



CITY of NOVI CITY COUNCIL

**Agenda Item J
October 10, 2016**

SUBJECT: Approval of the sole source purchase of two model ST-1085-FBA portable equipment lifts from Stertil Koni in the amount of \$16,000.

SUBMITTING DEPARTMENT: Department of Public Services Fleet Asset Division *74*

CITY MANAGER APPROVAL: *[Signature]*

EXPENDITURE REQUIRED	\$ 16,000
AMOUNT BUDGETED	\$ 16,000
APPROPRIATION REQUIRED	\$ 0
LINE ITEM NUMBER	101-442.30-982.000

BACKGROUND INFORMATION:

In 2009, the Department of Public Services invested in four Stertil Koni model ST-1085-FBA portable equipment lifts to augment the two permanent in-ground lifts in DPS's maintenance bays. This equipment can be individually moved throughout the facility and synchronized to work on heavy vehicles and equipment. (see attached photograph). The four existing portable lifts are typically used when both of the fixed ground lifts are in use or being repaired.

These two additional portable lifts would be used in concert with the four existing portable lifts to allow staff to work on extremely heavy tandem axle equipment (such as truck-mounted sewer cleaners and fully loaded dump trucks) as well as heavy long vehicles that do not fit inside of the maintenance bay (such as fire engines).

In order for all six lifts to be able to safely lift a vehicle with three axles, they would all need to be the same make and model. Therefore, this would be a sole source procurement from Stertil Koni.

RECOMMENDED ACTION:

Approval of the sole source purchase of two model ST-1085-FBA portable equipment lifts from Stertil Koni in the amount of \$16,000.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Burke				
Council Member Casey				

	1	2	Y	N
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				



Chris Quick
City of Novi
26300 Delwal
Novi, MI 48375

RE: Request for Quote

Chris, per your request, below is a quote for a set of 2 Stertil-Koni battery operated mobile columns.

* { **ST-1085-FBA:** Has adjustable front forks to accommodate a wide variety of tire sizes. Capacity is 18,500lbs per column. They are compatible to your existing columns (ST-1082); The only difference is the increased capacity and this set has fixed front wheels. We will ship this set with 2 keys.

Price for a set of 2: \$16,000

ST-1085-RBA: This is exactly the same as the model above only it has retractable front wheels. This model is not stocked and has a two to three-month lead time.

Price for a set of 2: \$17,200

Above prices include delivery, set-up and training but does not include taxes if applicable. Prices are good until October 30th. Delivery for model ST-1085-FBA is usually two weeks or less from receipt of order.

As always you can contact us with any question.

Best regards,

Michael Hickey
CTT Equipment, LLC
Office: 989-832-2116
Cell: 989-430-1463



September 22, 2016

To Whom It May Concern:

CTT Equipment, based out of Midland, MI is the sole source and fully authorized sales and service representative for Stertil-Koni in the state of Michigan.

CTT Equipment sales and service personnel have been factory trained and are considered fully authorized and qualified to sell and also provide warranty and repair services for Stertil-Koni products.

Sincerely,

Jean DellAmore

Jean DellAmore
President

