIS INVOICE *   |                            |                          |                   |                       |                       |      |         |
| *****  |                            |                          |                   |                       |                       |      |         |
| DATE PRINTED   |                            | 8/24/12                  | TIME              | 15:16:59              | SERVICES OR EQUIPMENT |      |         |
|  |                            |                          |                   |                       | 4585.00               |      |         |
| <b>PARTS DEPARTMENT HOURS</b><br>7:30 a.m. to 5:00 p.m. Mon - Fri<br>8:00 a.m. to 2:00 p.m. Sat<br><br><h1>Thank You!</h1> |                            |                          |                   | SHIPPING              |                       |      |         |
|  |                            |                          |                   | C.O.D. CHARGE         |                       |      |         |
|  |                            |                          |                   | SALES TAX OR TAX I.D. |                       | MUNI | .00     |
|  |                            |                          |                   | DEPOSIT ON CONTRACT   |                       |      |         |
|  |                            |                          |                   | TOTAL                 |                       |      | 4585.00 |
| NO RETURN ON ELECTRICAL OR SAFETY ITEMS OR SPECIAL ORDERS.   |                            |                          |                   |                       |                       |      |         |
| X  |                            |                          |                   |                       |                       |      |         |