



CITY of NOVI CITY COUNCIL

Agenda Item H
September 16, 2013

SUBJECT: Approval to award the Parks, Recreation & Cultural Services Department recreation bid for t-shirts and sports apparel to All American for one (1) year with two (2) renewal options in one-year increments based on unit pricing, with an estimated annual cost of \$40,000.

SUBMITTING DEPARTMENT: Parks, Recreation and Cultural Services 

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	Estimated annual \$40,000
AMOUNT BUDGETED	Approximately \$45,000
LINE ITEM NUMBER	Various recreation line items in 208-693 and 208-695

BACKGROUND INFORMATION:

Parks, Recreation and Cultural Services (PRCS) purchases a variety of clothing and apparel throughout the year related to programs and staff, therefore a comprehensive bid was developed. The bid includes uniforms for youth participating in the sports leagues such as soccer, volleyball, basketball, and t-ball. T-shirts and sweatshirts are also purchased for various classes and theatre programs and given as awards to division and tournament winners in the adult softball leagues. Items related to programs are budgeted as a part of the expense for each program and figured into the price at which the program is offered. Shirts for staff are also purchased throughout the year for building attendants, seasonal staff and full time staff as needed and are budgeted for accordingly. Uniform t-shirts and sweatshirts for Department of Public Services field staff (as required by their union contract) are also purchased on this contract.

After reviewing the 9 bids that were submitted and completing reference checks, staff is recommending , the low bidder All American, for t-shirts and clothing apparel for one year with two renewal options in one-year increments.

Included are the bid tab sheet, along with the proposal of the lowest bidder.

RECOMMENDED ACTION: Approval to award the Parks, Recreation & Cultural Services Department recreation bid for t-shirts and sports apparel to All American for one (1) year with two (2) renewal options in one-year increments based on unit pricing, with an estimated annual cost of \$40,000.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

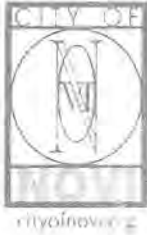
	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Wrobel				

Item	Description	Express Press	All American	Ashgrove Marketing	Impressive Promotional	BSN Sports	American Silkscreen	Home Team Athletics	Classic Wear	Riddell/All American
SETUP/ARTWORK										
1	Logo Setup/Artwork Dept/City	0.00	N/C	no charge	10.00	0.00	N/C	16.00	25.00	22.00
2	Logo Setup/Artwork Sponsor	0.00	10.00	no charge	10.00	0.00	20.00	16.00	25.00	22.00
PRINTING COSTS										
3	Numerals (1-2 per location)	1.00	0.65	1.05	1.00	3.50	0.90	2.00	3.00	2.00
4	1 color logo/1 location	0.35	0.60	0.80	0.50	1.75	0.80	1.50	1.75	1.40
5	2 color logo/1 location	0.50	1.20	1.00	1.00	2.50	1.25	2.50	2.50	1.90
6	1 color logo/2 location	0.70	1.20	1.00	1.00	3.50	1.50	2.50	3.50	2.80
7	2 color logo/2 location	1.00	2.50	2.00	2.00	5.00	2.50	4.50	5.00	3.80
8	"Coach", "Supervisor", "Staff"	0.50	0.50	0.50	0.50	4.00	0.50	1.50	3.00	1.40
EMBROIDERY COSTS										
9	Embroidered logo (each)	2.40	3.95	3.50	4.00	6.00	4.50	8.50	4.50	5.00
FLAG FOOTBALL										
10	Mesh Football Jersey	Augusta 9500	Augusta 9500/9501	Augusta 240/241	Augusta 240/241	ProDown 1416760	Augusta 283	A4-N4139/NB4139	Augusta 257A, 258A	Riddell 1366/1376
	Youth Small-Youth XL	8.88	9.99	10.37	10.95	9.00	11.74	9.45	12.95	12.89
	Adult Small - Adult XL	10.24	9.99	11.68	11.95	9.00	12.42	10.80	13.95	13.89
	Adult 2XL	11.50	11.99	13.68	12.95	9.00	13.67	10.80	16.25	13.89
	Adult 3XL	12.50	12.99	15.18	13.95	9.00	14.44	12.80	17.95	13.89
BASKETBALL										
11	Reversible Tank Jersey - poly	Augusta 197	Augusta 136/137	Augusta 136/137	Augusta 197/198	Alleson 560RY	Augusta 136	A4-NF1270/N2206	Sport Tek ST500,STY50	Riddell PKR/PKRY
	Youth Small-Youth XL	8.70	8.25	8.97	9.50	7.00	9.20	6.75	7.95	4.69
	Adult Small - Adult XL	9.40	9.25	10.40	10.50	7.50	10.34	6.75	9.25	4.69
	Adult 2XL	10.50	10.49	11.70	11.50	7.50	11.24	7.10	10.25	4.69
	Adult 3XL	11.50	11.99	13.06	12.50	7.50	12.35	8.60	12.25	4.69
VOLLEYBALL										
12	Volleyball shirt - poly	Augusta 1230	Augusta 1230/1231	Augusta 1230-1231	Augusta 1230/1231	Badger 4163 Vneck tee	Augusta 1230	Augusta 1230/1231	Augusta 1230/1231	Riddell 1763/1743
	Youth Med-Youth XL	8.75	8.69	9.54	10.50	7.50	11.46	9.59	11.75	17.79
	Adult Small - Adult XL	9.95	9.99	10.74	11.50	7.50	12.34	13.42	12.70	19.07
	Adult 2XL	11.25	0.34	12.18	12.50	7.50	12.84	16.13	14.00	19.07
	Adult 3XL	12.25	N/A	N/A	N/A	7.50	N/A	N/A	N/A	19.07
BASEBALL										
13	Complete Uniform Package	Augusta 643	Sportek YT201, T210	Augsta 580/581, Augusta 804/808	Augusta 580/581, August 804/808	Alleson 552pc, LLBDK2			Augusta 580/581, August 808/804	
	Youth Small -Youth XL	27.10	20.49	20.38 *	23.95	20.00	25.67	22.20	52.95	no bid
	Adult Small - Adult XL	31.78	24.99	25.28 *	27.95	22.00	26.67	23.20	55.95	no bid
FASTPITCH SOFTBALL (LADIES)										
14	Complete Uniform Package	Augusta 577, 935	Augusta 577/578, Champro SS6, SS6Y	Augusta 577/578, Augusta 935/936	Augusta 577/578, August 935/936	Augusta 577/935			Augusta 1350/1357, August 1292/1293	
	Youth Small-Youth XL	22.34	23.55	21.45 *	24.95	26.00	26.55	21.30	42.95	no bid
	Adult Small - Adult XL	23.96	24.75	23.25 *	25.95	28.00	27.55	22.30	45.95	no bid
ADULT SOFTBALL/COACH/THEATRE/STAFF										
15	T-Shirts, SS, 50/50 cotton/poly	Gildan 8000	Port & Co PC55/PC55Y	Gildan G8000	Jerzees 29M	Gildan G800	Gildan G800	Gildan	Jerzee 29M/29B	Riddell RTSF
	Youth Small - Youth XL	2.98	2.69	2.89	3.25	3.50	3.80	3.10	5.95	no bid
	Adult Small - Adult XL	2.86	2.69	3.48	3.25	3.50	3.80	3.25	6.65	3.79
	Adult 2XL	4.77	4.99	5.57	5.50	5.50	5.80	3.80	7.65	6.79
	Adult 3XL	4.77	4.99	5.65	5.50	6.00	6.50	3.95	8.65	no bid
	Adult 4XL	4.77	4.99	5.72	5.50	6.50	7.00	3.95	9.65	no bid
16	T-shirts, SS, Moisture Wicking	Gildan 42000	Augusta 790	Augusta 790	Jerzees 21M	Badger 4120	Augusta 790	A4 - N3142	SportTek ST350	Riddell RTPM
	Adult Small - Adult XL	4.53	5.99	5.25	6.75	8.00	8.56	6.75	7.99	5.69
	Adult 2XL	5.78	7.75	7.00	8.25	8.00	9.56	6.75	8.99	6.69
	Adult 3XL	5.78	8.49	8.75	9.25	11.00	10.56	8.78	10.99	7.69
	Adult 4XL	5.78	8.99	10.50	-	13.00	11.56	8.78	11.99	8.69
17	T-shirts, LS, 50/50 cotton/poly	Gildan 8400	Port & Co PC55LS	Port & Co. PC55PLS	Jerzees 29L	Gildan G840	Gildan 8400	Gildan 8400	Port & Co PC55LS	Riddell GD182
	Adult Small - Adult XL	5.95	4.99	5.76	6.50	7.25	6.49	6.53	8.75	6.69
	Adult 2XL	7.25	6.49	7.38	7.50	9.00	8.49	8.08	9.95	8.69
	Adult 3XL	7.25	6.49	7.57	8.50	10.00	9.49	8.08	10.50	no bid
	Adult 4XL	7.25	6.69	7.95	-	12.00	10.49	9.20	10.75	no bid
18	Polo Shirt, SS, 50/50	Gildan 8800	G8800	Port & Co. KP55	Hanes 054	Jerzees J300	Gildan 8800	Gildan 8800	Port & Co. KP55	no bid
	Adult Small - Adult XL	4.42	5.50	5.99	6.50	6.50	7.30	6.63	9.25	no bid
	Adult 2XL	6.42	7.99	7.18	8.50	8.50	9.30	9.24	10.25	no bid
	Adult 3XL	6.42	8.49	8.39	8.50	10.00	10.30	9.24	11.25	no bid
	Adult 4XL	6.42	9.25	9.59	8.50	13.00	11.30	9.24	12.25	no bid
19	Wind Shirt, LS, Vneck	Badger 7618	Port JST72	Port JST72	Harriton m720	Augusta lined 3415	Port JST72	Badger 7618	SportTek JST72	Riddell CRA9944
	Adult Small - Adult XL	17.97	12.25	12.48	14.95	23.00	15.37	19.88	16.75	23.00
	Adult 2XL	20.97	12.99	13.73	15.95	25.00	16.37	19.88	18.75	24.00
	Adult 3XL	22.97	14.99	16.25	17.95	27.00	17.37	22.65	20.75	25.00
	Adult 4XL	24.97	15.99	17.48	18.95	28.00	18.37	23.56	22.75	26.00
20	Polo Shirt, SS, wicking	Jerzees 441MR	Harriton M315	SportTek ST690, LST690	Harriton M315	Nike 476281/476325	Harriton M315	A4-N3168/NW3197	SportTek ST650, LST650	Riddell BAXT48
	Adult Small - Adult XL	10.97	12.25	11.18	13.95	23.00	15.37	12.07	16.95	8.59
	Adult 2XL	14.97	12.99	12.59	14.95	23.00	16.37	12.07	17.95	8.59
	Adult 3XL	14.97	14.99	15.38	15.95	27.00	17.32	14.20	18.95	8.59
	Adult 4XL	14.97	15.99	16.78	16.95	27.00	18.32	14.20	20.95	8.59
21	T-shirts, SS, Hanes 5170									sub Riddell
	Adult Small - Adult XL	2.71	3.19	3.35	3.50	4.00	4.02	3.60	4.75	5.36
	Adult 2XL	4.71	5.25	5.36	5.50	6.00	6.02	5.83	6.75	6.36
	Adult 3XL	4.71	5.25	5.43	5.50	7.00	7.02	5.83	7.75	7.36
	Adult 4XL	4.71	5.39	N/A	5.50	9.00	8.02	5.83	8.75	8.36
22	T-shirts, SS, Hanes Cool Dri 4820									sub Riddell
	Adult Small - Adult XL	6.45	6.49	7.78	6.95	8.75	7.42	7.28	9.95	7.95
	Adult 2XL	9.35	8.99	12.17	9.95	10.00	9.42	10.54	11.95	10.95
	Adult 3XL	9.35	9.27	12.17	9.95	11.00	10.42	11.14		no bid
	Adult 4XL	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	no bid
23	Polo Shirt - Holloway 222423			sub Sport Tek ST680						sub Riddell A/S
	Adult Small - Adult XL	20.60	19.99	17.38	25.00	33.00	22.15	21.90	20.95	23.78
	Adult 2XL	22.60	21.99	18.83	26.00	33.00	24.15	23.63	22.95	24.78
	Adult 3XL	23.60	23.99	21.73	27.00	38.00	25.15	25.65	24.95	25.78
	Adult 4XL	24.60	24.99	23.18	28.00	40.00	26.15	27.68	26.95	26.78
24	Sweatshirt - Gildan 18000									sub Riddell RCSS
	Adult Small - Adult XL	6.70	6.99	7.70	7.50	10.00	8.35	8.44	9.95	11.59
	Adult 2XL	8.70	8.99	9.33	9.75	12.00	10.35	10.52	11.25	14.59
	Adult 3XL	8.70	8.99	9.68	9.75	14.00	11.35	10.52	12.25	no bid
	Adult 4XL	8.70	9.49	9.92	9.75	16.00	12.35	10.52	13.25	no bid
25	Sweatshirt - FOL 82300									sub Riddell FL375
	Adult Small - Adult XL	12.18	11.25	11.03	13.50	26.00	13.43	N/A	11.95	18.12
	Adult 2XL	14.68	13.99	14.88	15.95	27.00	15.43	N/A	14.95	19.12
	Adult 3XL	14.98	14.75	15.26	15.95	29.00	16.43	N/A	14.95	20.12
26	Sweatshirt - Jerzees 4662M									sub Riddell J2365
	Adult 4XL	14.98	12.49	12.61	16.95	20.00	12.64	14.47	N/A	17.63
27	Hoodie - Hanes F170									sub Riddell HN348
	Adult Small - Adult XL	16.18	16.99	18.07	17.95	22.00	17.90	17.95	17.95	24.95
	Adult 2XL	21.18	20.99	21.77	22.50	29.00	20.96	20.82	19.95	28.10
	Adult 3XL	21.18	20.99	21.77	22.50	31.00	21.96	21.82	19.95	29.95
28	Zip Hoodie - FOL 82230R							sub Gildan 18600		sub Riddell FL372
	Adult Small - Adult XL	19.67	18.99	25.78	19.95	26.00	21.36	21.24	19.95	27.95
	Adult 2XL	21.87	21.99	28.18	22.50	28.00	24.36	23.57	21.95	30.95
	Adult 3XL	22.37	21.99	28.18	23.50	30.00	25.36	23.57	23.95	31.59
29	Zip Hoodie - PC90ZH							sub Gildan 18600		
	Adult 4XL	25.48	22.99	25.31	25.95	38.00	24.23	23.57	26.95	no bid
30	Parka - Ash City 88007							Sub GAME 3100		
	Adult Small - Adult XL	89.58	85.90	88.68	89.95	95.00	89.90	93.83		no bid
	Adult 2XL	91.58	89.90	93.12	94.95	100.00	94.90	95.18		no bid
	Adult 3XL	92.58	91.90	94.90	95.95	105.00	95.90	96.52		no bid
	Delivery after receipt of									

Item	Description	Qty	All American	All American Total	Express Press	Express Press Total	Ashgrove Marketing	Ashgrove Total	Impressive Promotional	Impressive Total	American Silkscreen	American Silkscreen Total	BSN Sports	BSN Sports Total	Home Team Athletics	Home Team Athletics	Classic Wear	Classic Wear	
SETUP/ARTWORK																			
2	Logo Setup/Artwork Sponsor	5	10.00	50.00	0.00	0.00	no charge	0.00	10.00	50.00	20.00	100.00	0.00	0.00	16.00	80.00	25.00	125.00	
PRINTING COSTS																			
3	Numerals (1-2 per location)	2790	0.65	1,813.50	1.00	2,790.00	1.05	2,929.50	1.00	2,790.00	0.90	2,511.00	3.50	9,765.00	2.00	5,580.00	3.00	8,370.00	
4	1 color logo/1 location	1797	0.60	1,078.20	0.35	628.95	0.80	1,437.60	0.50	898.50	0.80	1,437.60	1.75	3,144.75	1.50	2,695.50	1.75	3,144.75	
8	"Coach", "Supervisor", "Staff"	120	0.50	60.00	0.50	60.00	0.50	60.00	0.50	60.00	0.50	60.00	4.00	480.00	1.50	180.00	3.00	360.00	
EMBROIDERY COSTS																			
9	Embroidered logo (each)	82	3.95	323.90	2.40	196.80	3.50	287.00	4.00	328.00	4.50	369.00	6.00	492.00	8.50	697.00	4.50	369.00	
FLAG FOOTBALL																			
10	Mesh Football Jersey		Augusta 9500/9501		Augusta 9500		Augusta 240/241		Augusta 240/241		Augusta 283		ProDown 1416760		A4-N4139/NB4139		Augusta 257A, 258A		
	Youth Small-Youth XL	60	9.99	599.40	8.88	532.80	10.37	622.20	10.95	657.00	11.74	704.40	9.00	540.00	9.45	567.00	12.95	777.00	
BASKETBALL																			
11	Reversible Tank Jersey - poly		Augusta 136/137		Augusta 197		Augusta 136/137		Augusta 197/198		Augusta 136		Alleson 560RY		A4-NF1270/N2206		Sport Tek ST500,STY500		
	Adult Small - Adult XL	450	9.25	4,162.50	9.40	4,230.00	10.40	4,680.00	10.50	4,725.00	10.34	4,653.00	7.50	3,375.00	6.75	3,037.50	9.25	4,162.50	
VOLLEYBALL																			
12	Volleyball shirt - poly		Augusta 1230/1231		Augusta 1230		Augusta 1230-1231		Augusta 1230/1231		Augusta 1230		Badger 4163 Vneck tee		Augusta 1230/1231		Augusta 1230/1231		
	Adult Small - Adult XL	125	9.99	1,248.75	9.95	1,243.75	10.74	1,342.50	11.50	1,437.50	12.34	1,542.50	7.50	937.50	13.42	1,677.50	12.70	1,587.50	
BASEBALL																			
13	Complete Uniform Package		Sportek YT201, T210		Augusta 643		Augsta 580/581, Augusta 804/808 *		Augusta 580/581, August 804/808				Alleson 552pc, LLBDK2				Augusta 580/581, August 808/804		
	Adult Small - Adult XL	220	24.99	5,497.80	31.78	6,991.60	26.08	5,736.50	27.95	6,149.00	26.67	5,867.40	22.00	4,840.00	23.20	5,104.00	55.95	12,309.00	
FASTPITCH SOFTBALL (LADIES)																			
14	Complete Uniform Package		Augusta 577/578, Champro SS6, SS6Y		Augusta 577, 935		Augsta 577/578, Augusta 935/936 *		Augusta 577/578, August 935/936				Augusta 577/935				Augusta 1350/1357, August 1292/1293		
	Adult Small - Adult XL	90	24.75	2,227.50	23.96	2,156.40	24.08	2,166.75	25.95	2,335.50	27.55	2,479.50	28.00	2,520.00	22.30	2,007.00	45.95	4,135.50	
ADULT SOFTBALL/COACH/THEATRE/STAFF																			
15	T-Shirts, SS, 50/50 cotton/poly		Port & Co PC55/PC55Y		Gildan 8000		Gildan G8000		Jerzees 29M		Gildan G800		Gildan G800		Gildan		Jerzee 29M/29B		
	Adult Small - Adult XL	195	2.69	524.55	2.86	557.70	3.48	678.60	3.25	633.75	3.80	741.00	3.50	682.50	3.25	633.75	6.65	1,296.75	
	Adult 2XL	53	4.99	264.47	4.77	252.81	5.57	295.21	5.50	291.50	5.80	307.40	3.50	185.50	3.80	201.40	7.65	405.45	
	Adult 3XL	25	4.99	124.75	4.77	119.25	5.65	141.25	5.50	137.50	6.50	162.50	6.00	150.00	3.95	98.75	8.65	216.25	
18	Polo Shirt, SS, 50/50		G8800		Gildan 8800		Port & Co. KP55		Hanes 054		Gildan 8800		Jerzees J300		Gildan 8800		Port & Co. KP55		
	Adult Small - Adult XL	30	5.50	165.00	4.42	132.60	5.99	179.70	6.50	195.00	7.30	219.00	6.50	195.00	6.63	198.90	9.25	277.50	
20	Polo Shirt, SS, wicking		Harriton M315		Jerzees 441MR		SportTek ST690, LST690		Harriton M315		Harriton M315		Nike 476281/476325		A4-N3168/NW3197		SportTek ST650, LST650		
	Adult Small - Adult XL	20	12.25	245.00	10.97	219.40	11.18	223.60	13.95	279.00	15.37	307.40	23.00	460.00	12.07	241.40	16.95	339.00	
23	Polo Shirt - Holloway 222423						sub Sport Tek ST680												
	Adult Small - Adult XL	33	19.99	659.67	20.60	679.80	17.38	573.54	25.00	825.00	22.15	730.95	33.00	1,089.00	21.90	722.70	20.95	691.35	
	Adult 2XL	2	21.99	43.98	22.60	45.20	18.83	37.66	26.00	52.00	24.15	48.30	33.00	66.00	23.63	47.26	22.95	45.90	
	Adult 4XL	5	24.99	124.95	24.60	123.00	23.18	115.90	28.00	140.00	26.15	130.75	40.00	200.00	27.68	138.40	26.95	134.75	
24	Sweatshirt - Gildan 18000																		
	Adult Small - Adult XL	2	6.99	13.98	6.70	13.40	7.70	15.40	7.50	15.00	8.35	16.70	10.00	20.00	8.44	16.88	9.95	19.90	
	Adult 2XL	9	8.99	80.91	8.70	78.30	9.33	83.97	9.75	87.75	10.35	93.15	12.00	108.00	10.52	94.68	11.25	101.25	
	Adult 4XL	1	9.49	9.49	8.70	8.70	9.92	9.92	9.75	9.75	12.35	12.35	16.00	16.00	10.52	10.52	13.25	13.25	
25	Sweatshirt - FOL 82300																		
	Adult Small - Adult XL	19	11.25	213.75	12.18	231.42	11.03	209.57	13.50	256.50	13.43	255.17	26.00	494.00	N/A		11.95	227.05	
	Adult 2XL	12	13.99	167.88	14.68	176.16	14.88	178.56	15.95	191.40	15.43	185.16	27.00	324.00	N/A		14.95	179.40	
	Adult 3XL	7	14.75	103.25	14.98	104.86	15.26	106.82	15.95	111.65	16.43	115.01	29.00	203.00	N/A		14.95	104.65	
26	Sweatshirt - Jerzees 4662M																		
	Adult 4XL	3	12.49	37.47	14.98	44.94	12.61	37.83	16.95	50.85	12.64	37.92	20.00	60.00	14.47	43.41	N/A		
28	Zip Hoodie - FOL 82230R																		
	Adult Small - Adult XL	21	18.99	398.79	19.67	413.07	25.78	541.38	19.95	418.95	21.36	448.56	26.00	546.00	21.24	446.04	19.95	418.95	
	Adult 2XL	16	21.99	351.84	21.87	349.92	28.18	450.88	22.50	360.00	24.36	389.76	28.00	448.00	23.57	377.12	21.95	351.20	
	Adult 3XL	14	21.99	307.86	22.37	313.18	28.18	394.52	23.50	329.00	25.36	355.04	30.00	420.00	23.57	329.98	23.95	335.30	
29	Zip Hoodie - PC90ZH																		
	Adult 4XL	5	22.99	114.95	25.48	127.40	25.31	126.55	25.95	129.75	24.23	121.15	38.00	190.00	23.57	117.85	26.95	134.75	
30	Parka - Ash City 88007																		
	Adult Small - Adult XL	4	85.90	343.60	89.58	358.32	88.68	354.72	89.95	359.80	89.90	359.60	95.00	380.00	93.83	375.32		0.00	
	Adult 2XL	2	89.90	179.80	91.58	183.16	93.12	186.24	94.95	189.90	94.90	189.80	100.00	200.00	95.18	190.36		0.00	
				21,537.49		23,362.89		24,203.87		24,494.55		24,951.07		32,531.25		25910.22 **		40632.90 **	

** did not submit bid on all items

All American



CITY OF NOVI
PROPOSAL FORM

SPORT CLOTHING AND APPAREL

We, the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof:

	<u>PRICE</u>
<u>Setup/Artwork</u>	
1. Logo Setup/Artwork Fee (City/Department logo)	\$ <u>N/C</u>
2. Logo Setup/Artwork Fee (Sponsor logo)	\$ <u>10.00</u>
<u>Printing costs</u>	
3. Numerals on back of shirt (1-2 per location)	\$ <u>0.65</u> PER LOCATION
4. 1 color logo/1 location	\$ <u>0.60</u> PER SHIRT/ITEM
5. 2 color logo/1 location	\$ <u>1.20</u> PER SHIRT/ITEM
6. 1 color logo/2 locations	\$ <u>1.20</u> PER SHIRT
7. 2 color logo/2 locations	\$ <u>2.50</u> PER SHIRT
8. "Supervisor", "Staff" or "Coach" on back of shirt	\$ <u>0.50</u> PER SHIRT
<u>Embroidery Costs</u>	
9. Embroidered logo/1 location (7,250 stitches)	\$ <u>3.95</u> PER LOGO

FLAG FOOTBALL

10. Mesh Football Jersey

Brand & Style number	<u>Augusta 9500/9501</u>
Youth Small - Youth XL	\$ <u>9.99</u> EA
Adult Small - Adult XL	\$ <u>9.99</u> EA
Adult 2XL	\$ <u>11.99</u> EA
Adult 3XL	\$ <u>12.99</u> EA

BASKETBALL

11. Reversible Jersey, tank style (100% polyester mesh)

Brand & Style number	<u>Augusta 136/137</u>
Youth Small - Youth XL	\$ <u>0.25</u> EA

Adult Small – Adult XL	\$ <u>9.25</u> EA
Adult 2XL	\$ <u>10.49</u> EA
Adult 3XL	\$ <u>11.99</u> EA

VOLLEYBALL, Ladies' only

12. Sleeveless Volleyball shirt (lay-down collar, V-neck, moisture wicking polyester mesh)

Brand & Style number Augusta 1230/1231

Youth Med – Youth XL	\$ <u>8.69</u> EA
Adult Small – Adult XL	\$ <u>9.99</u> EA
Adult 2XL	\$ <u>10.29</u> EA
Adult 3XL	\$ <u>NA</u> EA

BASEBALL

13. Complete Uniform Package (2 button 50/50 cotton/poly henley, long white pants with elastic waist, socks, cap)

Youth S – Youth XL	\$ <u>20.49</u> EA
Adult Small – Adult XL	\$ <u>24.99</u> EA

FASTPITCH SOFTBALL, Ladies' only

14. Complete Uniform package (sleeveless polyester shiny "dazzle" jersey and shorts, socks, visor)

Youth Small – Youth XL	\$ <u>23.55</u> EA
Adult Small – Adult XL	\$ <u>24.75</u> EA

ADULT SOFTBALL / COACH APPAREL / THEATRE / STAFF

15. Tees – short sleeve (50-50 cotton/poly)

Brand & Style number PC55/PC55Y (part of company)

Youth Small – Youth XL	\$ <u>2.69</u> EA
Adult Small – Adult XL	\$ <u>2.69</u> EA
Adult 2XL	\$ <u>4.99</u> EA
Adult 3XL	\$ <u>4.99</u> EA
Adult 4XL	\$ <u>4.99</u> EA

16. Tees – short sleeve, Moisture Wicking (100% polyester)

Brand & Style number Augusta 790

Adult Small – Adult XL	\$ <u>5.99</u> EA
Adult 2XL	\$ <u>7.75</u> EA
Adult 3XL	\$ <u>8.49</u> EA
Adult 4XL	\$ <u>8.99</u> EA

17. Tees – long sleeve (50-50 cotton/poly)

Brand & Style number PC55LS

Adult Small – Adult XL	\$ <u>4.99</u> EA
Adult 2XL	\$ <u>6.49</u> EA
Adult 3XL	\$ <u>6.49</u> EA
Adult 4XL	\$ <u>6.69</u> EA

18. Polo Shirt – short sleeve (50/50 cotton/poly)

Brand & Style number G8800

Adult Small – Adult XL	\$ <u>5.50</u> EA
Adult 2XL	\$ <u>7.99</u> EA
Adult 3XL	\$ <u>8.49</u> EA
Adult 4XL	\$ <u>9.25</u> EA

19. Wind Shirt, long sleeve, unlined, V-neck

Brand & Style number Port JST 72

Adult Small – Adult XL	\$ <u>12.25</u> EA
Adult 2XL	\$ <u>12.99</u> EA
Adult 3XL	\$ <u>14.99</u> EA
Adult 4XL	\$ <u>15.99</u> EA

20. Polo Shirt, short sleeve, wicking fabric, Men's & Ladies'

Brand & Style numbers Haviten M315

Adult Small – Adult XL	\$ <u>12.25</u> EA
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Adult 2XL	\$ <u>12.99</u> EA
Adult 3XL	\$ <u>14.99</u> EA
Adult 4XL	\$ <u>15.99</u> EA

21. T-shirt, Short Sleeve - Hanes 50/50 Heavyweight #5170

Adult Small – Adult XL	\$ <u>3.19</u> EA
Adult 2XL	\$ <u>5.25</u> EA
Adult 3XL	\$ <u>5.25</u> EA
Adult 4XL	\$ <u>5.39</u> EA

22. T-shirt, Short Sleeve - Hanes Cool Dri #4820 (100% poly)

Adult Small – Adult XL	\$ <u>6.49</u> EA
Adult 2XL	\$ <u>8.99</u> EA
Adult 3XL	\$ <u>9.27</u> EA
Adult 4XL	\$ <u>NA</u> EA

23. Polo Shirt – Short Sleeve - Holloway #222423 Dry-Excel

Adult Small – Adult XL	\$ <u>19.99</u> EA
Adult 2XL	\$ <u>21.99</u> EA
Adult 3XL	\$ <u>23.99</u> EA
Adult 4XL	\$ <u>24.99</u> EA

24. Crew Neck Sweatshirt - Gildan 18000

Adult Small – Adult XL	\$ <u>6.99</u> EA
Adult 2XL	\$ <u>8.99</u> EA
Adult 3XL	\$ <u>8.99</u> EA
Adult 4XL	\$ <u>9.49</u> EA

25. Crew Neck Sweatshirt – Fruit of the Loom #82300

Adult Small – Adult XL	\$ <u>11.25</u> EA
Adult 2XL	\$ <u>13.99</u> EA
Adult 3XL	\$ <u>14.75</u> EA

26. Crew Neck Sweatshirt – Jerseys #4662M

Adult 4XL \$ 12.49 EA

27. Hoodie Pullover Sweatshirt – Hanes F170

Adult Small – Adult XL \$ 16.99 EA

Adult 2XL \$ 20.99 EA

Adult 3XL \$ 20.99 EA

28. Full Zip Hooded Sweatshirt – Fruit of the Loom #82230R

Adult Small – Adult XL \$ 18.99 EA

Adult 2XL \$ 21.99 EA

Adult 3XL \$ 21.99 EA

29. Full Zip Hooded Sweatshirt – Port & Company PC90ZH

Adult 4XL \$ 22.99 EA

30. Parka - Ash City 88007 Men's 3-in-1 with Dobby Trim

Adult Small – Adult XL \$ 85.90 EA

Adult 2XL \$ 89.90 EA

Adult 3XL \$ 91.90 EA

DELIVERY DATE: 10 business days days after receipt of order

Please be sure to include the description of your ordering/delivery process as indicated in the Bid Submittals section of the specifications.

Comments/Exceptions: Orders can be placed with PO # @:- Sandeep@aac4ever.com. We need 7-10 business days post artwork approval. Once the order is placed, Before production we get an approval from our client/customer on artwork (paper proof). We will make sure delivery is done on time as requested

We are into business since 1998 providing top quality affordable garment manufacturing, embroidery, screen printing, promotional products and services to commercial and govt. clients. We are currently supplying a wide range of products to ARMY NATIONAL GUARD under:- W9133L-12-E0072. We are a small business and 8(a) company. We will be pleased to same you!

We acknowledge the following addendums Yes, we do.

References: Please provide at least three (3) current references for which you provide a similar scope of service:

Company OAKLAND COUNTY
 Address Homeland Security, 1200 N. Bldg # 47 West Telegraph Road Pontiac MI-483
 Phone 248-858-0514 Contact name Mr. Joseph Dahl

Company CITY OF LIVONIA (FIRE DEPARTMENT)
 Address 14910 FARMINGTON ROAD, MI-48154
 Phone 734-673-4070 Contact name MIKE RUSNAK

Company Detroit Public Schools
 Address Office of procurement & Logistics, 7321 Second Ave, Detroit MI-4820
 Phone 313-873-6029 Contact name Ms. Ann Marie Kasperowicz

Company (Legal Registration) ALL AMERICAN EMBROIDERY INC.
 Address 31600, PLYMOUTH ROAD, LIVONIA MI-48150
 City LIVONIA State MI Zip 48150
 Telephone 734-421-9292 Fax 734-421-0505
 Representative's Name (please print) Mr. SANDEEP NARANG
 Representative's Title PRESIDENT
 Representative's Signature [Signature]
 E-mail Sandeep @ aac4ever.com (website: aac4ever.com)
 Date 08/08/13