



**CITY OF NOVI CITY COUNCIL
SEPTEMBER 13, 2021**

SUBJECT: Consideration of approval to purchase one (1) 2022 Ford F-550 dump truck and seven (7) 2022 Ford F-350s from Signature Ford, through the Macomb County Cooperative Purchasing Contract; and upfits to be completed by Truck and Trailer Specialties through the City of Rochester Hills RFP contract, in the amount of \$438,664.

SUBMITTING DEPARTMENT: Department of Public Works, Fleet Division

EXPENDITURE REQUIRED	<p>\$ 67,367- 101-442.30-984.030 - F-550 Dumpbox \$ 78,624 - 592-592.00-983.048 - F-350 Service Body with Crane \$ 61,343 - 101-442.30-983.027 - F-350 Service Body \$ 46,266 - 101-442.30-983.028 - F-350 \$ 46,266 - 101-442.30-983.029 - F-350 \$ 46,266 - 101-442.30-983.051 - F-350 \$ 46,266 - 101-442.30-983.056 - F-350 <u>\$ 46,266 - 101-442.30-983.063 - F-350</u> \$ 438,664 TOTAL</p>
AMOUNT BUDGETED	<p>\$ 67,367- 101-442.30-984.030 - F-550 Dumpbox \$ 78,624 - 592-592.00-983.048 - F-350 Service Body with Crane \$ 61,343 - 101-442.30-983.027 - F-350 Service Body \$ 46,266 - 101-442.30-983.028 - F-350 \$ 46,266 - 101-442.30-983.029 - F-350 \$ 46,266 - 101-442.30-983.051 - F-350 \$ 46,266 - 101-442.30-983.056 - F-350 <u>\$ 46,266 - 101-442.30-983.063 - F-350</u> \$ 438,664 TOTAL</p>
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-442.30-984.030, 592-592.00-983.048, 101-442.30-983.027, 101-442.30-983.028, 101-442.30-983.029, 101-442.30-983.051, 101-442.30-983.056, 101-442.30-983.063

BACKGROUND INFORMATION:

The eight new vehicles will be replacing the current ones listed below:

Department	Vehicle ID #	Current Model	Current Mileage	Replacement Model
DPW Water & Sewer	728	2013 Ford F-350	52,374 Miles	2022 F-350 Service Body with Crane
DPW Field Operations	610	2009 Ford F-250	76,008 Miles	2022 F-350 Service Body
DPW Field Operations	615	2008 Ford F-250	58,939 Miles	2022 F-350
DPW Field Operations	616	2008 Ford F-250	62,693 Miles	2022 F-350
DPW Field Operations	617	2008 Ford F-550 Dumpbox	46,900 Miles	2022 F-550 Dumpbox
DPW Field Operations	628	2009 Ford F-250	59,136 Miles	2022 F-350
DPW Field Operations	692	2011 Ford F-350	70,000 Miles	2022 F-350
DPW Field Operations	693	2011 Ford F-350	49,589 Miles	2022 F-350

Vehicle#728 is assigned to the DPW Water and Sewer Division and is used for daily activities, such as sewage and water pump station maintenance, meter readings, meter repairs, water system flushing, and water quality testing. The F-350 will be equipped with a service body and crane for tool and equipment storage, transport, and lifting pumps from lift stations. The F-350 will be equipped with a plow to provide access to sites during winter events as well.

Vehicles #610, #615, #616, #617, #628, #692, and #693 are assigned to the DPW Field Operations Division and are used for transporting trailerable equipment, tools, materials, and staff to job sites. They are also equipped with plows for winter snow removal operations. One of the F-350s will also be equipped with a service body for transport, equipment, and tool storage. The F-550 will be a fixed dump body for materials transport.

Each vehicle is customized with the proper equipment to optimize the work performance and safety of each city employee for a variety of tasks assigned to them. These eight (8) vehicles also align with the City's light-duty replacement plan to replace assets and equipment by capturing optimal resale values; thereby, bringing the overall cost of the units' life cycle as low as possible.

RECOMMENDED ACTION: Approval to purchase one (1) 2022 Ford F-550 dump truck and seven (7) 2022 Ford F-350s from Signature Ford, through the Macomb County Cooperative Purchasing Contract; and upfits to be completed by Truck and Trailer Specialties through the City of Rochester Hills RFP contract, in the amount of \$438,664.



August 18, 2021

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2022 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

(1) 2022 Ford F550 Regular Cab 4x4 DRW Chassis 60" CA, 145" WB \$37,272.00 ea

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: November 1st, 2021.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2022 F-550 DRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 7.3L 2V DEVCT NA PFI V8 Gas (F-450/F-550)
- Transmission – Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow_

EXTERIOR

- Bumper – front, black painted
- Doors
 - Two (Regular Cab only)
 - Four (SuperCab/Crew Cab only)
- Fender vents – front
- Front License Plate Bracket
- Fuel Tank
 - 40 gallon aft axle (F-350 DRW/F-450/F-550)
- Glass – solar-tinted
- Grille – black painted
- Manual Locking Hubs (4x4)
- Scuff plates – front, color-coordinated
- Splash Guards/Mud Flaps – Front (F-450/550 only)
- "Three Blink" Lane change signal
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Tires 225/70Rx19.5G BSW A/P
- Wheels
 - F-450 & F-550 – 19.5" Argent Painted Steel
 - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

INTERIOR/COMFORT

- 2.3" Productivity Screen in IP Cluster Instrumentation Center – Multifunction switch message center display with Ice Blue® Lighting
- 12V Powerpoint, auxiliary
- Air conditioning – single-zone, manual
- Air conditioning vents – black w/chrome ring and knob
- Cabin Air Particulate Filter
- Convenience
 - Coat hooks, LH/RH color-coordinated
 - Dash top tray
 - Dome lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - 12V Powerpoint, auxiliary
- Door-trim – armrest/grab handle and reflector
- Floor covering – black, full length vinyl
- Gauges and Meters – Fuel, Transmission Temperature, Engine Coolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and Tachometer
- Headliner – color-coordinated cloth
- Instrument panel – color-coordinated w/dual glove boxes, four (4) air registers w/positive shut-off and powerpoint
- Instrumentation Center
 - 2.3" LCD Productivity Screen in IP Cluster
- Mirror – rearview 11.5" day/night
- Outside Temperature Display

- Seats – Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering damper
- Steering – power
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
- Child tethers (Regular Cab front-passenger and all rear-seating positions)
- Headlamps – Quad beam jewel effect halogen
- Lamps – LED Roof marker/clearance
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
- Safety Belts
 - Belt-Minder® (front safety belt reminder) – chime and flashing warning lights on I/P if belts not buckled
 - Color-coordinated safety belts w/height adjustment (front/outboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- SecurILock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control (SEIC)
- Underhood service light

DRIVER ASSIST

- AutoLamp – Auto On/Off Headlamps
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices1
 - Remotely start, lock and unlock vehicle2
 - Schedule specific times to remotely start vehicle2
 - Locate parked vehicle2
 - Check vehicle status2
- SYNC®
 - Enhanced Voice Recognition Communication and Entertainment
 - 911 Assist®
 - 4.2" LCD Center Stack screen
 - AppLink®
 - Smart-Charging USB-C port – one (1)

FUNCTIONAL

- Alternators:
 - 7.3L 2 Valve Gas – 240 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Hood release
- Horn – dual electric
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Shock absorbers – heavy-duty gas
- Springs, rear auxiliary
- Stabilizer bars – front & rear

18,000# GVWR, 11,500 PAYLOAD Reg. Cab 145 WB, CA 60", 18,000# GVWR, 11,200 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$32,243.00
<input checked="" type="checkbox"/>	Base Price (F5H/660a) 4x4	\$34,792.00

18,000# GVWR, 11,400 PAYLOAD Reg. Cab WB 169, CA 84", 18,000# GVWR, 11,100 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$32,397.00
<input type="checkbox"/>	Base Price (F5H/660a) 4x4	\$34,941.00

18,000# GVWR, 11,300 PAYLOAD Reg. Cab 193 WB, CA 108", 18,000# GVWR, 11,000 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$32,550.00
<input type="checkbox"/>	Base Price (F5H/660a) 4x4	\$35,094.00

18,000# GVWR, 11,100 PAYLOAD Reg. Cab WB 205, CA 120", 18,000# GVWR, 10,700 PAYLOAD

<input type="checkbox"/>	Base Price (F5G/660a) 4x2	\$32,703.00
<input type="checkbox"/>	Base Price (F5H/660a) 4x4	\$35,252.00

18,000# GVWR, 11,100 PAYLOAD SuperCab WB 168, CA 60", 18,000# GVWR, 10,800 PAYLOAD

<input type="checkbox"/>	Base Price (X5G/660a) 4x2	\$34,253.00
<input type="checkbox"/>	Base Price (X5H/660a) 4x4	\$37,324.00

18,000# GVWR, 11,000 PAYLOAD SuperCab WB 192, CA 84", 18,000# GVWR, 10,700 PAYLOAD

<input type="checkbox"/>	Base Price (X5G/660a) 4x2	\$34,406.00
<input type="checkbox"/>	Base Price (X5H/660a) 4x4	\$37,478.00

18,000# GVWR, 10,900 PAYLOAD Crew Cab WB 179, CA 60", 18,000# GVWR, 10,600 PAYLOAD

<input type="checkbox"/>	Base Price (W5G/660a) 4x2	\$35,007.00
<input type="checkbox"/>	Base Price (W5H/660a) 4x4	\$38,078.00

18,000# GVWR, 10,800 PAYLOAD Crew Cab WB 203, CA 84", 18,000# GVWR, 9,900 PAYLOAD

<input type="checkbox"/>	Base Price (W5G/660a) 4x2	\$35,160.00
<input type="checkbox"/>	Base Price (W5H/660a) 4x4	\$38,236.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/CrewCab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	9,325.00
<input type="checkbox"/> Engine Block Heater	41H	90.00
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	4S	515.00/615.00
<input type="checkbox"/> LT225/70Rx19.5G BSW Traction, incl. 4-Traction on the rear & 2 A/S tires on the front, Option Spare is A/S	TGM	190.00
<input type="checkbox"/> LT225/70Rx19.5G BSW Max Traction-4x4 only, Continental, Incl. 4-traction tires on the rear & 2 traction tires on the front-	TGK	215.00
<input type="checkbox"/> 6-Ton Hydraulic Jack	61J	55.00
<input type="checkbox"/> Spare Tire & Wheel-Includes 6-ton Hydraulic Jack	512	350.00
<input type="checkbox"/> Stainless Steel Wheel Cover	945	380.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes	86C	250.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes	86D	250.00
<input type="checkbox"/> Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R	250.00
<input type="checkbox"/> Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A	250.00

<input checked="" type="checkbox"/>	Transmission Power Take-Off Provision	62R	280.00
<input type="checkbox"/>	Axle, Limited Slip	X4N/X4L/X8L	360.00
<input checked="" type="checkbox"/>	Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry	90L/54K	915.00/1125.00cc
<input type="checkbox"/>	Privacy Glass with Heated Backlight/Rear Window Defrost (Requires Power Equipment 90L/54K)	43B/924	90.00
<input type="checkbox"/>	Utility Lighting System (LED Side-mirror Spotlights Requires Power Equipment Group 90L/54K)	63A	160.00
<input type="checkbox"/>	Speed Control	525	235.00
<input type="checkbox"/>	XL Decor Group (Chrome front bumper)	17F	220.00
<input type="checkbox"/>	XL Value Pkg (Chrome front bumper & Cruise Control)	96V	395.00
<input type="checkbox"/>	Daytime running Lights	942	45.00
<input type="checkbox"/>	Dual Alternator 397 amp w/Dual Batteries (7.3L Gas Only)	67B/86M	325.00
<input type="checkbox"/>	Dual Alternator 397 amp (6.7L Diesel Only)	67B	115.00
<input type="checkbox"/>	Dual Batteries (78 Amp.) (Gas Engine Only)	86M	210.00
<input type="checkbox"/>	110V/400W Outlet (Includes Dual Alternators 397 amp (67B))	43C/67B	290.00
<input checked="" type="checkbox"/>	Upfitter Interface Module	18A	295.00
<input type="checkbox"/>	Fuel Tank -26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle tank	65M	125.00
<input type="checkbox"/>	Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Gal.Aft.)	65C	625.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x ___ =	Sig	75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x ___ =	Sig	220.00 ea
<input type="checkbox"/>	Trailer Tow Package High Capacity- Req.6.7L Diesel & 4.30 LS Rear Axle , has after market trailer brake wiring kit, No brake controller included, Increases GCWR on diesel engine from 26,000# to 28,000#	535	1,080.00
<input type="checkbox"/>	Payload Upgrade Package (7.3L V8 & 145" WB Only, Inc. 4.88 LS Axle, Increases GVWR from 18,000# to 19,000#)	68U	1175.00
<input type="checkbox"/>	Payload Plus Upgrade Package(N/A w 145"WB w/Gas Engine, Inc. 4.88 LS Axle, Increases GVWR from 18,000# to 19,500#)	68M	1515.00
<input type="checkbox"/>	Low Deflection Package-recommended for rear-biased loading, such as wreckers/retriever application, N/A with 141" WB	86S	110.00
<input type="checkbox"/>	Integrated Trailer Brake Controller	52B	270.00
<input type="checkbox"/>	Cab Steps-Black Molded	18B	320.00/445.00
<input type="checkbox"/>	Extra HD Front End Suspension – GAWR 7,500 lbs	67P	285.00
<input type="checkbox"/>	Extra Heavy Suspension Package(N/A 67H or 473)	67X	125.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A 67X or 473)	67H	125.00
<input checked="" type="checkbox"/>	Snow Plow Prep Package (7.3L Gas Engine) (Includes Dual Batteries (86M), and Dual Alternators 397 amp (67B). Not Available w/Option Codes 67H or 67X Suspension Packages)	473/86M/67B	575.00
<input type="checkbox"/>	Snow Plow Prep Package (6.7L Diesel Engine)	473	250.00
<input type="checkbox"/>	Exterior Back up Alarm	76C	140.00
<input checked="" type="checkbox"/>	Rearview Camera Prep Kit for Box Delete (Includes Loose Camera and Wiring Bundle)	872	415.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	675.00
<input type="checkbox"/>	Wheel Well Liners, Front	61L	180.00
<input type="checkbox"/>	Ambulance Prep Package(6.7L Diesel Engine Only)	47A	1205.00
<input type="checkbox"/>	Audible Lane Departure Warning with Pre-Collision Assist with Automatic Emergency Braking and Forward Collision Warning	60C/94P	230.00

Total Price \$37,272.00 ea

Colors for F-550

Exterior Colors

Interior Steel (Grey)

Race Red	[PQ]	[x]
Antimatter Blue Metallic	[HX]	[]
Iconic Silver Metallic	[JS]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
Stone Gray	[D1]	[]
Atlas Blue Metallic	[B3]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

August 13, 2021

City of Novi
45175 Ten Mile Road, Novi, MI 48375-3024
Attn: Mike Rhatigan, Fleet Asset Manager
HHO002746

Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

Chassis information:

(FO #631) One (1) 2022 Ford F-550, Reg. Cab Chassis, 60" CA, 4x4, DRW, Gasoline, upfitter switches, rearview camera kit PTO Prep & snow plow prep

Install **Crysteel 9' E-Tipper Dump Body including the following:**

108" long, 87" inside width, 96" outside width (3.2-4.4 yard capacity)
Sides: 10 ga. A1011 mild steel, fold-down sides including rubber bumper stops 16" high
Tailgate: 10 ga. A1011 mild steel, 3-panel, 22" high, double-acting, quick-release handle
Floor: 3/16" AR450 floor
Understructure: Western-style crossmemberless
Boxed top rail
¼ integral full-width cabshield 10 ga. A1011 mild steel with punched window in bulkhead
Square rear corner posts with integral tarp hooks, banjo chain slots & single 6" oval cut-out for STT lights
Do not include 3-light clearance li holes in rear sill
Install two (2) shovel holders on dump bulkhead to hold round & flat shovel
Install 6" hardwood sideboards (4.4 yard capacity with sideboards)

Install **Crysteel Lo-Boy full-subframe scissor Hoist with body prop including the following:**

Model LB510 with double-acting hydraulics, 50-degree dump angle
Capacity: 13.7 tons

Install **Manual Tarp System including the following:**

Hand-crank style, mounted at the cabshield with mesh tarp material and rear tarp hooks

Install **Central Hydraulic System to operate dump hoist including the following:**

Muncie PTO with direct-mount pump, with overspeed control
25-gallon hydraulic stainless steel tank with tank-mounted filter
Ball valve shut-off on supply line
Rexroth 1m4-12 control valve with a section for hoist
Stainless steel valve enclosure mounted on frame
Electric controls for the hoist
All necessary hoses and fittings

Install **Custom Lighting & Electrical including the following:**

Utilize chassis switches for warning lighting, wired L-R without skipping a switch
Lighting wired direct to the battery, allowing for vehicle to be shutoff and locked while flashers remain on
Two (2) SoundOff Ghost (mo. EGHST1P-12) amber/green LED flashers with mounts, on chassis hood
Six (6) SoundOff mPower (mo. EMPC2SMS4) LED split amber/green flashers flush-mounted:
Four (4) on cabshield, two front-facing & two side-facing
Two (2) at top of rear pillar, one each side

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Two (2) 6" oval LED S/T/T in bottom cut-out of rear pillar, one each side
LED body marker lights, no 3-light cluster
Betts junction box at rear of dump
Backup alarm
Body-up light, in-cab with installed proximity switch
Electric brake controller (to come with chassis)
Remount factory camera at rear

Install ¾" Rear Hitch Plate including the following:

Bolt-on Reese-type receiver 2- 5/16" Pintle/ball hitch
Heavy-duty D-rings for safety chains
7-way RV electrical connector
Remount OEM STT/Backup lights outside frame rails

Install Tailgate saver angle-iron to prevent hitch damage when dump is raised

Install Luverne serrated grip-step foot rails for Reg Cab, both sides (mos. 415060 & 401721; confirm MY 2022)

Install WeatherTech Floor Liners, Black (mo. 4410541V; confirm MY 2022)

Install Western Pro Plus Straight Plow truck-side mount & controls-only including the following:

Loose hand-held controller, mounting & wiring
Receiver kit
UltraMount2 system

Install Mudflaps behind rear drive tires

Paint Dump Body to be painted one-color Red to match cab

Dump underbody, hoist and rear hitch painted Black

Above installed equipment pricing:

\$30,095.00 ea.

Option Install Western 8'6" Pro Plus Straight Plow including the following:

Snow deflector, cast-iron shoes, curbsguards, blade guides, loose hand-held controller, mounting & wiring
Receiver kit
UltraMount2 system

Option add: \$7,195.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms: Net 30. Pricing effective for 30 days.

Pricing does not include any of the Rochester Hills RFQ discounts that may be applicable.

2% discount off total taken at invoice if payment received within 30 days.

FOB: City of Novi

Delivery: 280-310 days ARO, dump body lead time is currently 37 weeks ARO

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman



August 24, 2021

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2022 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

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If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb Co# 21-18. T.11
2022 F-350 DRW-Chassis Cab
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel) (F-350)
- Transmission – Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow

EXTERIOR

- Bumper – front, black painted
- Doors
 - Two (Regular Cab only)
 - Four (SuperCab/Crew Cab only)
- Fender vents – front
- Front License Plate Bracket
- Fuel Tank
 - 40 gallon aft axle (F-350 DRW)
- Glass – solar-tinted
- Grille – black painted
- Manual Locking Hubs (4x4)
- Scuff plates – front, color-coordinated
- Splash Guards/Mud Flaps – Front (F-450/550 only)
- "Three Blink" Lane change signal
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Tires LT245/75Rx17E BSW A/S PLU
- Wheels
 - F-350 DRW – 17" Argent Painted Steel (hub covers/center ornaments not included)
 - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

INTERIOR/COMFORT

- 2.3" Productivity Screen in IP Cluster Instrumentation Center – Multifunction switch message center display with Ice Blue® Lighting
 - 12V Powerpoint, auxiliary
 - Air conditioning – single-zone, manual
 - Air conditioning vents – black w/chrome ring and knob
 - Cabin Air Particulate Filter
 - Convenience
 - Coat hooks, LH/RH color-coordinated
 - Dash top tray
 - Dome lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - 12V Powerpoint, auxiliary
 - Door-trim – armrest/grab handle and reflector
 - Floor covering – black, full length vinyl
 - Gauges and Meters – Fuel, Transmission Temperature, Engine Coolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and Tachometer
 - Headliner – color-coordinated cloth
 - Instrument panel – color-coordinated w/dual glove boxes, four (4) air registers w/positive shut-off and powerpoint
 - Instrumentation Center
 - 2.3" LCD Productivity Screen in IP Cluster
 - Mirror – rearview 11.5" day/night
 - Outside Temperature Display

- Seats – Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering damper
- Steering – power
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
- Child tethers (Regular Cab front-passenger and all rear-seating positions)
- Headlamps – Quad beam jewel effect halogen
- Lamps – LED Roof marker/clearance
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
- Safety Belts
 - Belt-Minder® (front safety belt reminder) – chime and flashing warning lights on I/P if belts not buckled
 - Color-coordinated safety belts w/height adjustment (front/outboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control (SEIC)
- Underhood service light

DRIVER ASSIST

- AutoLamp – Auto On/Off Headlamps
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices1
 - Remotely start, lock and unlock vehicle2
 - Schedule specific times to remotely start vehicle2
 - Locate parked vehicle2
 - Check vehicle status2
- SYNC®
 - Enhanced Voice Recognition Communication and Entertainment
 - 911 Assist®
 - 4.2" LCD Center Stack screen
 - AppLink®
 - Smart-Charging USB-C port – one (1)

FUNCTIONAL

- Alternators:
 - 6.2L 2 Valve Gas – 200 AMP
 - 7.3L 2 Valve Gas – 240 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Hood release
- Horn – dual electric
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Springs, rear auxiliary
- Stabilizer bars – front & rear

(14,000 GVWR, 8,020 Payload) Reg. Cab 145 WB, CA 60" (14,000 GVWR, 7,560 Payload)	
<input type="checkbox"/>	Base Price 4x2 (F3G/640a) \$27,001.00
<input checked="" type="checkbox"/>	Base Price 4x4 (F3H/640a) \$30,051.00

(14,000 GVWR, 7,330 Payload) Reg. Cab WB 169, CA 84" (14,000 GVWR, 6,880 Payload)	
<input type="checkbox"/>	Base Price 4x2 (F3G/640a) \$27,154.00
<input type="checkbox"/>	Base Price 4x4 (F3H/640a) \$30,209.00

(14,000 GVWR, 7,700 Payload) SuperCab WB 168, CA 60" (14,000GVWR, 7,220 Payload)	
<input type="checkbox"/>	Base Price 4x2 (X3G/640a) \$29,006.00
<input type="checkbox"/>	Base Price 4x4 (X3H/640a) \$32,077.00

(14,000 GVWR, 7,480 Payload) Crew Cab WB 179, CA 60" (14,000 GVWR, 7,040 Payload)	
<input type="checkbox"/>	Base Price 4x2 (W3G/640a) \$29,765.00
<input type="checkbox"/>	Base Price 4x4 (W3H/640a) \$32,836.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	10,250.00
<input type="checkbox"/> 7.3L 2V DECVT NA PFI V8 Gas/TorqShift 10-Spd Auto.	99N/44G	2,045.00
<input type="checkbox"/> CNG/LPG Fuel Capable Engine (w/ 6.2L only)	98F	315.00
<input type="checkbox"/> Engine Block Heater	41H	90.00
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	4S	515.00/615.00
<input type="checkbox"/> Tires, LT245/75Rx17E All-Terrain (6)	TBM	165.00
<input checked="" type="checkbox"/> 2-Ton Mechanical Jack	61J	55.00
<input type="checkbox"/> Spare Tire & Wheel-Includes 2-ton mechanical jack	512	350.00
<input type="checkbox"/> Stainless Steel Wheel Cover	945	380.00
<input type="checkbox"/> 17" Forged Polished Aluminum Wheels w/Bright Hub Covers	64J	600.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes	86C	250.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes	86D	250.00
<input type="checkbox"/> Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R	250.00
<input type="checkbox"/> Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A	250.00
<input checked="" type="checkbox"/> Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry	90L/54K	915.00/1125.00cc
<input type="checkbox"/> Privacy Glass with Heated Backlight/Rear Window Defrost (Requires Power Equipment 90L/54K)	43B/924	90.00
<input type="checkbox"/> Utility Lighting System (LED Side-mirror Spotlights Requires Power Equipment Group 90L/54K)	63A	160.00
<input type="checkbox"/> Speed Control	525	235.00
<input type="checkbox"/> XL Decor Group (Chrome front bumper)	17F	220.00
<input type="checkbox"/> XL Value Pkg (Chrome front bumper & Cruise Control)	96V	395.00
<input type="checkbox"/> Axle, Limited Slip	X4N/X4L	360.00
<input type="checkbox"/> Daytime running Lights	942	45.00
<input type="checkbox"/> Audible Lane Departure Warning with Pre-Collision Assist with Automatic Emergency Braking and Forward Collision Warning	60C/94P	230.00
<input checked="" type="checkbox"/> Alternator 240 amp (6.2L Gas Only)	67E	85.00
<input type="checkbox"/> Dual Alternator 397 amp w/Dual Batteries (7.3L Gas Only)	67B/86M	325.00
<input type="checkbox"/> Dual Alternator 397 amp (6.7L Diesel Only)	67B	115.00
<input checked="" type="checkbox"/> Dual Batteries (78 Amp.) (Gas Engines Only)	86M	210.00

<input type="checkbox"/>	110V/400W Outlet (Includes 240 Amp Alternator 67E)	43C/67E	260.00
<input checked="" type="checkbox"/>	Upfitter Interface Module	18A	295.00
<input type="checkbox"/>	Skid Plate Transfer Case 4x4 only (SuperCab & CrewCab Only)	41P	100.00
<input type="checkbox"/>	Fuel Tank -26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle tank	65M	125.00
<input type="checkbox"/>	Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Gal.Aft.)	65C	625.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __=	Sig	75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __=	Sig	220.00 ea
<input type="checkbox"/>	Integrated Trailer Brake Controller	52B	270.00
<input type="checkbox"/>	Transmission Power Take-Off Provision	62R	280.00
<input type="checkbox"/>	Cab Steps-Black Molded	18B	320.00/445.00
<input type="checkbox"/>	Extra Heavy Suspension Package(N/A 67H or 473)	67X	125.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A 67X or 473)	67H	125.00
<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A 67H or 67X) (4X4)	473	250.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine	98F	315.00
<input type="checkbox"/>	Exterior Back up Alarm	76C	140.00
<input checked="" type="checkbox"/>	Rearview Camera Prep Kit for Box Delete (Includes Loose Camera and Wiring Bundle)	872	415.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S/59H	675.00
<input type="checkbox"/>	Splash Guards/Mud Flaps (Front Only)	61S	75.00
<input type="checkbox"/>	Wheel Well Liners, Front	61L	180.00

Total Price \$32,276.00 ea

Colors for F-350

Exterior Colors

Interior Steel (Grey)

Race Red	[PQ]	[x]
Antimatter Blue Metallic	[HX]	[]
Iconic Silver Metallic	[JS]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
Stone Gray	[D1]	[]
Atlas Blue Metallic	[B3]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

August 24, 2021

City of Novi
45175 Ten Mile Road, Novi, MI 48375-3024
Attn: Mike Rhatigan, Fleet Asset Manager
HQ0002759

Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

Chassis information:

(WS) One (1) Service Body 2022 Ford F-350, Chassis Cab, Reg. Cab, 60" CA, 4x4, DRW, gasoline, upfitter switches, rearview camera kit & snow plow prep

Install **Stahl Model CST110VCD-52.5 Challenger ST II Body including the following:**

- Body to have long horizontal compartment on streetside only
- Body designed for DRW chassis
- Standard rotary latches
- Recessed circle embossed bumper 79"
- LED S/T/T surface-mounted bumper/end-panel light kit
- Drawer cabinet unit in rear curbside compartment
- Four (4) tie-down D-rings in load-space floor, drill drain holes in the bottom for water draining
- Aluminum treadbrite stone guards installed on front of body, 9.63" W x 10" H
- Adapter plug for Ford
- Aluminum fuel fill scoop installed on streetside at rear
- Supplemental mounting kit for 2017-current Ford
- Back-up camera mounting bracket kit
- Three (3) 3" & one (1) 5" pull-out drawer package installed in curbside front vertical
- Base coat/clearcoat exterior of body and bumper RED (OEM paint code required)
- Includes crane reinforcements for rear curbside of body

Install **Liftmoore Crane including the following:**

- Model 2700AR-14 LTB mounted on top of rear curbside compartment
- 2,700 lbs. max load capacity
- 8,100 ft-lb. moment rating
- Standard boom length is 6' manually telescoping to 14' in two stages
- Electric-hydraulic 12-volt DC pump
- Planetary gear winch
- 360° unlimited and continuous rotation
- Load sensor to limit winch-up, boom-down when overloaded
- Anti-two block
- ¼" 62' galvanized aircraft grade cable & hook
- 18' long remote pendant control
- Includes optional wireless on/off control
- Boom rest

Install **Jackstand for crane support**

Install **Rear leaf spring support**

TRUCK & TRAILER *Specialties, Inc.*

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Install Custom Lighting & Electrical including the following:

Utilize chassis switches for warning lighting

Use switch 5 or 6 and change to battery output on switch for flashers

One (1) SoundOff Pinnacle (mo. EPL7PDPC) amber/green mini lightbar on cab roof 3rd brake light bracket

Two (2) SoundOff Ghost (mo. EGHST1P-12) amber/green LED flashers with mounts, on chassis hood

Four (4) SoundOff mPower (mo. EMPC2SMS4) amber/green LED flashers surfaced-mounted:

Two (2) mounted at the top rear of body, rear-facing

Two (2) mounted one each side of the body, front end of wheel panels

7-way RV plug at rear

Remount factory camera and wiring at rear

Install Sensata Compact Pure Sine Wave Power Inverter including the following:

Model CSW2012 12-volt

Continuous 2000-watts with peak surge power at 4000-watts

Includes USB port and GFCI AC outlet

Mounted in curbside rear vertical compartment

Install Bolt-on Reese-type receiver 2- 5/16" Pintle/ball hitch

Install Luerne serrated grip-step foot rails for Reg Cab, both sides (mos. 415060 & 401721)

Install WeatherTech Floor Liners, Black (mo. 4410541V)

Install Spray-on bedliner on load-space floor, sidewalls, inside tailgate, top lip & bumper top

Install Mudflaps behind rear tires

Above installed equipment pricing: **\$37,245.00 ea.**

Option #1 Install Remote Power Door Locks for compartment doors

Option #1 add: \$985.00-Uses its own Key fob

Option #2 Install Western 8'6" MVP3 Steel V-plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring

Receiver kit

UltraMount2 system

Option #2 add: \$8,118.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms: Net 30. Pricing effective for 30 days.

Pricing does not include any of the Rochester Hills RFQ discounts that may be applicable.

2% discount off total taken at invoice if payment received within 30 days.

FOB: City of Novi

Delivery: 230-260 days ARO, service body leadtime is currently out 29 weeks

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman



August 13, 2021

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2022 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

(1) 2022 Ford F350 Regular Cab 4x4 SRW Chassis 60" CA, 145" WB \$29,925.00 ea

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb Co# 21-18. T.10
2022 F-350 SRW-Chassis Cab
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel) (F-350)
- Transmission – Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow

EXTERIOR

- Bumper – front, black painted
- Doors
 - Two (Regular Cab only)
 - Four (SuperCab/Crew Cab only)
- Fender vents – front
- Front License Plate Bracket
- Fuel Tank
 - 26.5 gallon mid ship (F-350 SRW)
- Glass – solar-tinted
- Grille – black painted
- Manual Locking Hubs (4x4)
- Scuff plates – front, color-coordinated
- "Three Blink" Lane change signal
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Tires LT275/65Rx18E BSW A/S
- Wheels
 - F-350 SRW – 18" Argent Painted Steel wheel w/Painted Hub Cover/Center Ornaments
 - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

INTERIOR/COMFORT

- 2.3" Productivity Screen in IP Cluster Instrumentation Center – Multifunction switch message center display with Ice Blue® Lighting
 - 12V Powerpoint, auxiliary
 - Air conditioning – single-zone, manual
 - Air conditioning vents – black w/chrome ring and knob
 - Cabin Air Particulate Filter
 - Convenience
 - Coat hooks, LH/RH color-coordinated
 - Dash top tray
 - Dome lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - 12V Powerpoint, auxiliary
 - Door-trim – armrest/grab handle and reflector
 - Floor covering – black, full length vinyl
 - Gauges and Meters – Fuel, Transmission Temperature, Engine Coolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and Tachometer
 - Headliner – color-coordinated cloth
 - Instrument panel – color-coordinated w/dual glove boxes, four (4) air registers w/positive shut-off and powerpoint
 - Instrumentation Center
 - 2.3" LCD Productivity Screen in IP Cluster
 - Mirror – rearview 11.5" day/night
 - Outside Temperature Display

- Seats – Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering damper
- Steering – power
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
 - Child tethers (Regular Cab front-passenger and all rear-seating positions)
 - Headlamps – Quad beam jewel effect halogen
 - Lamps – LED Roof marker/clearance
 - Mirrors – manually telescoping two-way fold trailer tow with manual glass
 - Safety Belts
 - Belt-Minder® (front safety belt reminder) – chime and flashing warning lights on I/P if belts not buckled
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 - SOS Post-Crash Alert System™
 - Stationary Elevated Idle Control (SEIC)
 - Underhood service light

DRIVER ASSIST

- AutoLamp – Auto On/Off Headlamps
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices1
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 - Check vehicle status2
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 - Enhanced Voice Recognition Communication and Entertainment
 - 911 Assist®
 - 4.2" LCD Center Stack screen
 - AppLink®
 - Smart-Charging USB-C port – one (1)

FUNCTIONAL

- Alternators:
 - 6.2L 2 Valve Gas – 200 AMP
 - 7.3L 2 Valve Gas – 240 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Hood release
- Horn – dual electric
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Springs, rear auxiliary
- Stabilizer bars – front & rear

(10,500 GVWR, 4,870 Payload) Reg. Cab, WB 145, CA 60" (10,900 GVWR, 4,860 Payload)

- Base Price (F3E/630a) 4x2 \$24,654.00
- Base Price (F3F/630a) 4x4 \$27,725.00

(10,900 GVWR, 4,970 Payload) SuperCab, WB 168, CA 60" (11,300 GVWR, 4,940 Payload)

- Base Price (X3E/630a) 4x2 \$26,658.00
- Base Price (X3F/630a) 4x4 \$29,730.00

(11,000 GVWR, 4,830 Payload) Crew Cab, WB 179, CA 60" (11,400 GVWR, 4,820 Payload)

- Base Price (W3E/630a) 4x2 \$27,418.00
- Base Price (W3F/630a) 4x4 \$30,489.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	10,250.00
<input type="checkbox"/> 7.3L 2V DECVT NA PFI V8 Gas/TorqShift 10-Spd Auto.	99N/44G	2,045.00
<input type="checkbox"/> CNG/LPG Fuel Capable Engine (w/ 6.2L only)	98F	315.00
<input type="checkbox"/> Engine Block Heater	41H	100.00
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	4S	515.00/615.00
<input type="checkbox"/> Tires, LT275/70Rx18E BSW All-Terrain (4x4 ONLY)	TDX/64F	620.00
<input type="checkbox"/> 2-Ton Mechanical Jack	61J	55.00
<input type="checkbox"/> Spare Tire & Wheel-Includes 2-ton mechanical jack	512	350.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes	86C	250.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes	86D	250.00
<input type="checkbox"/> Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R	250.00
<input type="checkbox"/> Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A	250.00
<input checked="" type="checkbox"/> Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry	90L/54K	915.00/1125.00cc
<input type="checkbox"/> Privacy Glass with Heated Backlight/Rear Window Defrost (Requires Power Equipment 90L/54K)	43B/924	90.00
<input type="checkbox"/> Utility Lighting System (LED Side-mirror Spotlights Requires Power Equipment Group 90L/54K)	63A	160.00
<input type="checkbox"/> Speed Control	525	235.00
<input type="checkbox"/> XL Decor Group (Chrome front bumper)	17F	220.00
<input type="checkbox"/> XL Value Pkg (Chrome front bumper & Cruise Control)	96V	395.00
<input type="checkbox"/> Axle, Electronic Locking	X3E/X4M	390.00
<input type="checkbox"/> Daytime running Lights	942	45.00
<input type="checkbox"/> Alternator 240 amp (6.2L Gas Only)	67E	85.00
<input checked="" type="checkbox"/> Dual Alternator 397 amp w/Dual Batteries (7.3L Gas Only)	67B/86M	325.00
<input type="checkbox"/> Dual Alternator 397 amp (6.7L Diesel Only)	67B	115.00
<input type="checkbox"/> Dual Batteries (78 Amp.) (Gas Engines Only)	86M	210.00
<input type="checkbox"/> 110V/400W Outlet (Includes 240 Amp Alternator 67E)	43C/67E	260.00
<input checked="" type="checkbox"/> Upfitter Interface Module	18A	295.00
<input type="checkbox"/> Audible Lane Departure Warning with Pre-Collision Assist with Automatic Emergency Braking and Forward Collision Warning	60C/94P	230.00
<input type="checkbox"/> Skid Plate Transfer Case 4x4 only (SuperCab & CrewCab Only)	41P	100.00
<input type="checkbox"/> Keys Extra (Regular) \$75.00 x __=	Sig	75.00 ea
<input type="checkbox"/> Keys Extra (With Power Group) \$220.00 x __=	Sig	220.00 ea
<input type="checkbox"/> Integrated Trailer Brake Controller	52B	270.00

<input type="checkbox"/>	Transmission Power Take-Off Provision	62R	280.00
<input type="checkbox"/>	Cab Steps-Black Molded	18B	320.00/445.00
<input type="checkbox"/>	Extra Heavy Suspension Package(N/A 67H or 473)	67X	125.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A 67X or 473)	67H	125.00
<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A 67H or 67X) (4X4)	473	250.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine	98F	315.00
<input type="checkbox"/>	Exterior Back up Alarm	76C	140.00
<input checked="" type="checkbox"/>	Rearview Camera Prep Kit for Box Delete (Includes Loose 872 Camera and Wiring Bundle)	872	415.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	675.00
<input type="checkbox"/>	Splash Guards/Mud Flaps (Front Only)	61S	75.00
<input type="checkbox"/>	Wheel Well Liners, Front	61L	180.00

Total Price \$29,925.00 ea

Colors for F-350

<u>Exterior Colors</u>		<u>Interior Steel (Grey)</u>
Race Red	[PQ]	[x]
Antimatter Blue Metallic	[HX]	[]
Iconic Silver Metallic	[JS]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
Stone Gray	[D1]	[]
Atlas Blue Metallic	[B3]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

August 5, 2021

City of Novi
45175 Ten Mile Road, Novi, MI 48375-3024
Attn: Mike Rhatigan, Fleet Asset Manager
HQ0002747

Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

Chassis information:

(#699) One (1) Service Body 2022 Ford F-350, Chassis Cab, Reg. Cab, 60" CA, 4x4, SRW, Gasoline, upfitter switches, rearview camera kit & snow plow prep

Install Stahl Model CST110VCS-48.5 Challenger ST II Body including the following:

Body to have long horizontal compartment on streetside only
Standard rotary latches
Recessed circle embossed bumper 79"
LED S/T/T surface-mounted bumper/end-panel light kit
Drawer cabinet unit in rear curbside compartment
Four (4) tie-down D-rings in load-space floor, drill drain holes in the bottom for water draining
Aluminum treadbrite stone guards installed on front of body, 9.63" W x 10" H
Adapter plug for Ford
Aluminum fuel fill scoop installed on streetside at rear
Supplemental mounting kit for 2017-current Ford
Back-up camera mounting bracket kit
Four (4) 3" & one (1) 5" pull-out drawer package installed in curbside rear vertical
Base coat/clearcoat exterior of body and bumper RED (OEM paint code required)

Install Custom Lighting & Electrical including the following:

Utilize chassis switches for warning lighting
Use switch 5 or 6 and change to battery output on switch for flashers
One (1) SoundOff Pinnacle (mo. EPL7PDPC) amber/green mini lightbar on cab roof 3rd brake light bracket
Two (2) SoundOff Ghost (mo. EGHST1P-12) amber/green LED flashers with mounts, on chassis hood
Four (4) SoundOff mPower (mo. EMPC2SMS4) amber/green LED flashers surfaced-mounted:
Two (2) mounted at the top rear of body, rear-facing
Two (2) mounted one each side of the body, front end of wheel panels
7-way RV plug at rear
Remount factory camera and wiring at rear

Install Sensata Compact Pure Sine Wave Power Inverter including the following:

Model CSW2012 12-volt
Continuous 2000-watts with peak surge power at 4000-watts
Includes USB port and GFCI AC outlet
Mounted in curbside rear vertical compartment

Install Bolt-on Reese-type receiver 2- 5/16" Pintle/ball hitch

Install Luerne serrated grip-step foot rails for Reg Cab, both sides (mos. 415060 & 401721; confirm MY 2022)

Install WeatherTech Floor Liners, Black (mo. 4410541V; confirm MY 2022)

Install Spray-on bedliner on load-space floor, sidewalls, inside tailgate, top lip & bumper top

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

Install Mudflaps behind rear tires

Above installed equipment pricing: \$22,315.00 ea.

Option #1 Install Remote Power Door Locks for compartment doors

Option #1 add: 985.00-Uses its own Key fab

Option #2 Install Western 8'6" MVP3 Steel V-plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring

Receiver kit

UltraMount2 system

Option #2 add: \$8,11800 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms: Net 30. Pricing effective for 30 days.

Pricing does not include any of the Rochester Hills RFQ discounts that may be applicable.

2% discount off total taken at invoice if payment received within 30 days.

FOB: City of Novi

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman



August 13, 2021

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2022 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

(5) 2022 Ford F350 Regular Cab 4x4 Pickup 8' Box in Red	\$30,989.00 ea
Total Delivered Price	\$154,945.00

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

(5) 2022 F-350 SRW Models Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel)
- Transmission – Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow
- Fuel Tanks
 - 29 Gallon (Diesel Engine) – 142" or 148" Wheelbase
 - 34 Gallon (Diesel Engine) – 160" or 164" Wheelbase
 - 34 Gallon (Gas Engine) – NA 176" Wheelbase
 - 48 Gallon (Gas Engine) – 176" Wheelbase
 - 48 Gallon (Diesel Engine) – 176" Wheelbase

EXTERIOR

- Bumpers – front & rear, black painted
- Doors
 - Two (Regular Cab only)
 - Four (SuperCab/Crew Cab only)
- Front License Plate Bracket
- Fender vents – front
- Front License Plate Bracket
- Glass – solar-tinted
- Grille – black painted
- Handles – door & tailgate, black
- Jack
 - 2-Ton mechanical
- Lamps – pickup box and cargo area
- Manual Locking Hubs (4x4)
- Moldings – tailgate and box-rail
- Pickup box – partitionable & stackable
- Spare tire, wheel, lock & frame mounted carrier
- Tailgate – Removable w/key lock
- "Three-Blink" lane change signal
- Tow hooks – front, two (2)
- Trailer Sway Control
- Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
- Wheels
 - 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
 - Spare tire, wheel, lock & carrier
- Windshield wipers – intermittent

INTERIOR/COMFORT

- 2.3" Productivity Screen in IP Cluster
- Air conditioning – manual, single zone
- Cabin Air Particulate Filter
- Convenience
 - Coat hooks – LH/RH color-coordinated
 - Dash top tray
 - Dome Lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - Powerpoint, auxiliary
 - Door-trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Headliner – color-coordinated cloth
- Hood release
- Horn – dual electric
- Instrument panel – color-coordinated w/dual glove box, 4 air registers w/positive shut off, powerpoint
- Instrumentation – Multi-function switch message center w/Ice Blue® Lighting
 - Mirror – rearview 11.5" day/night
 - Outside Temperature Display
 - Overhead console w/dual storage bins and map lights (NA Regular Cab)
 - Powerpoint – auxiliary two (2) in instrument panel
 - Scuff plates – front, color-coordinated
 - Seats – Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat • Steering – power

- Steering damper
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed
- Windshield wipers – intermittent

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
- Belt-Minder® (front safety belt reminder)
 - chime & flashing warning light on I/P if belts not buckled
- Center High-mounted Stop Lamp (CHMSL)
- Child tethers (Regular Cab, front-passenger and all rear-seating positions)
- Driver and passenger frontal airbag; passenger side deactivation Switch
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System (TPMS)
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
 - Rear View Camera
 - Safety belts – w/height adjustment D-ring
 - Safety Belts
 - Belt-Minder® front safety belt reminder – chime and flashing warning light on instrument cluster if belts not buckled
 - Color-coordinated w/height adjustment (front-outboard seating positions only)
 - SecurLock® Passive Anti-Theft System (PATS); includes MyKey® owner controls feature
 - SOS Post-Crash Alert System™
 - Stationary Elevated Idle Control (SEIC)
 - Safety Canopy® System (incl. side-curtain airbags)
 - SecurLock® Passive Anti-Theft System; includes MyKey® owner controls feature (PATS)
 - SOS Post-Crash Alert System™
 - Stationary Elevated Idle Control

DRIVER ASSIST

- AutoLamp (Auto On/Off Headlamps)
- Hill Start Assist

FUNCTIONAL

- Alternator 200 Amp
- Axle
 - Twin I-beam front axle w/coil spring suspension (narrow front track) – 4x2
 - Mono-beam front axle w/coil spring suspension (narrow front track) – 4x4
 - Rear – Non-Limited-Slip
- Audio – AM/FM stereo/MP3 Player (four (4))
- Battery
 - Gas engine – 650-CCA, 72-AH (XL only)
 - Diesel engine – 750-CCA, 78-AH, dual
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices1
 - Remotely start, lock and unlock vehicle2
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Stabilizer bar – front
- Rear axle
 - Non-Limited-Slip
- SYNC®
 - Enhanced Voice Recognition Communication and Entertainment System
 - 911 Assist®
 - 4.2" LCD Center Stack screen
 - AppLink®

10000# GVWR Regular Cab 8 Ft. Box, 142"WB, 10300# GVWR

<input type="checkbox"/>	Base Price 4x2 (F3A/610a)	\$25,887.00
<input checked="" type="checkbox"/>	Base Price 4x4 (F3B/610a)	\$28,344.00

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10400# GVWR

<input type="checkbox"/>	Base Price 4x2 (X3A/610a)	\$27,941.00
<input type="checkbox"/>	Base Price 4x4 (X3B/610a)	\$30,398.00

10300# GVWR SuperCab 8 Ft. Box, 164"WB, 10700# GVWR

<input type="checkbox"/>	Base Price 4x2 (X3A/610a)	\$28,116.00
<input type="checkbox"/>	Base Price 4x4 (X3B/610a)	\$30,573.00

10100# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10500# GVWR

<input type="checkbox"/>	Base Price 4x2 (W3A/610a)	\$29,027.00
<input type="checkbox"/>	Base Price 4x4 (W3B/610a)	\$31,508.00

10500# GVWR Crew Cab 8 Ft. Box, 176" WB, 10800# GVWR

<input type="checkbox"/>	Base Price 4x2 (W3A/610a)	\$30,712.00
<input type="checkbox"/>	Base Price 4x4 (W3B/610a)	\$31,680.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G 10,495.00
<input type="checkbox"/>	7.3L 2V DECVT NA PFI V8 Gas/TorqShift 10-Spd Auto.	99N/44G 2,045.00
<input type="checkbox"/>	CNG/LPG Fuel Capable Engine (w/ 6.2L only)	98F 315.00
<input type="checkbox"/>	Engine Block Heater	41H 100.00
<input type="checkbox"/>	Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A 250.00
<input type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 100.00/315.00
<input type="checkbox"/>	Seat, Vinyl High Back Buckets (Regular Cab only)	LS 355.00
<input type="checkbox"/>	Seats, Cloth High Back Buckets	4S 515.00/615.00
<input type="checkbox"/>	Tires, LT245/75Rx17E All-Terrain (5)	TBM 165.00
<input type="checkbox"/>	Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW)	TCD 455.00
<input type="checkbox"/>	Tires, LT275/65Rx18E BSW A/S (5)	TCH/64F 455.00
<input type="checkbox"/>	Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY	TDX/64F 620.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine	98F 315.00
<input type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only)	63T 250.00
<input type="checkbox"/>	Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R 250.00
<input checked="" type="checkbox"/>	Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry	90L/54K 915.00/1125.00cc
<input type="checkbox"/>	Powercode Remote Start System (Req. Power Equip. Grp 90L)	76S 250.00
<input type="checkbox"/>	Privacy Glass with Heated Backlight/Rear Window Defrost	43B/924 90.00
	(Requires Power Equipment 90L/54K)	
<input type="checkbox"/>	Dual Alternators, Diesel only (total of 377 amps)	67B 115.00
<input checked="" type="checkbox"/>	Alternator 240 amp (6.2L Gas Only)	67E 85.00
<input type="checkbox"/>	Alternator 397 amp w/Dual Batteries (78 Amp.) (7.3L Gas Only)	67B/86M 325.00
<input type="checkbox"/>	Alternator 397 amp (6.7L Diesel Only)	67B 115.00
<input checked="" type="checkbox"/>	Dual Batteries (78 Amp.) (Gas Engines Only)	86M 210.00
<input type="checkbox"/>	110V/400W Outlet (Includes 240 Amp Alternator 67E)	43C/67E 260.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __ =	Sig 75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __ =	Sig 220.00 ea
<input type="checkbox"/>	Trailer Brake Controller	52B 270.00

[]	Transmission Power Take-Off Provision	62R	280.00
[]	Cab Steps Molded Black	18B	320.00/445.00
[]	Reverse Vehicle Aid Sensor	76R	245.00
[]	Roof Clearance Lights	592	80.00
[]	Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G	375.00
[]	Speed Control	525	235.00
[x]	Upfitter Switches (6) located in overhead console)	66S	165.00
[x]	Upfitter Interface Module	18A	295.00
[]	10,000 GVWR Package	68D	100.00
[]	4x4 Off-Road Pkg (Incl.Skid Plates, E-Locking Axle & AT Tires)	17X/X3E/TBM	950.00
[x]	Snow Plow Prep Package(N/A with 67H)	473	250.00
[]	Camper Package	471	160.00
[]	Snow Plow/Camper Package	47B	305.00
[]	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
[]	XL Decor Group (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments)	17F	220.00
[]	XL Value Pkg (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & Cruise Control)	96V	395.00
[]	Fleet Drivers Assistance Package (Power Equipment Group, BLIS® (Blind Spot Information System) w/Cross-Traffic Alert And Trailer Tow (BLIS sensor in taillamp), Lane-Keeping Alert, Pre-Collision Assist with Automatic Emergency Braking (AEB) And Forward Collision Warning	96F/90L	1910.00
[]	STX APPEARANCE PACKAGE (AM/FM Stereo MP3 player (speakers; four (4) with Regular Cab, six (6) with SuperCab and Crew Cab), Bright Chrome Grille, Bright Hub Covers, Chrome Front and Rear Step Bumpers, Cruise Control, STX Fender Vent Badge, 18" Sparkle Silver Painted Cast Aluminum Wheels (648), and LT275/65Rx18E BSW A/S (TCH) (4x2)/LT275/65Rx18E OWL A/T (TDU) (4x4)	17S	2155.00
[]	Pickup Box Delete (8' box only)(Not Available w/7.3L V8)	66D	(465.00)
[]	Rearview Camera Prep Kit for Box Delete (Includes Cab Wiring, Frame Wiring to the rear most cross member, and Video Display	872	415.00
[]	Heavy Service Package for Pickup Box Delete Only	63R	125.00
[]	Spare Tire & Rim (for Box delete only)	512	295.00
[]	Axle, Electronic Locking	X3_	390.00
[]	Daytime running Lights	942	45.00
[]	Skid Plate Package	41P	100.00
[]	Box Link Cleats	66B	75.00
[]	Drop in Plastic Bedliner	85L	350.00
[x]	Tough Bed(Spray-in-bedliner)	85S	595.00
[]	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
[x]	Splash Guards/Mud Flaps	61S/62S	130.00
[]	Wheel Well Liner (Front)	61L	180.00
[]	Wheel Well Liner Front and Rear	61N	325.00
[]	Exterior Backup Alarm	76C	140.00
[]	LED Box Light (Not Available with LED Warning Strobes 91S)	66L	60.00
[]	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	675.00

Total Price \$30,989.00 ea

Colors for F-350

<u>Exterior Colors</u>	<u>Interior Steel (Grey)</u>	
Race Red	[PQ]	[x]
Antimatter Blue Metallic	[HX]	[]
Iconic Silver Metallic	[JS]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
Stone Gray	[D1]	[]
Atlas Blue Metallic	[B3]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]

TRUCK & TRAILER Specialties, Inc.

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

August 4, 2021

City of Novi
45175 Ten Mile Road, Novi, MI 48375-3024
Attn: Mike Rhatigan, Fleet Asset Manager

Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

Chassis information:

(WS & FO) Four (4) 2022 Ford F-350, Reg. Cab, 8' bed, 4x4, SRW, Gasoline, upfitter switches, rearview camera kit & snow plow prep

HQO002740

Install Custom Lighting & Electrical including the following:

Utilize chassis switches for warning lighting, wired L-R without skipping a switch
Upfitter switch 5-6 can be switched to battery power instead of keyed power for flashers
One (1) SoundOff Pinnacle (mo. EPL7PDPC) amber/green mini lightbar on cab roof 3rd brake light bracket
Two (2) SoundOff Ghost (mo. EGHST1P-12) amber/green LED flashers with mounts, on chassis hood

Install Weather Guard Saddle Box including the following:

Clear-color aluminum diamond plate powder-coat
Full-size extra wide, 15.3 cubic feet capacity, 27-½" wide (mo. 117-0-02)

Install Bolt-on Reese-type receiver 2- 5/16" Pintle/ball hitch

Install Luverne serrated grip-step foot rails for Reg Cab, both sides (mos. 415060 & 401721; confirm MY 2022)

Install WeatherTech Floor Liners, Black (mo. 4410541V; confirm MY 2022)

Above installed equipment pricing: **\$2,995.00 ea.**

HQO002742

Option #1 Install Thieman TopLifter Hydraulic Liftgate including the following:

Model TT 15 ET 56 x 26+5 Bar Grate
Platform dimensions are 56" wide x 26" plus a 5" tapered ramp
Steel bar grating one-piece platform, galvanized
Split-style non-towing bumper
Lifting capacity of 1,500#
Power-up & gravity-down functioning
12 VDC electric-over-hydraulic
Standard toggle control switch at gate for up & down
Remount factory back-up camera in mounting hardware kit
Power switch in-cab utilizing chassis switch

Option #1 add: **\$4,115.00 ea.**

HQO002744

Option #2 Install two (2) SoundOff mPower (mo. EMPC2SMS4) amber/green flashers in rear bumper corners

Option #2 add: **\$505.00 ea.**

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

Option #3 Install Western 8'6" Pro Plus Straight Plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring
Receiver kit
UltraMount2 system

Option #3 add: \$7,195.00 ea.

Option #4 Install Western 8'6" MVP3 Steel V-plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring
Receiver kit
UltraMount2 system

Option #4 add: \$8,167.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms: Net 30. Pricing effective for 30 days.

Pricing does not include any of the Rochester Hills RFQ discounts that may be applicable.

2% discount off total taken at invoice if payment received within 30 days.

FOB: City of Novi

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman