



cityofnovi.org

# CITY of NOVI CITY COUNCIL

**Agenda Item F**  
**December 7, 2015**

**SUBJECT:** Approval to purchase new flooring for the Community Development Suite Renovation Project from Cohn's Commercial Floor Covering, Inc., in the amount of \$18,351.31 based on National Joint Powers Alliance (NJPA) cooperative purchasing contract.

**SUBMITTING DEPARTMENT:** Information Technology Department- Facilities Management Division

**CITY MANAGER APPROVAL:** 

<b>EXPENDITURE REQUIRED</b>	<b>\$ 18,351.31</b>
<b>AMOUNT BUDGETED</b>	<b>\$ 403,000</b>
<b>APPROPRIATION REQUIRED</b>	<b>\$ None</b>
<b>LINE ITEM NUMBER</b>	<b>101-371.00-969.000</b>

**BACKGROUND INFORMATION:**

Over the past four years the Civic Center facility has undergone numerous Department office renovations. The Community Development department is nearly the last location in the building that holds most of the original office furnishings that date back to 1987. We engaged targeted staff in an exercise to provide feedback as to what tools and design elements would be beneficial to completing their respective job functions. This adjacency data along with the services of a professional space resource planner, architect, and the affected department directors lead to a recommendation of the proposed suite layout.

The project scope will include the installation and purchase of new flooring. The proposed flooring is manufactured by Patcraft, providing durability with functionality and will provide a clean modern look allowing a state of the art environment for our Citizens and staff.

The pricing is based on the National Joint Powers Alliance (NJPA) cooperative purchasing contract. Contract and product information are attached.

**RECOMMENDED ACTION:** Approval to purchase new flooring for the Community Development suite renovation from Cohn's Commercial Floor Covering, Inc., in the amount of \$18,351.31 based on National Joint Powers Alliance (NJPA) cooperative purchasing contract.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Burke				
Council Member Casey				

	1	2	Y	N
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				

# COHN'S COMMERCIAL FLOOR COVERING, INC.

Sales & Installation



47641 Avante Dr.  
Wixom, MI 48393

248-374-9702 Phone  
248-374-9705 Fax

11/24/2015

To: City of Novi  
Novi, MI

Re: NJPA Contract #022712-511  
NJPA Acct City of Novi #26244

Brandon,

Here is a quote for the ref# listed above.

Cpt tile Patcraft color pop \$18.63per yrd x 350yrds.....	\$6,520.50
LVT Charted tile \$2.00per ft x 1,100ft.....	\$2,200.00
Cpt glue 5100 \$70.60per pal x 3pals.....	\$211.80
LVT glue \$118.51x1pal.....	\$118.51
Vinyl base 7 boxes x \$75.00per box.....	\$525.00
Vinyl base glue \$55.00per pal x1pal.....	\$55.00
Ardex floor prep 10bags x \$25.00 per bag.....	\$250.00
20% mark on materials.....	\$1976.00
6% sales tax.....	\$592.80

Labor Rates:

Cpt tile 350yrds x \$6.60.....	\$2,310.00
LVT tile 1,100ft x \$2.64.....	\$2,904.00
Wall base 840ft x \$1.35.....	\$1,134.00
Carpet demo350yrds x \$3.25.....	\$1,137.50
Carpet disposal 350yrds x \$1.10.....	\$385.00
Floor prep 10yrs x \$60.00per hr.....	\$600.00

Project total.....\$18,351.31

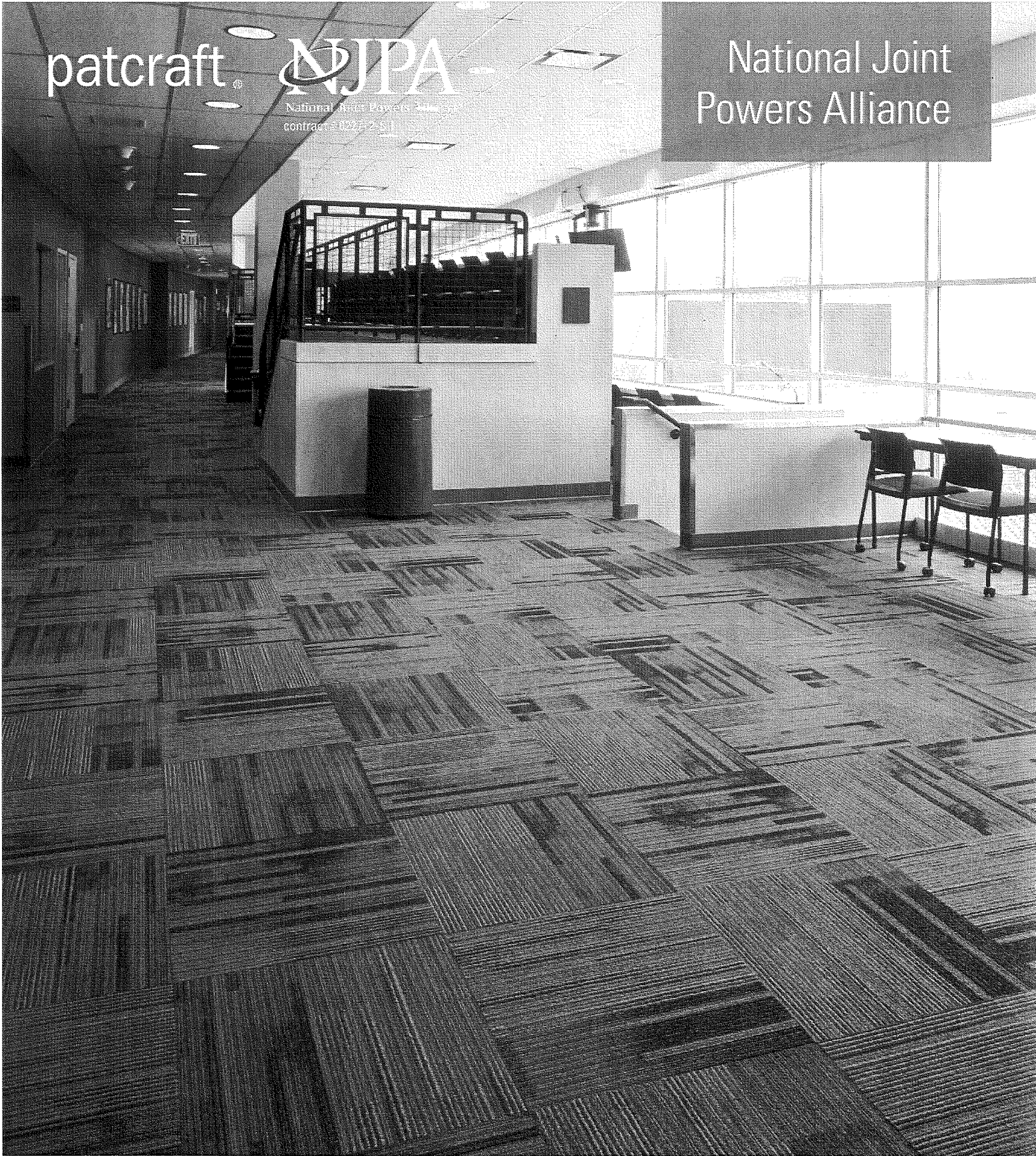
*L.B. -*

patcraft®

NJPA

National Joint Powers Alliance  
contract # 827712-S11

National Joint  
Powers Alliance



patcraft.com | 800.241.4014

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because flooring matters.

Patcraft is the leader in high-performance flooring solutions for the commercial market. We believe flooring is the foundation of the built environment and that it plays a key role in how people interact with a space.

Patcraft carpet and resilient products are available through the National Joint Powers Alliance (NJPA), which is a public corporation serving as a municipal contracting agency.

- Creates national cooperative contract purchasing opportunities and solutions on behalf of its members.
- Governed by a Board of Directors, comprised of eight publicly elected governing officials; including school board, city council members and county commissioners.
- Significantly saves time and money for members.
- The competitive bidding and contract process is completed and satisfied on behalf of members.
- Eligible members include any unit of government, education (private or public) or non-profit agencies nationwide.
- 40,000 members nationwide.
- Installation as well as product is available through the NJPA Patcraft contract, allowing members to issue one purchase order.
- Members have the ability to use local floor covering contractors while taking full advantage of the Patcraft NJPA contract.



Proposal Offering  
And Acceptance and Award  
RFP #022712

**FORM D**

**FLOOR COVERINGS WITH RELATED SUPPLIES, EQUIPMENT AND SERVICES.**

Proposal Offering (To be completed Only by Proposer)

In compliance with the Request for proposal (RFP) for FLOOR COVERINGS WITH RELATED SUPPLIES, EQUIPMENT AND SERVICES, the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby offer and agree to furnish the defined products/services and services in compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

Company Name: Shaw Industries, Inc. Date: 02-24-2012

Company Address: 616 E. Walnut Ave.

City: Dalton State: GA Zip: 30721

Contact Person: Jean Russell Title: Communications Manager

Authorized Signature (ink only): Gerald R. Embry Gerald Embry  
(Name printed or typed)

**Contract Acceptance and Award (To be completed only by NJPA)**

Your proposal offering is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined goods and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, and the Proposer's Response. The effective date of the Contract be March 20, 2012 and continue for four years thereafter AND which is subject to annual renewal at the option of both parties.

**National Joint Powers Alliance® (NJPA)**

NJPA Authorized signature: Todd Lyscio Todd Lyscio  
(Name printed or typed)

Title: Executive Director NJPA

Awarded this 20th day of March, 2012 Contract Number # 022712-SIF

NJPA Authorized signature: Lane D. Waldahl Lane D. Waldahl  
(Name printed or typed)

Title: Board Clerk

Executed this 20th day of March, 2012 Contract Number # 022712-SIF

**ANNUAL RENEWAL OF AGREEMENT**

Made by and Between

**Shaw Industries, Inc. (Vendor)**  
616 E. Walnut Ave.  
Dalton, GA 30721

and

**National Joint Powers Alliance® (NJPA)**  
202 12<sup>th</sup> Street NE  
Staples, MN 56479  
Phone: (218) 894-1930

Whereas:

“Vendor” and “NJPA” have entered into an “Acceptance and Award #022712-SII” for the procurement of Floor Coverings with Related Supplies, Equipment and Services, and having a maturity date of March 20, 2016, and which are subject to annual renewals at the option of both parties.

Now therefore:

“Vendor” and “NJPA” hereby desire and agree to extend and renew the above defined contract for the period of March 20, 2014 to March 20, 2015.

National Joint Powers Alliance® (NJPA)

By:  \_\_\_\_\_, Its: Executive Director/CEO

Name printed or typed: Chad Coquette

Date 2/18/14

Shaw Industries, Inc.

By:  \_\_\_\_\_, Its: Vice President

Name printed or typed: Tim Baucom

Date 2/17/2014

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If you do not desire to extend contract, please sign below and return this agreement.  
**Discontinue: We desire to discontinue the contract.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Mid Century Pop COLLECTION

## Geometric Flair

Inspired by the Dutch modernist movement, De Stijl, the **MID CENTURY POP** collection plays with solid and textured blocks of color with bold, linear accents and is designed to work with other collections. Pair with Mid Century Mad, Linea 2 or Mixed Materials resilient for an easy transition from space to space. With it's easy to coordinate color palette and high performance construction, Mid Century Pop gives you a retro-inspired design that's built to perform in today's high demand environments.

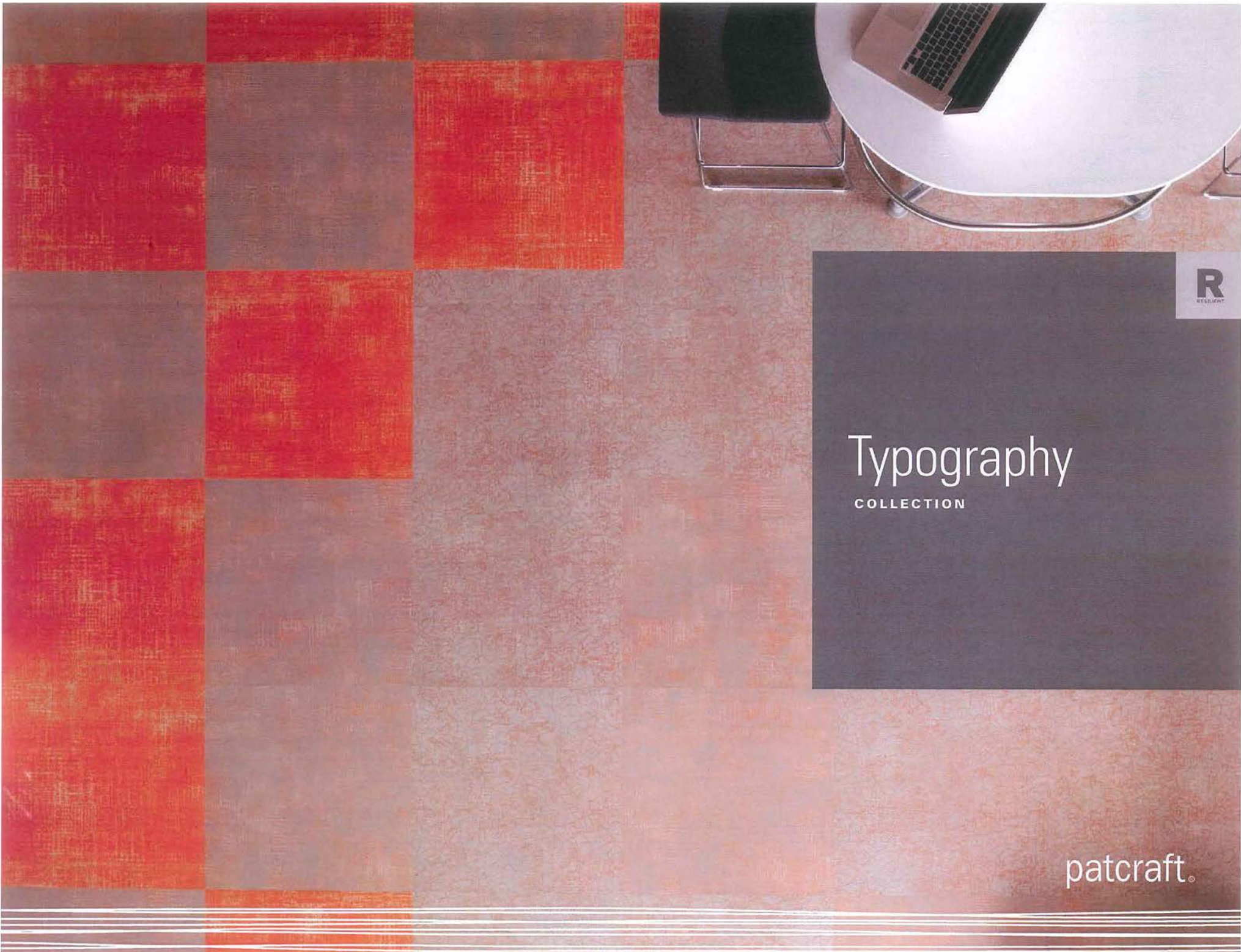
**COLOR POP**  
style 10381

**DOO WOP**  
color 00770

The product rendered in this room scene may not be an exact representation of actual flooring.







# Typography

COLLECTION

patcraft.

Typography COLLECTION

## Typography makes the case for resilient.

Inspired by the layouts and fonts of newsprint, Patcraft's Typography collection layers subtle pattern, artistic type treatments and line-art mapping to create styles and patterns with universal appeal. Designed in much the same way as a typeface or font family, Typography offers common, baseline features that unite the collection while allowing each pattern to stand on its own or be mixed and matched with others in the collection.

**TYPEFACE**  
style 1312V

**EXCLAMATION**  
color 00480

Typography COLLECTION



CHARTED  
style I313V  
BASELINE  
color 00100

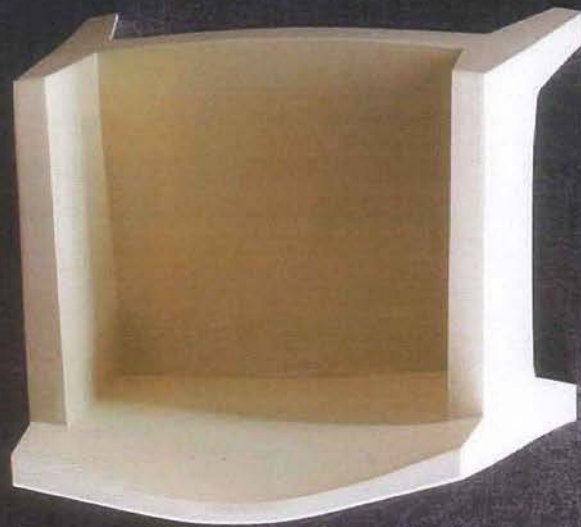
Typography COLLECTION



**LETTERPRESS**  
style l311V

**AMPERSAND**  
color 00750

Typography COLLECTION



## Charting a new course for designs.

Typography reinvents resilient by introducing a visual that doesn't mimic wood, stone or fabric. The collection allows you to mix the unique patterns and colors to create your own high-performance design. Typography features three styles and numerous color options. Letterpress replicates the horizontal and vertical impression of vintage press machines and is available in 18 colors. Charted pays homage to mapmaking and Typeface offers a unique visual that resembles strips of newspaper. Both Charted and Typeface are available in 10 colors.

