




cityofnovi.org

CITY of NOVI CITY COUNCIL

Agenda Item 2 November 23, 2015

SUBJECT: Approval to purchase new vehicles as follows: one (1) 2016 Dodge Grand Caravan from Bill Snethcamp's Lansing Dodge in the amount of \$21,436 using the State of Michigan MiDeal cooperative purchasing contract; two (2) 2016 Chevrolet Colorado pickup trucks in the amount of \$51,694 and one (1) 2016 Chevrolet Suburban in the amount of \$43,312.50 from Berger Chevrolet using the Oakland County cooperative purchasing contract; three (3) 2016 Ford F350 pickup trucks with plows from Gorno Ford in the amount of \$101,028 using the State of Michigan MiDeal cooperative purchasing contract, and amend the budget in the amount of \$14,100.

SUBMITTING DEPARTMENT: Finance, on behalf of Community Development, DPS Field Operations, Older Adult Services, Public Safety – Fire, Water & Sewer Division 

CITY MANAGER APPROVAL: 

| | |
|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EXPENDITURE REQUIRED | \$ 217,470.50 |
| AMOUNT BUDGETED | 101-337.00-979.000 \$ 62,500 101-371.00-983.000 \$ 52,000 101-442.30-983.000 \$ 58,000 208-695.00-983.000 \$ 25,000 592-592.00-983.000 \$ 29,000 |
| APPROPRIATION REQUIRED | 101-442.30-983.000 \$ 9,400 592-592.00-983.000 \$ 4,700 |
| LINE ITEM NUMBER | 101-337.00-979.000 \$ 43,313 101-371.00-983.000 \$ 51,694 101-442.30-983.000 \$ 67,352 208-695.00-983.000 \$ 21,436 592-592.00-983.000 \$ 33,676 |

BACKGROUND INFORMATION:

All vehicles will replace existing fleet vehicles.

As part of the 1st Quarter 2015-16 Budget Amendment funds were approved for the purchase of a new Command Vehicle for the Novi Fire Department. Beginning in July of 2016, the new Professional Fire Fighters Union contract language became effective as agreed to by the city and the union that requires no fire department emergency vehicle will be driven in excess of one hundred thousand miles and is consistent with the police contract. To meet the new contract language, the Fire Department's Incident Command Vehicle 519 (#322) used by the Shift Supervisor was taken out of emergency service as it had reached over one hundred thousand miles. We have temporarily moved and shifted some vehicles around in order to continue our operations. To meet the high demand that the Incident Command Vehicle used for department operations, it was recommended that the vehicle be replaced with a new Suburban 4WD in the 2015/16 budget cycle. The new vehicle will have a larger platform for the Incident Commander including a set up for

a command post during fire department operations. Additionally, the equipment divider will allow us to better organize the space in the larger rear compartment area.

The Chevrolet Colorado pickup trucks for Community Development will be used by ordinance enforcement for daily operations.

The Dodge Grand Caravan will be used by the Older Adult Services Senior Transportation Program to transport older adults to appointments, etc.

The F-350 pickup trucks for DPS Field Operations Division and Water & Sewer Division will be used for departmental operations including daily transportation, hauling equipment and material, snow maintenance operations, road repairs and drainage activities.

Each vehicle is being purchased using a cooperative purchasing contract which is a contract issued as a result of a competitive bid done by another governmental entity and extended to other municipalities for them to use.

RECOMMENDED ACTION: Approval to purchase new vehicles as follows: one (1) 2016 Dodge Grand Caravan from Bill Snethcamp's Lansing Dodge in the amount of \$21,436 using the State of Michigan MiDeal cooperative purchasing contract; two (2) 2016 Chevrolet Colorado pickup trucks in the amount of \$51,694 and one (1) 2016 Chevrolet Suburban in the amount of \$43,312.50 from Berger Chevrolet using the Oakland County cooperative purchasing contract; three (3) 2016 Ford F350 pickup trucks with plows from Gorno Ford in the amount of \$101,028 using the State of Michigan MiDeal cooperative purchasing contract, and amend the budget in the amount of \$14,100.

| | 1 | 2 | Y | N |
|-----------------------------|---|---|---|---|
| Mayor Gatt | | | | |
| Mayor Pro Tem Staudt | | | | |
| Council Member Burke | | | | |
| Council Member Casey | | | | |

| | 1 | 2 | Y | N |
|-------------------------------|---|---|---|---|
| Council Member Markham | | | | |
| Council Member Mutch | | | | |
| Council Member Wrobel | | | | |

RESOLUTION

NOW, THEREFORE BE IT RESOLVED that the following
Budget Amendment for new vehicles is authorized:

| | INCREASE (DECREASE) |
|------------------------------------------------|--------------------------------|
| General Fund | |
| REVENUES | |
| Property Tax Revenue | 9,400 |
| TOTAL REVENUES | <u>\$ 9,400</u> |
| APPROPRIATIONS | |
| Department of Public Services - Fleet Asset | |
| Capital Outlay | 9,400 |
| TOTAL APPROPRIATIONS | <u>\$ 9,400</u> |
| Net Increase (Decrease) to Fund Balance | <u><u>\$ -</u></u> |
| | |
| WATER & SEWER FUND | |
| APPROPRIATIONS | |
| Capital Outlay | 4,700 |
| TOTAL APPROPRIATIONS | <u>\$ 4,700</u> |
| Net Increase (Decrease) to Fund Balance | <u><u>\$ (4,700)</u></u> |

I hereby certify that the foregoing is a true and complete copy of a
resolution adopted by the City Council of the City of Novi
at a regular meeting held on November 23, 2015

Maryanne Cornelius
City Clerk

BILL SNETHKAMP - FLEET
 6131 S. Pennsylvania Ave.
 Lansing, MI 48911
 (517) 394-1022
 (800) 863-6343 ext:341
 FAX: (517) 394-1282
tsasso@snethkamp.com

QUOTATION

Name: City of Novi

Address: smorianti@cityofnovi.org

City: _____ State: ___ Zip: _____

Contact: Sue Morianti

Phone: 248-347-0446 Fax: _____

Date: October 2, 2015

Quote: 100215

| Description | Unit Price |
|----------------------------------------------------------------------|-------------|
| State of Michigan Contract #071B1300010 | |
| Spec. -0042 2016 Dodge Grand Caravan | \$20,961.00 |
| HAD Rear Heat/Air | \$475.00 |
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| Note: Per contract delivery is available @ 2.00 per one way mileage. | |
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Total Cost: \$21,436.00

Signed: Tony Sasso

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
PROCUREMENT
P.O. BOX 30026, LANSING, MI 4890
OR
525 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 7
to
CONTRACT NO. 071B1300010
between
THE STATE OF MICHIGAN
and

| NAME & ADDRESS OF CONTRACTOR | PRIMARY CONTACT | EMAIL |
|-------------------------------------------------------------------------------------------------------|-----------------|----------------------------------------------------|
| BILL SNETHKAMPS LANSING DODGE INC 6131 S. Pennsylvania Avenue Lansing Michigan 48911 | Tony Sasso | tsasso@snethkamp.com |
| | PHONE | CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY) |
| | (517) 394-1022 | 5377 |

| STATE CONTACTS | AGENCY | NAME | PHONE | EMAIL |
|------------------------|--------|-------------|----------------|----------------------|
| PROGRAM MANAGER / CCI | MDOT | Dan Smith | 517-334-7767 | smithd4@michigan.gov |
| CONTRACT ADMINISTRATOR | DTMB | Yvon Dufour | (517) 284-6996 | dufoury@michigan.gov |

CONTRACT SUMMARY**DESCRIPTION:**

VEHICLES MDOT

| INITIAL EFFECTIVE DATE | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS | EXPIRATION DATE BEFORE CHANGE (S) NOTED BELOW |
|--------------------------------------------------------------------------------------------------------------|-------------------------|------------------------------|---------------------------------------------------------------------|
| October 01, 2010 | September 30, 2015 | 2, 1 year | September 30, 2016 |
| PAYMENT TERMS | | DELIVERY TIMEFRAME | |
| Net 30 Days | | Various | |
| ALTERNATE PAYMENT OPTIONS | | | EXTENDED PURCHASING |
| <input type="checkbox"/> P Card: <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other | | | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| MINIMUM DELIVERY REQUIREMENTS | | | |
| N/A | | | |

DESCRIPTION OF CHANGE NOTICE

| EXERCISE OPTION? | LENGTH OF OPTION | EXERCISE EXTENSION? | LENGTH OF EXTENSION | REVISED EXPIRATION DATE |
|--------------------------|---------------------|---------------------------|---------------------------------------|-------------------------|
| <input type="checkbox"/> | | <input type="checkbox"/> | | |
| CURRENT VALUE | | VALUE OF CHANGE NOTICE | ESTIMATED AGGREGATE CONTRACT VALUE | |
| \$1,500,000.00 | | \$0.00 | \$1,500,000.00 | |

DESCRIPTION:

Effective October 15, 2015, the following amendment is hereby incorporated into the contract: contract vehicle pricing is REVISED per the attached spreadsheet. All other terms, conditions, specifications and pricing remain the same. Per contractor proposal and agency agreement, and DTMB Procurement approval.

DODGE
GRAND CARAVAN



DODGE GRAND CARAVAN

- The 3.6L Pentastar V6 with Flex Fuel capability offers outstanding fuel economy: 17 city/25 hwy mpg⁽¹⁾ – Standard
- 143.8 cu ft maximum cargo volume – Standard
- Stow 'n Go seating and storage system – Available
- Power sliding doors and power liftgate – Available
- Uconnect radios and communications systems, with crisp color screens and navigation – Available
- Advanced multistage driver and front-passenger air bags⁽⁶⁾ with low-risk deployment – Standard
- Supplemental side-curtain air bags⁽⁸⁾ for outboard seating positions in all three rows and front-seat-mounted side air bags⁽⁹⁾ – Standard
- ParkSense Rear Park Assist System⁽⁴⁾ – Available

| | | | |
|---------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------|
| MODEL: 2016 CHEVROLET COLORADO WORK TRUCK 4WD 12M53 | | | |
| Body Style: Work Truck - Extended Cab | | Name Berger Chevrolet Inc | |
| NOTE: Model Should include STANDARD PACKAGING, unless otherwise indicated below | | Address 2525 28th Street SE | |
| | | 1 | |
| | | Address Grand Rapids, MI 49512 | |
| | | 2 | |
| | | Contact | Bob Evans |
| | | Telephone | 616-949-5200 |
| Standard Equipment Plus | | MINUS | COST |
| B38 | Vinyl Floor Covering | | |
| MYB | Automatic Transmission | | |
| | | <i>PLUS TITLE FEE</i> | |
| | | <i>MINUS TOTAL</i> \$ - | |
| STANDARD COST SUBTOTAL | | | \$ 24,725.00 |
| POSSIBLE OPTIONS: | | | |
| PCN | WT Convenience Package, includes (ATG) Remote Keyless Entry, (UTJ) theft-deterrent system, (K34) electronic cruise control and (PPA) EZ-Lift tailgate (req H2R Dash Ash// Jet Black cloth interior seating) | | \$ 450 00 |
| IO4 | Audio System, Chevrolet MyLink, 4 2" diagonal color screen with AM/FM stereo | | \$ 262 00 |
| ATZ | Seat delete, rear | \$ 198 00 | |
| PCX | Work Truck Appearance Package, includes (RS1) 16"x7" Requires (PCN) WT Convenience Package and (H2R) Dark Ash/Jet Black cloth interior seating | | \$ 401 00 |
| CGN | Bed Liner, Spray-On, Black | | \$ 439 00 |
| VZX | LPO, Bed liner | | \$ 367 00 |
| ZW9 | Pickup box, delete | \$ 264 00 | |
| G80 | Differential, automatic locking rear (available with (LCV) 2 5L I4 engine Req (Z82) Trailing Package when (LFX) 3 6L SIDI DOHC V6 engine is ordered Not available with (N8D) 6-speed manual transmission | | \$ 305 00 |
| LFX | Engine, 3 6L SIDI DOHC V6 VVT (305 hp (229 kW) @ 6800 rpm, 269 lb-ft or torque (365 N-m) @ 4300 rpm) | | \$ 1,106 00 |
| R9Y | Fleet Free Maintenance Credit | \$ 49 00 | |
| GU6 | Rear axle, 3 42 ratio (req (LFX) 3 6L SIDI DOHC V6 engine | | N/C |
| 5G8 | Tow/Haul Mode (included and only available with (LFX) 3 6L SIDI DOHC V6 engine | | N/C |
| Z82 | Trailing Package, heavy-duty, includes trailer hitch and 7-pin connector Req (LFX) 3 6L SIDI DOHC V6 engine and (G80) automatic locking rear differential Not available with (LCV) | | \$ 235 00 |
| LWN | 2 8L Duramax Diesel | | \$ 5,397 00 |
| TOTAL OPTIONS | | | |
| | | TOTAL COST | \$ - |
| AUTHORIZED NAME (Print) Robert Evans | | DATE 8/28/2015 | |
| AUTHORIZED SIGNATURE | | | |

\$ 25,847.00



AVAILABLE EXTERIOR COLORS

- | | | |
|------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
|  Red Hot ^a G7C |  Laser Blue ^a G7Z |  Black GBA |
|  Rainforest Green Metallic ^a G7J |  Silver Ice Metallic GAN |  Cyber Gray Metallic ^a GBV |
|  Red Rock Metallic ^a G7P |  Summit White GAZ |  Brownstone Metallic ^a GWX |

a Not available on 2SA.
b Additional charge - premium paint. Not available on 2SA.

SELECT STANDARD FEATURES

Features based on 2WT equipment group unless otherwise noted.

SAFETY AND SECURITY

- Dual-stage frontal and side-impact air bags⁷, driver and front passenger with Passenger Sensing System and head-curtain and seat-mounted side-impact air bags⁷ for front and rear outboard seating positions
- Theft-deterrent system with engine immobilizer
- Electronic traction control

MECHANICAL

- 4-wheel antilock, 4-wheel disc brakes
- Standard engine: 2.5L I4, DI, DOHC, VVT with 4.10 rear axle ratio
- Available Fleet Maintenance Credit¹⁰
- 6-speed manual transmission (standard on 2WD extended cab with the 2.5L engine)
- Available 6-speed automatic transmission

INTERIOR

- Audio system features 4.2" diagonal color display, AM/FM stereo with USB port¹², auxiliary jack and 6-speaker system
- Rear vision camera with dynamic guidelines
- Color-keyed carpeting with carpeted front and rear floor mats
- Front bucket seats with driver 4-way power seat adjuster with manual recline and passenger 2-way manual fore/aft seat adjuster with manual recline
- Rear seats – Extended Cab: dual rear seats with underseat storage; Crew Cab: folding bench seat with underseat storage
- Power windows with driver Express-Up and Down

EXTERIOR

- Chrome CornerStep rear bumper
- Manual-adjust/manual-folding outside mirrors
- 6'2" pickup box (box delete available for Extended Cab WT models only)
- Locking tailgate
- P265/70R16 all-season, blackwall tires with 16" x 7" Ultra Silver Metallic steel wheels

WHY BUY?

- New available Duramax 2.8L turbo diesel delivers exceptional fuel economy and torque
- Chrome CornerStep rear bumper and two-tier box system provides amazing bed access and flexibility
- Available OnStar[®] Basic Plan²⁵ and 4G LTE Wi-Fi Hotspot²¹ keep you connected to your business and customers
- Covered by Chevrolet Complete Care, which includes 2 maintenance visits²⁴; included services are: Oil and Filter change, 4-Wheel Tire Rotation and Multi-Point Vehicle Inspection

Also available with [ZW9] Box Delete





SELECT OPTIONAL FEATURES

Options are available on certain models only. See your Ordering Guide for details.

- Duramax 2.8L Direct-Injection turbo diesel (Work Truck requires WT Convenience Package, Trailering Package and Fleet or Government order type) includes Exhaust Brake, integrated Trailer Brake controller
- 3.6L SIDI DOHC V6 WT with 3.42 rear axle ratio
- Electric 2-speed transfer case (four-wheel drive only)
- Tow/Haul Mode (included and only available with 3.6L V6 engine or 2.8L 4-cylinder Duramax turbo diesel)
- Heavy Duty trailering package with hitch and 7-pin connector (requires 3.6L V6 engine or 2.8L 4-cylinder Duramax turbo diesel and automatic locking rear differential)
- Automatic locking rear differential
- Three additional audio systems available up to and including Chevrolet MyLink 8" diagonal Color Touch Navigation¹⁸ with AM/FM/SiriusXM[®] (3-month trial)², USB port¹², auxiliary jack, Bluetooth[®] streaming audio for music and most phones¹¹, hands-free smartphone integration, Pandora Internet radio¹⁴, Apple CarPlay and Android Auto enabling smartphone app mirroring on infotainment screen, voice-activated technology for radio and phone, and Bose premium 7-speaker system
- 2 USB¹² charging ports located on the rear of the center console

- Full-length black vinyl flooring (WT Extended Cab only)
- Rear seat delete (WT Extended Cab only)
- OnStar[®] Basic Plan²⁵ for 5 years, including Remotelink Key Fob Services, OnStar[®] Vehicle Diagnostics³¹ and Dealer Maintenance Notification
- OnStar[®] 4G LTE Wi-Fi Hotspot²¹ to connect to the internet
- Spotter mirror located in corner of right and left outside mirrors (included and only available with WT Appearance Package)
- WT Convenience Package – includes Remote Keyless Entry, theft-deterrent system, electronic cruise control and E-Z Lift tailgate
- LT Convenience Package – includes rear window defogger, front fog lamps, remote vehicle starter system, EZ-Lift tailgate and rear-sliding window
- Luxury Package – includes 4-way power front passenger seat adjuster, power driver lumbar control, power front passenger lumbar control, heated driver and front passenger seats, single-zone automatic climate control, projector-type headlamps, inside rearview auto-dimming mirror, outside heated, power-adjustable, manual folding chrome mirrors, chrome rear bumper and chrome door handles
- Safety Package – includes Forward Collision Alert and Lane Departure Warning (available on 2LT & 4LT equipment groups)

Colorado is also available with (ZW9) Box Delete. See below for Specifications.

SPECIFICATIONS

| Model/Trim | Box Length (feet/inches) | Model Number/ Drivetrain | Wheelbase (inches) | Maximum GVWR ⁴ (pounds) (3.6L V6/3.42 rear axle ratio) | Maximum Payload ⁵ (pounds) | Maximum Trailer Weight ⁶ (pounds) | Maximum Seating ¹⁹ |
|----------------------------------------------------------|-----------------------------|-----------------------------|-----------------------|-------------------------------------------------------------------------------|---------------------------------------------|----------------------------------------------------|----------------------------------|
| Extended Cab WT Box Delete (Extended Cab WT w/ZW9) | 6'2" | 12M53/2WD,4WD | 128.3 | 5900 | 1580 | 7000 | 4 |
| Extended Cab LT | -- | 12M53/2WD | 128.3 | 6001 | 2200 | 7000 | 4 |
| Extended Cab Z71 | 6'2" | 12N53/2WD,4WD | 128.3 | 5900 | 1570 | 7000 | 4 |
| Crew Cab – Short WT | 6'2" | 12P53/2WD,4WD | 128.3 | 5900 | 1520 | 7000 | 4 |
| Crew Cab – Short LT | 5'2" | 12M43/2WD,4WD | 128.3 | 6000 | 1600 | 7000 | 5 |
| Crew Cab – Short Z71 | 5'2" | 12N43/2WD,4WD | 128.3 | 6000 | 1580 | 7000 | 5 |
| Crew Cab – Short Z71 | 5'2" | 12P43/2WD,4WD | 128.3 | 6000 | 1520 | 7000 | 5 |
| Crew Cab – Long WT | 6'2" | 12T43/2WD,4WD | 140.5 | 6000 | 1540 | 7000 | 5 |
| Crew Cab – Long LT | 6'2" | 12U43/2WD,4WD | 140.5 | 6000 | 1530 | 7000 | 5 |
| Crew Cab – Long Z71 | 6'2" | 12V43/2WD,4WD | 140.5 | 6000 | 1470 | 7000 | 5 |

| | | | |
|---------------------------------------------------------------------|------------------------------------------------------|----------------------------|---------------------|
| MODEL: 2016 CHEVROLET SUBURBAN | | | |
| Body Style: 4WD | | Name: Berger Chevrolet Inc | |
| DELIVER TO NOVI FIRE DEPARTMENT 42975 GRAND RIVER AVE NOVI MI 48375 | | 2525 28th Street SE | |
| | | Grand Rapids, MI 49512 | |
| | | Contact: Bob Evans | |
| | | Telephor | 616-949-5200 |
| Standard Equipment Plus | | MINUS | COST |
| | Vinyl Flooring | | |
| | DELIVER TO NOVI FIRE DEPARTMENT | | \$ 227.50 |
| | TITLE FEE | | \$ 15.00 |
| | MINUS TOTAL | \$ - | |
| STANDARD COST SUBTOTAL | | | \$ 41,114.00 |
| POSSIBLE OPTIONS: | | | |
| B30 | Floor covering, color-keyed carpeting | | |
| 5HP | Key, 6 additional keys | | |
| UEO | OnStar, delete | \$ 69.00 | \$ (69.00) |
| BTV | Remote Vehicle Start | | |
| A95 | Seats, Front Bucket with Premium Cloth | | |
| AKP | Glass, solar absorbing, non deep tint | | |
| RKX | Tires, P265/65R18 all-season, blackwall | | \$ 125.00 |
| PZX | Wheels, 18"x 8.5" aluminum with high-polished finish | | \$ 361.00 |
| VQQ | LPO, Black roof rack cross rails | | |
| K4B | Battery, auxiliary, isolated, 730 CCA | | \$ 172.00 |
| B58 | First and Second Row Floor Mats (req. B30) | | |
| VV4 | OnStar 4G LTE | | |
| ATD | Delete Third Row Seat | | |
| V54 | Luggage Rack Side Rails | | |
| NHT | Max Trailering Package | | \$ 432.00 |
| G1E | SIREN RED TINT COAT PAINT | | \$ 495.00 |
| VQK | MOLDED SPLASH GUARDS (F&R) | | \$ 170.00 |
| SDA | RECOVERY HOOKS | | \$ 120.00 |
| NZZ | UNDERBODY SKID PLATES | | \$ 150.00 |
| Standard Equipment Plus | | TOTAL COST | \$ 43,312.50 |
| AUTHORIZED NAME: (Print) DALE KRMER | | | |
| AUTHORIZED SIGNATURE: DALE KRMER | | DATE: | 11/3/2015 |



AVAILABLE EXTERIOR COLORS

- | | | |
|------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|  Slate Grey Metallic (new) G1C |  Silver Ice Metallic GAN |  Champagne Silver Metallic GWT |
|  Siren Red Tintcoat ^a (new) G1E |  Summit White GAZ |  Brownstone Metallic GWX |
|  Iridescent Pearl Tricoat ^a (new) G1W |  Black GBA |  Tungsten Metallic GXG |
|  Sable Metallic ^a G7U | | |

^a Additional charge.
^b Additional charge. Not available on LS models.

WHY BUY?

- Available advanced safety/security features
- Enhanced Vehicle Security Package with glass and movement sensors
- Capless Fuel Filler
- Available auto-leveling suspension for enhanced trailering
- Advanced connectivity with available OnStar[®] 4G LTE Wi-Fi Hotspot²¹
- Covered by Chevrolet Complete Care, which includes 2 maintenance visits²⁴; included services are: Oil and Filter change, 4-Wheel Tire Rotation and Multi-Point Vehicle Inspection



SELECT STANDARD FEATURES

Suburban has been contented to appeal to the specific needs of fleet buyers so the listed features are based on the LS model with the 1FL trim level unless otherwise noted.

SAFETY AND SECURITY

- Frontal and side-impact for driver and front passenger and head curtain side impact for air bags⁷ for all rows in outboard seating positions (requires [AZ3] 40/20/40 split-bench front seat)
- Available OnStar[®] (visit www.onstar.com for details) (fleet delete available)
- Available OnStar[®] 4G LTE Wi-Fi Hotspot²¹ to connect to the internet at 4G LTE speeds
- Electrical, unauthorized entry theft-deterrent system

MECHANICAL

- 5.3L EcoTec3 V8 with Active Fuel Management, DI, VVT with available FlexFuel⁹ capability and 355 hp and 383 lb-ft of torque
- 6-speed automatic, electronically-controlled transmission with overdrive and tow/haul mode
- 4-wheel disc antilock brake system
- Single-speed transfer case (4WD)
- Trailering equipment

INTERIOR

- 40/20/40 split-bench front seat with cloth
- 2nd-row 60/40 split-folding bench seat
- 3rd-row manual fold flat 60/40 split-folding bench seat
- Tri-zone automatic climate control
- AM/FM stereo with CD player and auxiliary input jack, includes 2 USB ports¹² and 1 SD card reader and 6 speakers
- Bluetooth[®] for phone¹¹
- Single-slot CD/MP3 player
- 110-volt power outlet
- Rear Park Assist with audible warning
- Rear Vision Camera

EXTERIOR

- P255/70R17 all-season tires
- Front intermittent wipers with Rainsense



SELECT OPTIONAL FEATURES

Options are available on certain models only. See your Ordering Guide for details.

- 3 front-bucket seating options up to/including perforated leather heated and cooled, 12-way power seat adjusters
- Third-row 60/40 split-bench seat with power fold
- Second-row seating options include bucket seats with power release, 60/40 split-folding bench
- Two audio system options up to/including Chevrolet MyLink Radio with Navigation¹⁸, AM/FM stereo/SiriusXM² (with 3-month trial) and HD Radio, and CD player, 5 USB ports¹², 1 SD card reader and an auxiliary jack along with Bose premium 9-speaker or Centerpoint Surround Sound premium 10-speaker system and rear seat Blu-Ray/DVD player
- Suspension Package options include (Z85) Standard with increased capacity, Premium Smooth Ride with Air leveler or (Z95) with Magnetic Ride Control, and road-sensing electronically-controlled shock absorbers
- Autotrac 2-speed transfer case (4WD)
- Max Trailering Package with integrated trailer brake controller
- 5 auxiliary 12-volt power outlets
- Vehicle inclination and vehicle interior movement sensors
- Remote Vehicle Starter System with Remote Keyless Entry and Passive Entry System
- Driver Alert Package – includes power-adjustable pedals, Forward Collision Alert, High Beam Assist, Lane Keep Assist and low-speed collision mitigation
- Adaptive Cruise Control with Front Automatic Braking
- Front and rear parking assist
- Side Blind Zone Alert¹⁷ with Lane Change Alert
- Rear Cross-Traffic Alert
- Power liftgate

MODEL AVAILABILITY

| | Crossover |
|--------------|-----------|
| Suburban 2WD | CC15906 |
| Suburban 4WD | CK15906 |

SPECIFICATIONS

(inches unless otherwise stated)

| | Crossover |
|--------------------------------------------------------------------------|----------------|
| Wheelbase | 130.0 |
| Length | 224.0 |
| Width | 80.5 |
| Height | 74.4 |
| Maximum seating ¹⁹ f/m/r | 3/3/3 |
| Head room f/m/r | 42.8/39.1/38.5 |
| Shoulder room f/m/r | 64.8/65.1/62.6 |
| Leg room f/m/r | 45.3/39.7/34.5 |
| Max. cargo vol. ³ (cubic feet) | 121.1 |
| Approx. fuel capacity (gallons) | 31 |
| Max. towing capacity ⁴ (pounds; RWD w/Max Trailering Pkg.) | 8300 |
| Minimum ground clearance | 7.91 |

EFFICIENT FEATURES

- Standard E85 FlexFuel⁹ capability
- Standard Active Fuel Management™
- Standard Direct Injection
- Standard Variable Valve Timing
- Standard 6-speed automatic transmission

CONTRACT

Dispatch via Print



**OAKLAND COUNTY
PURCHASING DIVISION**

Executive Office Building 41 West
2100 Pontiac Lake Rd.
Lower Level
Waterford MI 48328-0462
Main Phone 248/858-0511
www.oakgov.com/purchasing/
Berger Chevrolet
Bob Evans
2525 28th Street SE
Grand Rapids MI 49512

| | | |
|-------------------------------------------------------|------------------------------|---------------------------------------|
| Contract ID 00000000000000000004556 | | Page 1 of 2 |
| Contract Dates 09/01/2015 to 09/30/2016 | | F.O.B. DEST |
| Buyer Joseph P. Dahl | Phone 248/858-0514 | Email dahlj@oakgov.com |
| Description: 2016 Chevy Truck,SUV,Express-B | | Contract Maximum 800,000.00 |

Vendor ID 0000016040
Phone: 616/575-9629 Bob Evans
Fax: 616/988-9178 bevens@bergerchevy.com

Tax Exempt ID: 38-6004876

| Line # | Item Number | Item/Description | Category Co | Item UOM | Contract Price |
|--------|--------------------|-----------------------------------|-------------|----------|----------------|
| 1 | 000000000000036581 | 2016 Chevy Trucks, SUV's, Express | 25000000 | EA | 1.00 |

This contract is for 2016 model year Chevy Trucks, SUV's and Express until the official cut off date for ordering. Government entities are to contact the dealer for verification of the vehicle ordered and send all Purchase Orders directly to the dealer.

The dealer is responsible for delivery to all participants located within Oakland County. Delivery charges to municipalities outside the County of Oakland must be noted on the Purchase Order. The vehicle shall include a minimum of five (5) gallons of fuel with each vehicle delivery or pickup. This is included in the base price of the vehicle. NO EXCEPTIONS.

The standard cost subtotal shall include cost of the TITLE which is currently \$15.00. The dealer should note any other irregularities in regards to options..etc..., on the final quote to the government entity.

Color will be determined at the time of order by the County or other government entity ordering the vehicle.

LATE PAY CHARGE from DATE OF DELIVERY:
OVER 10 BUSINESS DAYS \$ 0
OVER 15 BUSINESS DAYS \$50.00
OVER 30 BUSINESS DAYS \$100.00

Charge per mile for delivery to any government entity outside of Oakland County
\$1.00/ per mile

FOB: DESTINATION- Vendor is responsible until vehicle is accepted at time of pick-up or delivery. Out of stock purchases are subject to price adjustments due to loss of protection, floor plan credit and possible GM advertising charges.

Inasmuch as no specific quantities are indicated on this contract, there is no commitment involved by Oakland County other than for the payment of goods procured under the conditions of this contract.

Oakland County issues individual Purchase Orders on behalf of County Departments as authorization for items ordered from this contract. The individual Purchase Order numbers are to be used on all Invoices, Bills of Lading, Shipping Documents and all correspondence relating to the Purchase Order.

Itemized invoices must be submitted to the ship to location on the purchase order, unless otherwise stipulated, for subsequent checking as to price and content. Invoices not itemized may be returned for correction.

This contract is not to be used for the purchase of any equipment and or services not listed herein. Oakland County requires a 30 day written notice of all price changes. Oakland County reserves the right to take advantage of any special pricing programs available from the contract vendor or any other outside vendors offering the said special pricing programs to Oakland County during the term of this contract.

Oakland County reserves the right to cancel this contract if orders are not filled within the time and in accordance with the terms specified.

Authorized Signature

DATE: 8/2/15 (Rev.11.7.15) **Reg. Cab 4X4**

TO: SUE MORIANTI, CITY OF NOVI
269-591-0945 (DIRECT) smorianti@cityofnovi.org

FROM: JIM AGNEY or BOB ALDERMAN, GORNO FORD, GOVERNMENT & FLEET SALES
734-671-4033 (DIRECT) (FAX) 734-676-7647 jagney@gornoford.com
ralderman@gornoford.com

RE: **MiDEAL #3958-0048 w/4x4 Option – (3) 2016MY FORD F-350, 4x4, REG.CAB, 137”WB, 8’ BOX, RACE RED/STEEL CLOTH, 6.2L V8, 6spd.A/Tw/OD, 10,400 # GVWR, AM/FMw/CLOCK, A/C, PWR. DISC BRKSw/ABS, AIR BAGS, 3.73 E-LOCK AXLE, LT265/70Rx17AT, 12.5k TRAILER TOW PKG., TILT/CRUISE, TPMS, ADVANCE TRACw/ROLL STABILITY CNTRL., FRNT. TOW HOOKS, SNOW PLOW PREP PKG., UPFITTER SWITCHES, ENGINE BLOCK HTR., FACT. RUNNING BOARDS, H.D. ALT., PWR. WINDOWS/LOCKS/H TD.MIRRORS, UPFITTER SWITCHES, ROOF CLEARANCE LIGHTS, ELEC.TRLR. BRK. CNTRLR., TRAILER TOW MIRRORS, SPLASH GUARDS, FACTORY SPRAY-IN BEDLINER, WESTERN 8’6” PRO-PLUSPKG., ULTRA-MOUNT ATTACH SYSTEM, HANDHELD CABCOMMANDCNTRLs., H.D. POLYDEFLECTOR, ½” x 6” STEEL - CUTTING EDGES, MOUNTED CURB GUARDS, SPARE CUTTING EDGE – & SET OF SHOES, NIGHTHAWK PLOW LIGHTS, 2-WINTER WARRANTY**

F.O.B. DELIVERED TO NOVI., MI **\$33,676.00 each**
(MSRP = \$46,902.00)

Current lead time is 10-12 weeks from receipt of Purchase Order.

Please review, sign and e-mail/fax back or e-mail/fax Purchase Order to Jim Agney.

Customer Signature: _____

Thank you,

Jim Agney & Bob Alderman

This quotation is confidential and privileged and is intended solely for the use of Gorno Ford and City of Novi. This quotation is compiled in association with the MiDEAL Contract and intended for use by MiDEAL Members and State of Michigan government agencies stated above. Information/specifications in this quotation have been established by and are intended only for use by the stated parties. This document is not to be disclosed, distributed, used/re-used as a basis for specifications subsequent bids or request(s) for quotation(s) to any other party or bidders other than the intended parties and/or their authorized personnel.

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 4890
 OR
 525 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 10
 to
CONTRACT NO. 071B1300005
 between
THE STATE OF MICHIGAN
 and

| NAME & ADDRESS OF CONTRACTOR | PRIMARY CONTACT | EMAIL |
|----------------------------------------------------------------|-----------------|----------------------------------------------------|
| GORNO FORD INC 22025 Allen Road Woodhaven Michigan 48183 | Jim Agney | jagney@gornoford.com |
| | PHONE | CONTRACTOR'S TAX ID NO. (LAST FOUR DIGITS ONLY) |
| | 734-671-4033 | 4520 |

| STATE CONTACTS | AGENCY | NAME | PHONE | EMAIL |
|------------------------|--------|-------------|----------------|----------------------|
| PROGRAM MANAGER / CCI | MDOT | Dan Smith | 517-334-7767 | smithd4@michigan.gov |
| CONTRACT ADMINISTRATOR | DTMB | Yvon Dufour | (517) 284-6996 | dufoury@michigan.gov |

| CONTRACT SUMMARY | | | |
|--------------------------------------------------------------------------------------------------------------|-------------------------|---------------------------|---------------------------------------------------------------------|
| DESCRIPTION: Vehicles, Patrol and Passenger Vehicles, Trucks, Vans, Cabs & Chassis | | | |
| INITIAL EFFECTIVE DATE | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS | EXPIRATION DATE BEFORE CHANGE (S) NOTED BELOW |
| October 01, 2010 | September 30, 2015 | 2, 1 year | September 30, 2016 |
| PAYMENT TERMS | | DELIVERY TIMEFRAME | |
| Net 45 | | 30 Days | |
| ALTERNATE PAYMENT OPTIONS | | | EXTENDED PURCHASING |
| <input type="checkbox"/> P Card: <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other | | | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| MINIMUM DELIVERY REQUIREMENTS | | | |
| N/A | | | |

| DESCRIPTION OF CHANGE NOTICE | | | | |
|------------------------------|------------------|--------------------------|------------------------------------|-------------------------|
| EXERCISE OPTION? | LENGTH OF OPTION | EXERCISE EXTENSION? | LENGTH OF EXTENSION | REVISED EXPIRATION DATE |
| <input type="checkbox"/> | | <input type="checkbox"/> | | |
| CURRENT VALUE | | VALUE OF CHANGE NOTICE | ESTIMATED AGGREGATE CONTRACT VALUE | |
| \$1,615,494.00 | | \$0.00 | \$1,615,494.00 | |

DESCRIPTION:
 Effective October 15, 2015, the following amendment is hereby incorporated into the contract: contract vehicle pricing is REVISED per the attached spreadsheet. All other terms, conditions, specifications and pricing remain the same. Per contractor proposal and agency agreement, and DTMB Procurement approval.

2016 Super Duty[®] F-350/F-450/F-550 Chassis Cab

Chassis Cab Class
Models: XL, XLT, LARIAT



F-550 XLT SuperCab, Oxford White. Available and aftermarket upfit equipment.



STANDARD FEATURES

7-wire-harness trailer tow (blunt-cut and labeled)
28-gallon fuel tank capacity (SRW)
40-gallon fuel tank capacity (DRW)
Engine – 6.2L 2-valve V8 FFV (F-350 SRW/DRW)
Engine – 6.8L 3-valve V10 gas (F-450/F-550 XL, XLT)
Engine – 6.7L Power Stroke[®] V8 Turbo Diesel (B20-capable) (F-450/F-550 LARIAT)
Fail-Safe Engine Cooling System (gas engines)
Front tow hooks (2)
Front twin-coil monobeam suspension (F-350 4x4, F-450 and F-550)
Front Twin-I-Beam with coil spring suspension (F-350 4x2)

STANDARD SAFETY & SECURITY

AdvanceTrac[®] with RSC[®] (Roll Stability Control™) (F-350 SRW)
Airbags – Driver and right-front-passenger front
Airbags – Front-seat side
Airbags – Safety Canopy[®] System with roll-fold side-curtain airbags
Brakes – Power 4-wheel vented disc with Anti-Lock Brake System (ABS)
Child-safety-seat top tether anchors (Regular Cab front passenger and all rear seating positions on SuperCab and Crew Cab)

AVAILABLE FEATURES

28-gallon midship fuel tank
Dual diesel fuel tanks (40-gal. aft-of-axle; 28-gal. midship)
Electronic shift-on-the-fly (ESOF) 4-Wheel-Drive System
Engine – 6.7L Power Stroke V8 Turbo Diesel
Ford Telematics™ powered by Telogis^{®2}
Integrated trailer brake controller with Smart Trailer Tow Connector
Mirrors – PowerScope[®] trailer tow
Operator Commanded Regeneration (with diesel engine)
Transmission – Live-drive and stationary mode power takeoff (PTO) provision (diesel engine)
Transmission – Power takeoff (PTO) provision (6.8L gas engine)

Manual transfer case and manual locking hubs (4x4 only)
Mirrors – Manually telescoping trailer tow (XL, XLT)
Stationary elevated idle control (SEIC)¹
SYNC[®] with MyFord[®] (XLT, LARIAT)
Tire Pressure Monitoring System (TPMS) (SRW only)
Transmission – TorqShift[®] 5-speed automatic (6.8L gas)
Transmission – TorqShift Heavy-Duty 6-speed SelectShift[®] automatic (6.2L FFV and 6.7L diesel)
Upfitter switches (4)

Engine-only traction control (DRW only)
Front-outboard safety belts with height-adjustable shoulder belts
Passenger airbag deactivation switch (Regular Cab and SuperCab)
SecuriLock[®] Passive Anti-Theft System (XLT, LARIAT)
Side-intrusion door beams
SOS Post-Crash Alert System™

FLEET EXCLUSIVES

~~65-mph speed limitation~~
~~75-mph speed limitation~~
~~Air conditioning delete~~
~~Carpet delete~~
~~Cruise control~~
~~Daytime running lamps~~
~~Four-corner strobe~~
~~Manual-sliding rear window with privacy glass~~
~~Power-adjustable pedals~~
~~Radio delete~~
~~Tire Pressure Monitoring System delete (F-350 SRW >10,000 lbs. GVWR only)~~

AVAILABLE PACKAGES³

6.2L CNG/LPG Gaseous Engine Prep Package (F-350) (98F)
 6.8L CNG/LPG Gaseous Engine Prep Package (F-450/F-550) (98G)
 16,000-lb. GVWR Package (68L)
 Heavy-Service Front Suspension Package (67H)
 Extra-Heavy-Service Front Suspension Package (67X)
 LARIAT Interior Package (96L)
 Low Deflection Package (86S)
 Payload Downgrade Package (68D)
 Payload Upgrade Package (68U)
 Payload Plus Upgrade Package (68M)
 Power Equipment Group (90L)
 Rear View Camera and Prep Kit (76D)

Snow Plow Prep Package (473)
 Trailer Tow Package (531)
 Trailer Tow High-Capacity Package (535)
 XL Appearance Package (96P)
 XL Decor Group (17F)
 XL Value Package (96V)
 XLT Interior Package (96I)

FLEET EXCLUSIVES

Ambulance Prep Package (47A/47L)
 Fire/Rescue Prep Package (47J)

CAPACITIES

| | | Regular Cab | SuperCab | Crew Cab |
|---------------------------|------------|-------------|------------|------------|
| Interior volume (cu. ft.) | Total/Rear | 65.9/— | 113.3/47.4 | 133.5/67.6 |
| Fuel capacity (gal.) | SRW/DRW | 28.0/40.0 | 28.0/40.0 | 28.0/40.0 |

ENGINES

| | 6.2L 2-valve V8 FFV | 6.8L 3-valve V10 Gas | 6.7L Power Stroke V8 Turbo Diesel |
|------------------------|----------------------------|----------------------------|-------------------------------------------------------------------|
| Battery | 12-volt, 650-CCA/72-amp-hr | 12-volt, 750-CCA/78-amp-hr | Dual 12-volt, 750-CCA/78-amp-hr |
| Alternator | 157-amp | 175-amp | 157-amp (single 200-amp or dual 357-amp options) |
| Horsepower (hp @ rpm) | 385 @ 5,500 ⁴ | 362 @ 4,750 | 300 @ 2,800 |
| Torque (lb.-ft. @ rpm) | 405 @ 4,500 ⁴ | 457 @ 3,250 | 660 @ 1,600 |
| Recommended fuel | Regular unleaded or E85 | Regular unleaded | Ultra-Low-Sulfur Diesel or B20 (containing 20% or less biodiesel) |

MAXIMUM PAYLOAD WEIGHT RATINGS⁵ (lbs.)

| Cab-to-axle (in.) | Regular Cab | | | | SuperCab | | Crew Cab | |
|----------------------|-------------|--------|--------|--------|----------|--------|----------|--------|
| | 60 | 84 | 108 | 120 | 60 | 84 | 60 | 84 |
| Wheelbase (in.) | 141 | 165 | 189 | 201 | 162 | 186 | 176 | 200 |
| Overall length (in.) | 226.5 | 250.5 | 274.5 | 286.5 | 247.5 | 271.5 | 261.9 | 285.9 |
| F-350 SRW 4x2 | 4,723 | — | — | — | 4,772 | — | 4,496 | — |
| F-350 SRW 4x4 | 4,360 | — | — | — | 4,323 | — | 4,057 | — |
| F-350 DRW 4x2 | 7,872 | 7,872 | — | — | 7,619 | — | 7,361 | — |
| F-350 DRW 4x4 | 7,541 | 7,440 | — | — | 7,126 | — | 6,932 | — |
| F-450 DRW 4x2 | 9,945 | 9,815 | 9,575 | 9,486 | 9,523 | 9,269 | 9,325 | 9,197 |
| F-450 DRW 4x4 | 9,651 | 9,495 | 9,223 | 9,188 | 9,194 | 8,991 | 8,977 | 8,846 |
| F-550 DRW 4x2 | 12,300 | 12,660 | 12,471 | 12,410 | 12,382 | 12,214 | 12,250 | 12,015 |
| F-550 DRW 4x4 | 11,973 | 12,321 | 12,150 | 12,049 | 12,012 | 11,924 | 11,800 | 11,691 |

EXTERIOR COLORS⁶



INTERIOR COLORS⁶

