



CITY of NOVI CITY COUNCIL

Agenda Item G
November 27, 2017

SUBJECT: Approval to purchase a 2018 Ford F-350 Service Body, 4X4 Pickup Truck from Signature Ford Lincoln, using the Macomb County Cooperative Purchasing Contract, in the amount of \$45,037.00.

SUBMITTING DEPARTMENT: Department of Public Services- Field Operations
Department of Public Services- Fleet Division

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	\$ 45,037.00
AMOUNT BUDGETED	\$ 46,000.00
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-442.20-983.005

BACKGROUND INFORMATION:

The 2018 Ford F-350 Service Body 4x4 Pickup Truck will replace our current 2006 Ford F-250. The chassis of the truck will be ordered through Signature Ford, and the service body portion and front plow portion of the truck will be supplied by Knapheide. The new 2018 Ford F-350 will allow the Field Operations Division to have a designated tool truck that will house and carry multiple hand tools and power tools for the division's projects. The truck will also be equipped with a front plow to assist in winter maintenance events as well.

The estimated delivery would be within 150 days after the order is placed. The older 2006 Ford F-250 will be auctioned off after receiving the new truck.

RECOMMENDED ACTION: Approval to purchase a 2018 Ford F-350 Service Body, 4X4 Pickup Truck from Signature Ford Lincoln, using the Macomb County Cooperative Purchasing Contract, in the amount of \$45,037.00.



November 16, 2017

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2018 Vehicle State of Michigan Contract# 071B1300009 and Macomb County Contract# 71-15 Bid:

2018 Ford Ford F350 Regular Cab 4x4 SRW Chassis in Red	\$28,013.00 ea
Knapheide Service Body	\$11,876.00 ea
Western 8 1/2' Pro Plus Straight Blade Snow Plow	\$5,148.00 ea
Total Delivered Price	\$45,037.00 ea

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: November 30th, 2017.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb Co# 71-15. T.10
2018 F-350 SRW-Chassis Cab
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System(ABS)
- Engine
 - 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel)
- Transmission – TorqShift® Six-Speed automatic w/SelectShift® automatic (6R140)

EXTERIOR

- Bumper – front, black painted
- Fender vents – front
- Front License Plate Bracket
- Fuel Tank
 - 26.5 gallon mid ship (F-350 SRW)
- Glass – solar-tinted
- Grille – black painted
- Scuff plates – front, color-coordinated
- "Three Blink" Lane change signal
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Wheels
 - F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

INTERIOR/COMFORT

- 2.3" Productivity Screen in IP Cluster Instrumentation Center
 - Multi-function switch message center display with Ice Blue® Lighting
- 12V Powerpoint, auxiliary
- Air conditioning – single-zone, manual
- Air conditioning vents – black w/chrome ring and knob
- Cabin Air Particulate Filter
- Convenience
 - Coat hooks, LH/RH color-coordinated
 - Dash top tray
 - Dome lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - 12V Powerpoint, auxiliary
- Gauges and Meters – Fuel, Transmission Temperature, Engine Coolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and Tachometer
- Headliner – color-coordinated cloth
- Instrument panel – color-coordinated w/dual glove boxes, four (4) air registers w/positive shut-off and powerpoint
- Instrumentation Center
 - 2.3" LCD Productivity Screen in IP Cluster
- Door-trim – armrest/grab handle and reflector
- Floor covering – black, full length vinyl
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Overhead Console with 6 Upfitter Switches

- Seat – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side)
- Steering – power
- Steering damper
- Steering wheel – black vinyl with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
- AutoLamp – Auto On/Off Headlamps
- Child tethers (Regular Cab front-passenger and all rear-seating positions)
- Driver and passenger frontal and side airbag/curtain; passenger side deactivation switch
- Headlamps – Quad beam jewel effect halogen
- Lamps – LED Roof marker/clearance
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
- Safety Belts
 - Belt-Minder® (front safety belt reminder) – chime and flashing warning lights on I/P if belts not buckled
 - Color-coordinated safety belts w/height adjustment (frontoutboard seating positions only)
- Safety Canopy® System
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control (SEIC)
- Underhood service light

DRIVER ASSIST

- AutoLamp (Auto On/Off Headlamps) with Rainlamp Wiper Activated Headlamps

FUNCTIONAL

- Alternators:
 - 6.2L 2 Valve Gas – Extra Heavy-Duty 200 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – Extra Heavy-Duty 220 AMP
- Audio – AM/FM stereo (speakers; four (4) w/Reg. Cab, six (6) w/Super and Crew Cabs)
- Battery:
 - 750 CCA, 78 AH, Dual (6.7L Power Stroke® Diesel engine only)
 - 650 CCA, 72 AH (6.2L Gas engine only)
- Hood release
- Horn – dual electric
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Springs, rear auxiliary
- Stabilizer bar – front and rear

	(9,800 GVWR, 4,370 Payload) Reg. Cab, WB 145, CA 60" (9,800 GVWR, 3,960 Payload)	
<input type="checkbox"/>	Base Price (F3E/630a) 4x2	\$22,911.00
<input checked="" type="checkbox"/>	Base Price (F3F/630a) 4x4	\$25,983.00
	(9,800 GVWR, 4,070 Payload) SuperCab, WB 168, CA 60" (9,800 GVWR, 3,640 Payload)	
<input type="checkbox"/>	Base Price (X3E/630a) 4x2	\$25,587.00
<input type="checkbox"/>	Base Price (X3F/630a) 4x4	\$28,659.00
	(9,800 GVWR, 3,830 Payload) Crew Cab, WB 179, CA 60" (9,800 GVWR, 3,420 Payload)	
<input type="checkbox"/>	Base Price (W3E/630a) 4x2	\$26,347.00
<input type="checkbox"/>	Base Price (W3F/630a) 4x4	\$29,417.00

		<u>Price</u>
<u>Available Standard Options</u>	<u>Option</u>	<u>Reg.&Super/Crewcab</u>
<input type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.	99T/44W 8595.00
<input type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 100.00/315.00
<input type="checkbox"/>	Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS 355.00
<input type="checkbox"/>	Seats, Cloth 40/Mini-Console/40	4S 515.00/615.00
<input type="checkbox"/>	Tires, LT245/75Rx17E All-Terrain (4)	TBM 165.00
<input type="checkbox"/>	Tires, LT275/65Rx18E BSW A/S	TCH/64F 455.00
<input type="checkbox"/>	Tires, LT275/70Rx18E BSW All-Terrain (4x4 ONLY)	TDX/64F 620.00
<input type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only) 5-Minutes	86A 250.00
<input type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only) 10-Minutes	86B 250.00
<input type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes	86C 250.00
<input type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes	86D 250.00
<input type="checkbox"/>	Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R 250.00
<input checked="" type="checkbox"/>	Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry	90L/54K 915.00/1125.00cc
<input type="checkbox"/>	Utility Lighting System (LED Side-mirror Spotlights <u>Requires Power Equipment Group 90L/54K</u>)	63A 160.00
<input type="checkbox"/>	Speed Control	525 235.00
<input type="checkbox"/>	<u>XL Decor Group</u> (Chrome front bumper)	17F 220.00
<input type="checkbox"/>	<u>XL Value Pkg</u> (Chrome front bumper, AM/FM Stereo/Single CD w/4 Speakers, & Cruise Control)	96V 720.00
<input checked="" type="checkbox"/>	<u>SYNC Bluetooth System w/AM/FM CD Radio</u>	91M 365.00
<input type="checkbox"/>	Axle, Electronic Locking	X3E/X4M 390.00
<input type="checkbox"/>	Daytime running Lights	942 45.00
<input type="checkbox"/>	2-Ton Mechanical Jack	61J 55.00
<input type="checkbox"/>	Spare Tire & Wheel-Includes 2-ton mechanical jack	512 350.00
<input type="checkbox"/>	Dual Alternators, Diesel only (total of 377 amps)	67B 115.00
<input checked="" type="checkbox"/>	<u>Extra-Extra Heavy Duty Alternator 240 amp (Gas Engine Only)</u>	67E 85.00
<input checked="" type="checkbox"/>	<u>Dual Batteries (78 Amp.) (Gas Engine Only)</u>	86M 210.00
<input type="checkbox"/>	110V/400W Outlet	43C 75.00
<input type="checkbox"/>	Electric Shift on the fly (4x4 only)	213 185.00
<input checked="" type="checkbox"/>	<u>Upfitter Interface Module</u>	18A 295.00
<input type="checkbox"/>	Skid Plate Transfer Case 4x4 only (SuperCab & CrewCab Only)	41P 100.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __=	Sig 75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __=	Sig 220.00 ea
<input type="checkbox"/>	Integrated Trailer Brake Controller	52B 270.00
<input type="checkbox"/>	Transmission Power Take-Off Provision Diesel only	62R 280.00
<input type="checkbox"/>	Cab Steps-Black Molded	18B 320.00/370.00

<input type="checkbox"/>	Privacy Glass with Heated Backlight/Rear Window Defrost	43B/924	90.00
<input type="checkbox"/>	AM/FM Stereo/Single CD/MP3/Player/Clock w/4 Speakers	585	275.00
<input type="checkbox"/>	Extra Heavy Suspension Package(N/A 67H or 473)	67X	125.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A 67X or 473)	67H	125.00
<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A 67H or 67X) (4X4)	473	85.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine	98F	315.00
<input type="checkbox"/>	Exterior Back up Alarm	76C	140.00
<input type="checkbox"/>	Rearview Camera Prep Kit (Includes Loose Camera, Wiring Bundle, and Electrochromic Mirror w/Video Display)	872	415.00
<input type="checkbox"/>	LED Warning Strokes-Amber	91S	655.00
<input checked="" type="checkbox"/>	Splash Guards/Mud Flaps (Front Only)	61S	75.00

Total Price \$28,013.00 ea

Colors for F-350

<u>Exterior Colors</u>		<u>Interior Steel (Grey)</u>
Race Red	[PQ]	[x]
Blue Jeans Metallic	[N1]	[]
Caribou Metallic	[H5]	[]
Ingot Silver Metallic	[UX]	[]
Shadow Black	[G1]	[]
Oxford White	[Z1]	[]
Magnetic	[J7]	[]
SPECIAL PAINT		
School Bus Yellow Add \$835.00	[84S53]	[]
Omaha Orange Add \$640.00	[W5684E]	[]



Knapheide Truck Equipment - Flint
 1200 S. Averill Ave.
 Flint MI 48503
 Phone: 810-744-0295
 Fax: 855-629-4643
 www.flint.knapheide.com

QUOTATION

Quote ID: KD00000940-2

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Customer: CITY OF NOVI
 FINANCE DEPT (3-DIGIT DEPT #)
 45175 W TEN MILE ROAD
 NOVI MI 48375

Quote Number: KD00000940-2
Quote Date: 11/15/2017
Quote valid until: 12/15/2017

Contact: MICHAEL RHATIGAN 248-962-8624
 Phone: 248-567-0395
 Fax: 1-248-347-0577

Prepared kdennison
By:
Salesperson: JIM FOUNTAIN
PO#:

Make: FORD	Model: F-350	Year: 2018	Single/Dual: SRW
Cab Type: REGULAR	Wheelbase: 142.0	Cab-to-Axle: 60.0	VIN:

QTY	PART NUMBER	DESCRIPTION		AMOUNT
1	7108R C7496-17	7108R service body **INSTALLED** QUOTE C7496-17 OVERALL LENGTH: ----- 107-1/4" H = 72" in length x 18-1/2" high OVERALL WIDTH: ----- 78" 2V = 27-1/4" in length x 21-1/2" high FLOOR WIDTH: ----- 49" STANDARD SHELVING: Includes (2) adjustable SIDE COMPARTMENT HEIGHT: ---- 40" divider shelves each front vertical SIDE COMPARTMENT DEPTH: ---- 14-1/2" compartment, (1) bolt-in divider shelf FLOOR HEIGHT: ----- 24" curbside horizontal compartment, (1) CURBSIDE COMPARTMENTATION: adjustable divider shelf streetside rear 1V = 35-1/4" in length x 40" high vertical compartment, no shelving in H = 44-3/4" in length x 18-1/2" high curbside rear vertical compartment, and (32) 2V = 27-1/4" in length x 40" high shelf dividers. STREETSIDE COMPARTMENTATION: WARRANTY: Standard Knapheide Limited Warranty 1V = 35-1/4" in length x 40" high ----- 700R series ILO of 700 500 on streetside ----- FORD 60"+CA Install Kit ---- 1 - Kit LED surface mount lts New style s/t/t and b/u light kit with strobe feature. additional harness must be ordered seperately for strobe function to work. ----- Master Locking System ----- Receiver hitch kit CL5 Maximum trailer weight is 12,000 lbs. Maximum tongue weight is 2,400 lbs. 2-1/2" receiver tube. -----		
1	PTUT80-96	PAINT MATERIAL 96" UTILITY PAINT TO MATCH CAB		
1	STROBE HARNESS KIT	OPTION 19 STROBE HOOKUP KIT FOR CHASSIS WITH NO FACTORY UPFITTER SWITCH		
1	ROCK GUARDS	OPTION 21 Kit, rock guards		



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QTY	PART NUMBER	DESCRIPTION	AMOUNT
1	BUMPER GG94"	OPTION 26 78" GALVA GRIP BUMPER WITH PINTLE HOOK RECESS	
1	POLL 11-893P	OPTION 32 OEM-STYLE 7-WAY "RV" TRAILER PLUG. WITH TERM TG-6370-068	
1	POLL 41-820	OPTION 33 12 VOLT ELECTRIC BACK-UP ALARM	
1	DIME 12/3000N	OPTION 35 POWER INVERTER 3000W RV COMP CURBSIDE WITH 2 DUPLEX OUTLETS AT REAR OF BODY QTY 2 BUSS AMG-250 MEGA FUSE QTY 2 BUSS FH-HMEG FUSE HOLDER QTY 2 WINS GFI15V DUPLEX OUTLET QTY 2 WINS WPMB1-1/2 DEEP QTY 2 WINS WPMC-GFI-HORZ QTY 4 WINS NMLQ-1050 CONDUIT CONNECTOR QTY 5 FT. WINS 1/2 CAR FLEX CONDUIT QTY 5 FT. TERM 12-3 SJ00W-250 WINS TERM 12-3 SJ00W-250 FLEX CABLE KNAP 20044095 VENT KIT ***MUST PICK BATTERY OPTION***	
1	INDB SRM29 KIT	OPTION 36 AUXILIARY BATTERY KIT WITH FUSES, CASE, VENT TUBE INSTALLED IN RV COMPARTMENT CURBSIDE ON SHELF	
2	ECCO ED3712AG	LED SURFACE MOUNT DIRECTIONAL AMBER/GREEN CLEAR LENSE MOUNT ON REAR OF BODY AROUND THE STT/BU LIGHTS. WIRE TO UPFITTER SWITCH	
1	STAR 9100LEDA	STAR-BEAM LED MINI-BAR AMBER PERMANENT MOUNT WITH BRACKET STAR-BB274-MINIBAR MOUNT ON CAB	

Quote Total: \$11,876.06

Sales Tax not included

The following options may be added:

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT

Customer must fill out the information below before the order can be processed...

Accepted by:	
Date:	
P.O. number:	

- ◆ Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- ◆ **Options and Quoted Items do NOT include applicable Sales Tax.**
- ◆ **If a pool chassis is being held that is associated with this quotation, the pool truck will be held for a maximum of 72 hours from the time of this quotation.**

Notes:

Above quoted for customer-supplied chassis cab; 2018, FORD, F-350, SRW, CA 60"
 VIN# _____,



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Upfit and delivery, subject to stock levels and shop schedule, at the time of the order.

KNAPHEIDE®

SINCE 1848

Muni
Price

Plow Model

WS 7.5 HTS	Shoes & Deflector are optional	4386.00
WS 7.5 MID WT	Shoes & Deflector are optional	4274.00
WS 75 MIC WT POLY	Shoes & Deflector are optional	4922.00
WS 7.5 PRO	Shoes Included. Deflector is optional	4501.00
WS 8.0 PRO	Shoes Included. Deflector is optional	4583.00
WS 8.5 PRO	Shoes Included. Deflector is optional	4668.00
WS 7.5 PRO POLY	Shoes Included. Deflector is optional	4751.00
WS 8.0 PRO POLY	Shoes Included. Deflector is optional	4751.00
WS 8.0 PRO PLUS	Shoes Included. Deflector is optional	4817.00
WS 8.5 PRO PLUS	Shoes Included. Deflector is optional	4906.00
WS 9.0 PRO PLUS	Shoes Included. Deflector is optional	5021.00
WS 8.5 MVP PLUS	Deflector Included. Shoes are optional	5821.00
WS 9.5 MVP PLUS	Deflector Included. Shoes are optional	6095.00
WS 8.5 MVP PLUS POLY	Deflector Included. Shoes are optional	5999.00
WS 8.5 MVP3 MS	Deflector Included. Shoes are optional	5356.00
WS 9.5 MVP3 MS	Deflector Included. Shoes are optional	5601.00
WS 8.5 MVP POLY	Deflector Included. Shoes are optional	5515.00
WS 8.5 MVP3 SS	Deflector Included. Shoes are optional	5895.00
WS 8.5 PRODIGY	Shoes & Deflector are optional	5366.00
WS WIDEOUT	Shoes & Deflector are optional	5874.00

Rubber Deflector	Straight Blade Deflector	140.00
	Wide Out Deflector	323.00
	Prodigy Deflector	286.00
Plow Shoes	HTS & MID WT. Shoes	151.00
	MVP & WIDE OUT Shoes	215.00
	MVP 3 Shoes	246.00
	PRODIGY Shoes	164.00
Curb Guards	Curb Guard - Pro Plows	EACH 102.00
	Curb Guard - ALL OTHER PLOWS EACH	225.00