



CITY of NOVI CITY COUNCIL

**Agenda Item B
December 1, 2008**

SUBJECT: Approval to purchase two (2) 2009 Harley Davidson Road King Police Package motorcycles from ABC Harley Davidson of Waterford, MI, low bidder, in the amount of \$30,463.22

SUBMITTING DEPARTMENT: Police *DM*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$30,463.22
AMOUNT BUDGETED	\$36,500
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	266-266.00.983.000 Federal Forfeiture Funds

BACKGROUND INFORMATION:

As part of the FY 2008-09 budget process, forfeiture funds were allocated for the purchase of two (2) 2009 Harley Davidson Road King Police Package motorcycles for the Police Department Uniform Patrol Division. These motorcycles will replace the two motorcycles which are currently being leased through November 2008.

The model to be purchased is the 2009 Harley Davidson Road King Police Package with ABS brakes. Recent studies by the Insurance Institute for Highway Safety have shown that motorcycles with ABS brakes have a 38% lower fatality rate than similar motorcycles without the ABS technology.

The purchase would be made through ABC Harley Davidson of Waterford, MI, low bidder. The lease on the units have been increasing significantly each year, and many of the dealerships have discontinued their leasing programs. The estimated lead time for delivery is 10-12 weeks with two-three weeks for vehicle setup. If approved, it is projected that the motorcycles will be operational by April 1, 2009.

The motorcycle units provide a very valuable tool for traffic enforcement and also have been a great public relations tool as well. The units are versatile enough to also be used as district patrol units.

RECOMMENDED ACTION: Approval to purchase two (2) 2009 Harley Davidson Road King Police Package motorcycles from ABC Harley Davidson of Waterford, MI, low bidder, in the amount of \$30,463.22

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Crawford				
Council Member Gatt				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Staudt				

2009 Harley Davidson FLHP Police Road Kings

	Motor-City Harley Famrington Hills	Brighton-Harley Brighton	ABC Harley Waterford
FLHP Road Kings - black	\$15,600.00	\$15,669.72	\$13,617.00
ABS Brakes	included	included	\$795.00
Brake Signal Conversion Kits	included	included	\$104.61
Prep	included	included	\$340.00
Freight	included	included	\$375.00
Total Price Per Unit	\$15,600.00	\$15,669.72	\$15,231.61
Units	2	2	2
Total Costs	\$31,200.00	\$31,339.44	\$30,463.22
Budget	\$36,500 (includes \$1,500 per vehicle for setup)		
Factory warranty (not including wear items - brakes/belts/tires)	2 Year Unlimited	2 Year Unlimited	2 Year Unlimited
Lead time	8-10 Weeks	8-10 Weeks	10-12 Weeks

**CITY OF NOVI BUDGET
SUMMARY OF 2008-2009 VEHICLES REQUESTS**

<u>DEPARTMENT</u>	<u>PAGE #</u>	<u>DESCRIPTION</u>	<u>FUNDING SOURCE</u>	<u>DEPT. PRIORITY #</u>	<u>COST / (BENEFIT)</u>	<u>NOTES/COMMENTS</u>
ASSESSING	2	Jeep Liberty (Replaces 1998 Pontiac Sunbird 36,805 miles, excellent condition)	General	1	\$ 23,000	
COMMUNITY DEVELOPMENT-BLDG	4	Jeep Liberty Replacement (Replaces 2002 Chevy Tahoe 93,417 miles, good condition)	General	1	23,000	
COMMUNITY DEVELOPMENT-BLDG	5	Jeep Liberty Replacement (Replaces 1999 Plymouth Breeze 82,153 miles, good condition)	General	2	23,000	Transfer Police Vehicle
DPW	7	4-Wheel 3/4 Ton with Plow (Replaces #634 1992 GMC Pick-up 117,400 miles, poor condition)	General	1	26,000	
ENGINEERING	10	Jeep Liberty 4-Wheel Drive SUV (Replaces 2000 Ford Ranger 37,741 miles, poor condition)	General	1	19,500	Pool vehicle, with 2007 Jeep
FIRE	12	Chevrolet Trailblazer Replacement (Replaces 2001 Ford Crown Victoria 37,120 miles very good condition)	General	1	25,960	
FIRE	13	Chevrolet Trailblazer Replacement (Replaces 1998 Ford Crown Victoria 103,121 miles, poor condition)	General	2	25,960	Transfer Police Vehicle
FIRE	14	Chevrolet Trailblazer Replacement (Replaces 2004 Ford Crown Victoria 82,012 miles, good condition)	General	3	25,960	Transfer Police Vehicle
PARKS, RECREATION & FORESTRY	16	New 2008 Ford E 350 Econoline Cutaway Van - Older Adult Services Vehicle	PRF	1	41,000	
POLICE	18	Replacement of (2) Mid-sized Investigative Vehicles, including equipment and installation (Replaces GS-6 1999 Chevy Malibu 80,250 miles, good condition, and GS-9 1998 Chevy Malibu 87,513 miles good condition)	General	1	39,000	Transfer 2008 Impala
POLICE	19	Replacement of (7) Marked Patrol Vehicles, including equipment and installation (Replaces #230 2003 Ford Crown Victoria 66,226 miles, excellent condition, #235 2006 Ford Crown Victoria 63,648 miles, excellent condition, #238 2007 Ford Crown Victoria 47,440 miles, excellent condition, #239 2007 Ford Crown Victoria 43,931 miles, excellent condition, #240 2007 Ford Crown Victoria 45,546 miles, excellent condition, #241 2007 Ford Crown Victoria 33,413 miles, excellent condition, #242 2007 Ford Crown Victoria 20,542 miles, excellent condition)	General	2	179,977	
POLICE	20	Two SUV Type Marked Patrol Vehicles, including equipment and installation	Federal Forfeiture	3	66,428	
POLICE	21	One New Additional Patrol Vehicle, including equipment and installation	Federal Forfeiture	4	43,145	
POLICE	22	Two 2009 Harley Davidson Road King Police Package with ABS	Federal Forfeiture	5	36,500	Previously leased
TOTAL					\$ 598,430	

City Manager's recommendations highlighted in yellow, and included in Proposed Budget

Cauchi, Patricia

From: john atherton [john.abcharley@hotmail.com]
Sent: Thursday, October 09, 2008 2:23 PM
To: Cauchi, Patricia
Subject: RE: 209 FLHP Police Road Kings

Hello Pat

To answer your following questions

Yes that is a out the door price. Freight means coming from Harley Davidson to our store but i would deliver to you for no charge.

Warranty for the motorcycle is a 2Yr. unlimited mileage

First service checkup is at 1000 mile service would cost

276.65 for each cycle. You are able to take the cycles to any authorized Harley Davidson dealership.

For timing to recieve the new bikes could take up to 10-12 weeks

I hope i answered all your questtions

Thank you
John Atherton

Subject: RE: 209 FLHP Police Road Kings
Date: Wed, 1 Oct 2008 11:32:17 -0400
From: pcauchi@cityofnovi.org
To: john.abcharley@hotmail.com

John,

Can you please confirm/answer the following:

1. That this is your "out the door price" no other costs associated with prep work, etc.
2. What is the lead time on ordering these motorcycles?
3. What is the warranty on these motorcycles?
4. Is the warranty a "Harley" warranty which would allow us to take the machine to any dealer for repairs, etc. or do we need to go to the purchasing dealer?

Thanks.

Pat

From: john atherton [mailto:john.abcharley@hotmail.com]
Sent: Tuesday, September 16, 2008 11:26 AM
To: Cauchi, Patricia

10/09/2008

Subject: RE: 209 FLHP Police Road Kings

Good Morning

I have as the follow

2009 FLHP

BLACK in Color

ABS brakes

69461-06a Brake light conv. kit

13617.00

340 prep.

375.Freight

795 ABS brakes

104.61 For brake light kit installed

For a total of 15231.61 Per motorcycle

Thank You

John Atherton

Sales Manager

248-674-3175

Cauchi, Patricia

From: Will Mertz [will@motorcityharley.com]
Sent: Friday, October 03, 2008 10:00 AM
To: Cauchi, Patricia
Subject: NOVI POLICE BIKE LEASES

Hi Pat

Yes, that is the "out the door" pricing, \$15600 for each 2009 Road King police bike with ABS and a brake signal conversion kit installed. I'm sure you don't pay taxes being a state entity. Currently I can still get bikes for November but I know that window is closing soon, so it will probably be December. The factory warranty is 24 months and there are extended warranties available up to 5 years.
Thanks Will

Motorcycle Sales Specialist
Used Bike Manager

Phone: 248-473-7433
Will@motorcityharley.com
www.motorcityharley.com

34900 Grand River Ave.
Farmington Hills, Mi. 48335

Michigan's only Silver
Bar & Shield winner in 2006

-----Original Message-----

From: Cauchi, Patricia [mailto:pcauchi@cityofnovi.org]
Sent: Friday, October 03, 2008 9:15 AM
To: Will Mertz
Subject: FW: POLICE BIKE LEASES

Will,

In addition to the lease questions I had yesterday, I will also need the questions below answered. Thanks. Have a great weekend.

-----Original Message-----

From: Cauchi, Patricia
Sent: Wednesday, October 01, 2008 11:30 AM
To: 'Will Mertz'
Cc: Clay, Ted
Subject: RE: POLICE BIKE LEASES

Will,

Can you please confirm/answer the following:

1. That this is your "out the door price" no other costs associated with prep work, etc.
2. What is the lead time on ordering these motorcycles?
3. What is the warranty on these motorcycles?

Thanks.

Pat

-----Original Message-----

From: Will Mertz [mailto:will@motorcityharley.com]



August 18, 2008

To Whom It May Concern:

MotorCity Harley Davidson's bid for (2) 2009 Harley Davidson FLHP Police Road Kings, black in color, with ABS (anti-lock braking system) and brake signal conversion kits will cost \$15600 each, for a total of \$31200. Please let me know if I can be of any further assistance and thank you for the inquiry.

Sincerely,

A handwritten signature in black ink that reads "William Mertz". The signature is written in a cursive style with a large, stylized "M" and a long, sweeping underline.

William Mertz

Cauchi, Patricia

From: George Delanuez [george@americanhd.com]
Sent: Thursday, October 02, 2008 2:53 PM
To: Cauchi, Patricia
Subject: RE: 2009 HD FLHP Police Road Kings

Pat,

See below notes.

Thanks,

George

From: Cauchi, Patricia [mailto:pcauchi@cityofnovi.org]
Sent: Wednesday, October 01, 2008 11:36 AM
To: George Delanuez
Cc: Clay, Ted
Subject: RE: 2009 HD FLHP Police Road Kings

George,

Can you please confirm/answer the following:

1. That this is your "out the door price". Yes
2. What is the lead time on ordering these motorcycles? 8 to 10 Weeks
3. What is the warranty on these motorcycles? Two years unlimited miles not including wear items (like brakes, belts, tires)
4. Is the warranty a "Harley" warranty which would allow us to take the machine to any dealer for repairs, etc. or do we need to go to the purchasing dealer? Yes, its Factory warranty.

Thanks.

Pat

From: George Delanuez [mailto:george@americanhd.com]
Sent: Wednesday, September 17, 2008 12:03 PM
To: Cauchi, Patricia
Subject: RE: 2009 HD FLHP Police Road Kings

Patricia,

You will have a quote shortly. I'm not sure what happened but I'm sorry about the delay.

George

10/02/2008

Brighton Harley-Davidson

5942 Whitmore Lake Road
Brighton, MI 48116
810-225-2915

Sales Deal Summary

Deal Number: 237891

Date: 9/19/2008

Delivery Date: 9/19/2008

Finalized Date:

First Payment Due: 10/19/2008

Customer:

NOVI POLICE DEPT.
45125 W TEN MILE RD.
NOVI, MI 48375
248-348-7100

Major Units Stock # Year Make Model Model Name VIN

Major Units

Unit	\$15,380.00
Freight	\$0.00
Handling	\$0.00
Total Unit	\$15,380.00
Parts and Accessories	\$94.72
Installation	\$0.00
Total Parts and Install	\$94.72
Title Fee	\$15.00
PARTS/ACCESSORIE	\$0.00
Transfer Fee	\$0.00
	\$0.00
Total Dealer Defined	\$15.00

Fees & Insurance

Vehicle Tax	\$0.00
Sales Tax	\$0.00
Doc Fees	\$180.00
License Fees	\$0.00
Total Fees	\$180.00
Service Contract	\$0.00
Prop / Liab Insurance	\$0.00
Credit Life	\$0.00
Accident / Health	\$0.00
Total Insurance Taxes	\$0.00
Total Insurance	\$0.00
Maintenance Agreement	\$0.00
G.A.P.	\$0.00
Tire and Wheel	\$0.00
Total Dealer Defined	\$0.00

Down Payment

Total Previous Payments	\$0.00
Additional Pmt Today	\$0.00
Deferred Payment	\$0.00
	\$0.00
Manuf to Cust Rebate	\$0.00
Total Down Payment	\$0.00
Trade Allowance	\$0.00
Less Trade Payoff	\$0.00
Trade Equity	\$0.00

Financing

Total Price	\$15,669.72	Term	72
Less Down	\$0.00	APH	13.990%
Amount Financed	\$15,669.72	Add-on	0.0%
Finance Charge	(\$15,669.72)	Extra	0.0%
Total of Payments	\$0.00	Monthly Payment	\$0.00

Attn: Pat

9/19/2008 1:30:46 PM

P.1/1

To: 12483470590

From: EP-19-2008 13:38

