



**CITY of NOVI CITY COUNCIL**

**Agenda Item R  
December 21, 2009**

**SUBJECT:** Approval to award bond consulting services for 2010 Refunding Bonds to Bendzinski & Co. (financial advisor), and Miller Canfield (bond counsel).

**SUBMITTING DEPARTMENT:** Finance

**CITY MANAGER APPROVAL:** 

**BACKGROUND INFORMATION:**

In January 2009, City Council awarded the bond consulting services for General Obligation and Revenue Bonds. However, the motion included a recommendation that quotes be sought for purposes of refunding bonds. As such, quotes were sought, and the low quotes were provided by:

- Bendzinski & Company, total of \$18,990
- Miller, Canfield, total of \$35,550
- (Note: Prices above include costs for both issues)

The consultants provide support services throughout the issues and only invoice the City in the event bonds are actually issued. These fees are charged to the new respective bond issues and are included in the net present value savings computations.

**RECOMMENDED ACTION:** Approval to award bond consulting services for 2010 Refunding Bonds to Bendzinski & Co. (financial advisor), and Miller Canfield (bond counsel).

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Gatt				
Council Member Crawford				
Council Member Fischer				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Staudt				

**Smith-Roy, Kathy**

---

**From:** rjb@bendzinski.com  
**Sent:** Tuesday, December 08, 2009 5:04 PM  
**To:** Smith-Roy, Kathy  
**Subject:** RE: Novi Refundings

Kathy:

Per your email we would propose to provide financial advisory services to the City of Novi to refund the 1999 Building Authority bonds for a all in price of \$9,800.00 and the 2001 Street Improvement bonds for a all in price of \$11,300.00. This includes out of pocket expenses. It does not include a trip to meet with the rating agencies if it is required. If both issues are completed within 60 days of each other we would reduce our fees by 10%. Thank you for the opportunity to submit our fees and we look forward to working with you and the City on successful transactions. If you have any questions please feel free to call.

Bobby

Robert J. Bendzinski, CIPFA  
Bendzinski & Co.  
313-961-8222  
Fax 313-961-8220

Our new address is 615 Griswold, Suite 1225, Detroit MI 48226-3997. All other information remains the same.

**Smith-Roy, Kathy**

---

**From:** McGow, Patrick F. [mcgow@millercanfield.com]  
**Sent:** Wednesday, December 09, 2009 11:15 AM  
**To:** Smith-Roy, Kathy  
**Cc:** McGow, Patrick F.  
**Subject:** RE: Novi Refundings

Kathy-

Thanks for your messages. Based on the refunding analysis, it appears the City is looking at two issues since there are different issuers (City and Building Authority) and different credits (UT vs. LT). Our fee for bond counsel would be as follows:

approx. \$5.0 million UTGO Refunding Bonds = \$22,500  
approx. \$3.0 million Building Authority Refunding Bonds = \$17,000

In the event the City does both issues at the same time, there will still be two totally separate transactions and documents, but we would discount our fees by 10%.

With the 10% Discount

approx. \$5.0 million UTGO Refunding Bonds = \$20,250  
approx. \$3.0 million Building Authority Refunding Bonds = \$15,300

Please let me know if you have any questions. Thank you for the opportunity to once again be of service to the City of Novi.

Patrick F. McGow  
Miller, Canfield, Paddock and Stone, P.L.C.  
150 W. Jefferson Avenue, Suite 2500  
Detroit, Michigan 48226

tel: (313) 496-7684  
fax: (313) 496-8450  
[mcgow@millercanfield.com](mailto:mcgow@millercanfield.com)



This electronic message and all of its contents and attachments contain information from the law firm of Miller, Canfield, Paddock and Stone, P.L.C. which may be privileged, confidential or otherwise protected from disclosure. The information is intended to be for the addressee only. If you are not the addressee, then any disclosure, copying, distribution or use of this message, or its contents or any of its attachments, is prohibited. If you have received this electronic message in error, please notify us immediately and destroy the original message and all copies.