



**CITY OF NOVI CITY COUNCIL
JANUARY 27, 2020**

SUBJECT: Approval to purchase one (1) new John Deere 4066M Compact Tractor with Loader, Landscape Rake and Land Plane from D&G Equipment, in the amount of \$42,471.24, based on the State of Michigan MiDeal cooperative purchasing program.

SUBMITTING DEPARTMENT: Integrated Solutions, Parks and Municipal Grounds Management

EXPENDITURE REQUIRED	\$42,471.24
AMOUNT BUDGETED	\$43,700
APPROPRIATION REQUIRED	\$ 0
LINE ITEM NUMBER	101-265.10-982.014

BACKGROUND INFORMATION: The Parks and Municipal Grounds Management Division currently has one Kubota utility tractor that is well past its expected life and will be placed out of commission with the purchase of this budgeted replacement unit. This machine is a critical tool within the Parks Maintenance Team. This tractor is operated daily for field maintenance, trail maintenance, snow removal, debris transportation and field grating. The new tractor is compatible with many of the attachments already owned by the City to accomplish these tasks such as a loader bucket, aerator, snow blower, and a rototiller.

The proposed Compact Utility Tractor is manufactured by John Deere and is part of their 4066M series. Some of the key features include:

- Powerful and reliable Yanmar Diesel Engine
- iMatch Quick-Hitch allows for easy implement hookup
- eHydro transmission
- PowrReverser Transmission for clutch less direction changes

Pricing is based on the State of Michigan (MiDeal) cooperative purchasing contract.

RECOMMENDED ACTION: Approval to purchase one (1) new John Deere 4066M Compact Tractor with Loader, Landscape Rake and Land Plane from D&G Equipment, in the amount of \$42,471.24, based on the State of Michigan MiDeal cooperative purchasing program.



4066M

Compact Utility Tractor

★★★★★ (2)

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- Turbocharged diesel engine
- PowrReverser™ or eHydrostatic Transmission options
- Standard 4-wheel-drive
- Category 1, 3-point hitch compatible with iMatch™ Quick-Hitch

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YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

For any questions, please contact:

- Shipping address
- Billing address
- Vendor: John Deere Company
2000 John Deere Run Cary,
NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

Joe Couchman

D & G Equipment, Inc.
3915 Tractor Drive
Howell, MI 48855

Tel: 517-540-6141

Fax: 517-540-6144

Email: jcouchman@dgequipment.com

Quote Id: 21050394

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

D & G Equipment, Inc.
3915 Tractor Drive
Howell, MI 48855
517-540-6141
dgmail@dgequipment.com

Prepared For:

City Of Novi



Proposal For:

Delivering Dealer:

Joe Couchman

D & G Equipment, Inc.

3915 Tractor Drive

Howell, MI 48855

dgmail@dgequipment.com

Quote Prepared By:

JOE COUCHMAN

jcouchman@dgequipment.com

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 dgmail@dgequipment.com

Quote Summary

Prepared For:

City Of Novi
 26300 Lee Begole Dr
 Novi, MI 48375
 Business: 248-735-5651

Delivering Dealer:

D & G Equipment, Inc.
 Joe Couchman
 3915 Tractor Drive
 Howell, MI 48855
 Phone: 517-540-6141
 jcouchman@dgequipment.com

I Understand there is NO RETURN on POWER EQUIPMENT or attachments . D&G Equipment is a full service dealer and equipment will be repaired per manufactures guidelines only. All used equipment sold as is unless specified on purchase order . Service calls and transportation fees are the responsibility of the customer and not covered by warranty.

X _____ (*initials of purchaser*)

Quote ID: 21050394
Created On: 09 January 2020
Last Modified On: 09 January 2020
Expiration Date: 28 February 2020

Equipment Summary	Suggested List	Selling Price	Qty	=	Extended
JOHN DEERE 4066M Compact Utility Tractor With Loader Contract: MI Ag, Grounds, and Roadside 071B7700085 (PG 3W CG 22) Price Effective Date: December 13, 2018	\$ 45,701.00	\$ 38,388.84	X 1	=	\$ 38,388.84
Frontier LR2184 - 7 Ft. Medium Duty Landscape Rake Contract: MI Ag, Grounds, and Roadside 071B7700085 (PG 3W CG 22) Price Effective Date: December 3, 2018	\$ 1,938.00	\$ 1,627.92	X 1	=	\$ 1,627.92
Frontier LP1207 - 7 Ft. Heavy Duty 3-Point Land Plane Contract: MI Ag, Grounds, and Roadside 071B7700085 (PG 3W CG 22) Price Effective Date: December 3, 2018	\$ 2,922.00	\$ 2,454.48	X 1	=	\$ 2,454.48
Equipment Total					\$ 42,471.24

Quote Summary

Equipment Total \$ 42,471.24

Trade In

Salesperson : X _____

Accepted By : X _____



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dgmail@dgequipment.com

SubTotal	\$ 42,471.24
Est. Service Agreement Tax	\$ 0.00
Total	\$ 42,471.24
Balance Due	\$ 42,471.24

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 21050394 Customer Name: CITY OF NOVI

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JOHN DEERE 4066M Compact Utility Tractor With Loader

Hours: Suggested List *
Stock Number: \$ 45,701.00
Contract: MI Ag, Grounds, and Roadside 071B7700085 (PG Selling Price *
 3W CG 22) \$ 38,388.84

Price Effective Date: December 13, 2018

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
0372LV	4066M Compact Utility Tractor (52 PTO hp)	1	\$ 36,424.00	16.00	\$ 5,827.84	\$ 30,596.16	\$ 30,596.16
Standard Options - Per Unit							
0202	United States	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English Operator's Manual and Decal Kit	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
1520	eHydro	1	\$ 1,139.00	16.00	\$ 182.24	\$ 956.76	\$ 956.76
1701	Factory Installed Loader with Bucket	1	\$ 6,167.00	16.00	\$ 986.72	\$ 5,180.28	\$ 5,180.28
2000	Open Station with Standard Seat	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
4060	iMatch Quick Hitch Category 1	1	\$ 300.00	16.00	\$ 48.00	\$ 252.00	\$ 252.00
4310	Rear Drawbar	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
5090	Less Wheel Spacer	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
5240	16.9-24 (6PR, R4 Industrial, 2 Position)	1	\$ -42.00	16.00	\$ -6.72	\$ -35.28	\$ -35.28
6240	10-16.5 (6PR, R4 Industrial, 2 Position)	1	\$ 140.00	16.00	\$ 22.40	\$ 117.60	\$ 117.60
Standard Options Total			\$ 7,704.00		\$ 1,232.64	\$ 6,471.36	\$ 6,471.36
Dealer Attachments/Non-Contract/Open Market							
BLV10767	Electrohydraulic Third SCV Kit with Rear Tubing	1	\$ 1,005.40	16.00	\$ 160.86	\$ 844.54	\$ 844.54
LVB25334	Canopy - Standard	1	\$ 490.60	16.00	\$ 78.50	\$ 412.10	\$ 412.10
LVB25332	Canopy Mounting Bracket and Hardware Kit	1	\$ 77.00	16.00	\$ 12.32	\$ 64.68	\$ 64.68
Dealer Attachments Total			\$ 1,573.00		\$ 251.68	\$ 1,321.32	\$ 1,321.32

Selling Equipment

Quote Id: 21050394 Customer Name: CITY OF NOVI

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Value Added Services	\$ 0.00	\$ 0.00	\$ 0.00
Total			
Total Selling Price	\$ 45,701.00	\$ 7,312.16	\$ 38,388.84

Frontier LR2184 - 7 Ft. Medium Duty Landscape Rake

Equipment Notes: **Suggested List ***
Hours: \$ 1,938.00
Stock Number: **Selling Price ***
Contract: MI Ag, Grounds, and Roadside 071B7700085 (PG \$ 1,627.92
 3W CG 22)

Price Effective Date: December 3, 2018

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1202XF	LR2184 - 7 Ft. Medium Duty Landscape Rake	1	\$ 1,425.00	16.00	\$ 228.00	\$ 1,197.00	\$ 1,197.00
Dealer Attachments/Non-Contract/Open Market							
5WS3417 75	Dual Gauge Wheel Kit (LR2072, LR2084, LR2172, LR2184 and LR2196)	1	\$ 513.00	16.00	\$ 82.08	\$ 430.92	\$ 430.92
Dealer Attachments Total			\$ 513.00		\$ 82.08	\$ 430.92	\$ 430.92
Total Selling Price			\$ 1,938.00		\$ 310.08	\$ 1,627.92	\$ 1,627.92

Frontier LP1207 - 7 Ft. Heavy Duty 3-Point Land Plane

Equipment Notes: **Suggested List ***
Hours: \$ 2,922.00
Stock Number: **Selling Price ***
Contract: MI Ag, Grounds, and Roadside 071B7700085 (PG \$ 2,454.48
 3W CG 22)

Price Effective Date: December 3, 2018

* Price per item - includes Fees and Non-contract items

Selling Equipment

Quote Id: 21050394 Customer Name: CITY OF NOVI

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Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
1631XF	LP1207 - 7 Ft. Heavy Duty 3-Point Land Plane	1	\$ 2,922.00	16.00	\$ 467.52	\$ 2,454.48	\$ 2,454.48
Total Selling Price			\$ 2,922.00		\$ 467.52	\$ 2,454.48	\$ 2,454.48

Extended Repair Plan Proposal
PowerGard™ Protection Plan Residential
Date : January 9, 2020

Machine/Use Information		Plan Description	Price	
Manufacturer	JOHN DEERE	Plan Type:	Deductible:	
Equipment Type	4066M TRAC	Coverage:	Quoted Price	\$ 0.00
Model	4066M TRAC	Total Months:		
		Total Hours:		

THIS PROPOSAL IS VALID FOR 30-DAYS FROM DATE ISSUED. GRACE pricing is offered only early during the Deere basic warranty period and has no surcharges. After this period, DELAYED PURCHASE pricing (surcharged) is offered later during the John Deere Basic Warranty. Many PowerGard quotes presented in the Delayed Purchase Period will require inspection/certification process and must also pass fluid testing. The Total Months and Total Hours listed above include the John Deere Basic Warranty terms (24 months / 2000 hours on Tractors, 24 months on Golf & Turf Products, 12 months for all AG Harvesting and Sprayer equipment, and 12 months/1000 hours on most Gator Utility Vehicles). "Limited" Plan coverage = Engine & Powertrain only. "Comprehensive" Plan coverage = Full Machine.

Proposal Prepared for:
I have been offered this coverage and

 Customer Name - Please Print

 I ACCEPT the Residential plan

 I DECLINE the Residential plan

 Customer Signature

If declined, I fully understand that my equipment listed above is not covered for repair expenses due to component failures beyond the original basic warranty period provided by John Deere.

Note : This is **not** a contract. For specific PowerGard™ Protection plan Residential coverage, please refer to the terms and conditions on John Deere's public website(www.JohnDeere.com) under Services & Support >Warranty > Extended Warranties > PowerGard protection plan Residential.

PowerGard™ Protection Plan Residential (Residential plan) is:

The PowerGard™ Protection Plan Residential is an extended repair plan that provides parts and labor coverage up to four years beyond the manufacturer's warranty. It is available on all riding lawn equipment, zero-turn radius mowers, utility vehicles, utility tractors and compact utility tractors. Your John Deere equipment will be in the hands of qualified, certified technicians from John Deere dealers using Genuine John Deere Parts.

Not covered under a Residential plan:

Residential plans do not cover routine maintenance services or items normally designed to be replaced by the purchaser due to normal wear and tear. They do not cover any product used for commercial or rental applications. They also do not cover repairs for damage from accident, misuse, fire, theft, or exposure to weather conditions such as lightning, hail, flood or water. See the actual PowerGard™ Protection Plan Residential Terms and Conditions for a complete listing of coverage, and limitations and conditions under the program.



Benefits of a Residential plan:

- Offer the choice of adding up to 4 years of repair coverage beyond the machine's factory warranty.
- Do not require preapproval before repairs are made by the authorized John Deere dealership.
- Is transferable by the original purchaser for the balance of the original agreement period.
- Ensures higher resale value and makes equipment more marketable during sale or trade-in.
- Comprehensive Plans:
 - No deductibles and no out-of-pocket costs on covered repairs.
 - Free transportation for factory warranty and extended repair plan repairs for the term of the plan (Note: A surcharge may apply for machines located outside of the dealership's normal service area).
- Limited Powertrain Plans:
 - Low deductibles on covered repairs
 - Do not provide transportation coverage

My D&G Customer Portal



Sign up today at
mydandg.com

Features of this portal include:

- Online parts ordering
- Online service requests
- Access to view and pay your invoices online
- Ability to search our equipment inventory and request information
- Ability to view and maintain your equipment inventory

Sign-up Instructions:

- 1) Go to www.mydandg.com
- 2) Select Login To Your Account
- 3) Select the top right Sign Up tab
- 4) Enter your contact information, create a password, and select submit

After signing up, you will receive an email stating that your registration is pending Admin approval. You will receive a second email once your account has been approved.