CITY of NOVI CITY COUNCIL
Agenda Item J
July 31, 2017

SUBJECT: Approval to purchase (1) new John Deere Compact Utility Tractor from D&G Equipment, in the amount of $35,663.04 based on State of Michigan MiDeal cooperative Purchasing program.

SUBMITTING DEPARTMENT: Integrated Solutions Team- Parks and Municipal Grounds Management

CITY MANAGER APPROVAL:

<table>
<thead>
<tr>
<th>EXPENDITURE REQUIRED</th>
<th>$35,663.04</th>
</tr>
</thead>
<tbody>
<tr>
<td>AMOUNT BUDGETED</td>
<td>$48,000</td>
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<tr>
<td>APPROPRIATION REQUIRED</td>
<td>None</td>
</tr>
<tr>
<td>LINE ITEM NUMBER</td>
<td>101-265.10-984.015</td>
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BACKGROUND INFORMATION:

The Parks and Municipal Grounds Management division currently has one Kubota utility tractor that is well past its expected life and will be placed out of commission with the purchase of this budgeted (101-265.10-984.015) proposed unit. This machine is a critical tool within the Parks Maintenance Team.

The proposed Compact Utility Tractor is manufactured by John Deere and is part of their 3046R series. Some of the key features include:

- Powerful and reliable Yanmar Diesel Engine
- AutoConnect™ deck compatible for deck attach/detach in seconds
- Cab or Open Station configuration
- Standard hydrostatic transmission with Twin Touch™ pedals

The pricing is based on the State of Michigan (MiDeal) cooperative purchasing contract. Further information and photographs of the Utility Tractor are attached.

RECOMMENDED ACTION: Approval to purchase (1) new John Deere Compact Utility Tractor from D&G Equipment, in the amount of $35,663.04 based on State of Michigan MiDeal cooperative Purchasing program.
ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
D & G Equipment, Inc.
3915 Tractor Drive
Howell, MI 48855
517-540-6141
dgmail@dgequipment.com

Prepared For:
City Of Novi Field Services Complex

Proposal For:
Delivering Dealer:
Joe Couchman
D & G Equipment, Inc.
3915 Tractor Drive
Howell, MI 48855
dgmail@dgequipment.com

Quote Prepared By:
JOE COUCHMAN
jcouchman@dgequipment.com

Date: 12 July 2017
Offer Expires: 31 July 2017
ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
D & G Equipment, Inc.
3915 Tractor Drive
Howell, MI 48855
517-540-6141
dgmail@dgequipment.com

Prepared For:
City Of Novi Field Services Complex
26300 Lee Begole Dr
Novi, MI 48375
Business: 248-347-0446

Delivering Dealer:
D & G Equipment, Inc.
Joe Couchman
3915 Tractor Drive
Howell, MI 48855
Phone: 517-540-6141
jcouchman@dgequipment.com

Quote Summary

I Understand there is NO RETURN on POWER EQUIPMENT or attachments. D&G Equipment is a full service dealer and equipment will be repaired per manufactures guidelines only. All used equipment sold as is unless specified on purchase order. Service calls and transportation fees are the responsibility of the customer and not covered by warranty.

X_________ (initials of purchaser)

<table>
<thead>
<tr>
<th>Equipment Summary</th>
<th>Suggested List</th>
<th>Selling Price</th>
<th>Qty</th>
<th>Extended</th>
</tr>
</thead>
<tbody>
<tr>
<td>JOHN DEERE 3046R Compact Utility Tractor (34 PTO hp)</td>
<td>$37,866.00</td>
<td>$31,807.44</td>
<td>X 1</td>
<td>$31,807.44</td>
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<tr>
<td>Contract: MI Ag, Grounds, and Roadside Equip 071B7700085 (PG 3W)</td>
<td>Price Effective Date: September 23, 2016</td>
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<tr>
<td>JOHN DEERE H160 Loader</td>
<td>$4,590.00</td>
<td>$3,855.60</td>
<td>X 1</td>
<td>$3,855.60</td>
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<tr>
<td>Contract: MI Ag, Grounds, and Roadside Equip 071B7700085 (PG 3W)</td>
<td>Price Effective Date: September 23, 2016</td>
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<tr>
<td><strong>Equipment Total</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>$35,663.04</strong></td>
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</table>

<table>
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<tbody>
<tr>
<td>Equipment Total</td>
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<tr>
<td>Trade In</td>
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<tr>
<td>SubTotal</td>
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<td>Est. Service Agreement Tax</td>
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<tr>
<td>Total</td>
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<tr>
<td>Balance Due</td>
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Salesperson: X _________________  Accepted By: X ___________________

Confidential
<table>
<thead>
<tr>
<th>ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):</th>
<th>ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:</th>
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</thead>
<tbody>
<tr>
<td>Deere &amp; Company</td>
<td>D &amp; G Equipment, Inc.</td>
</tr>
<tr>
<td>2000 John Deere Run</td>
<td>3915 Tractor Drive</td>
</tr>
<tr>
<td>Cary, NC 27513</td>
<td>Howell, MI 48855</td>
</tr>
<tr>
<td>FED ID: 36-2382580; DUNS#: 60-7690989</td>
<td>517-540-6141</td>
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<tr>
<td></td>
<td><a href="mailto:dgmall@dgequipment.com">dgmall@dgequipment.com</a></td>
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Salesperson: X _____________________________   Accepted By: X _____________________________

Confidential
**Quote Id:** 15697608  **Customer Name:** CITY OF NOVI FIELD SERVICES COMPLEX

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**
Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**
D & G Equipment, Inc.  
3915 Tractor Drive  
Howell, MI 48855  
517-540-6141  
dgmail@dgequipment.com

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**Contract:** MI Ag, Grounds, and Roadside Equip  
071B7700085 (PG 3W)  
**Price Effective Date:** September 23, 2016

**Suggested List**

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<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Qty</th>
<th>List Price</th>
<th>Discount%</th>
<th>Discount Amount</th>
<th>Contract Price</th>
<th>Extended Contract Price</th>
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<tr>
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<td>H160 Loader</td>
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<td>$4,590.00</td>
<td>16.00</td>
<td>$734.40</td>
<td>$3,855.60</td>
<td>$3,855.60</td>
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<tr>
<td></td>
<td><strong>Standard Options - Per Unit</strong></td>
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<td>16.00</td>
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<td>$0.00</td>
<td>$0.00</td>
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</table>

**Standard Options Total**

|                   | $0.00 | $0.00 | $0.00 | $0.00 |

**Suggested Price**

| $4,590.00 | $734.40 | $3,855.60 | $3,855.60 |

**Total Selling Price**

| $4,590.00 | $734.40 | $3,855.60 | $3,855.60 |
3R Series

We run premium ... because workdays run long.

Building, mowing, digging, tilling — sunrise to sunset — it’s all in a day’s work. That’s why we made the 3R Series Compact Utility Tractors premium in every aspect ... and literally from the ground up.

So what does “premium” feel like? Durable, heavy-duty frames for increased weight and more power to the ground. Rugged diesel engines pumping out up to 46 engine horsepower. High-capacity hydraulics that make loader work effortless. Choice of dependable gear or hydrostatic transmission options. Standard four-wheel drive. An open operator station, or a climate controlled cab for year-round productivity. Easy-to-use controls and an ergonomic seat that’s still comfortable after a 15-hour day ... that’s what a truly premium operating experience feels like. That’s how we run. And you’ll feel it...

Because when workdays run long, Nothing Runs Like a Deere.
Hot days forecasted? No worries. With the 3R's climate-controlled cab, you'll stay comfortable no matter what the weather does.

Load more. Lift more. Do more. Take home a 3R and start tackling those chores you've been putting off... your property will thank you.

1. **Operator station** – Ergonomic scissor suspension seat and color-coded control layout make operation a snap. Choose the open station for basic chores, or the cab configuration for year-round productivity.

2. **AutoConnect™ Deck** – Attach a mid-mount mower deck in seconds. Just drive over it, then drive off with it. The PTO shaft connects automatically.

3. **Independent hydraulic pumps** provide **effortless Power Steering** even during loader operation.

4. **Quik-Tach™ backhoes**. Get hooked up, and get digging in under five minutes.

5. **Quik-Park™ H160 and H165 Loaders** can be attached and detached (with integrated parking stand) in less than three minutes with no tools.

6. **Standard differential lock and 4-wheel-drive** add traction on tough ground.