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CITY of NOVI CITY COUNCIL

**Agenda Item D
August 11, 2008**

SUBJECT: Approval of the first year renewal option to American Silkscreen for youth and adult sports apparel, in annual estimated amount of \$37,500.

SUBMITTING DEPARTMENT: Parks, Recreation and Forestry

CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	Approximately \$37,500
AMOUNT BUDGETED	Approximately \$38,000
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	Allocated (208-693.00-960-001, 003, 005, 006, 007, 009, 010, 305, 319)

BACKGROUND INFORMATION:

In 2007, the City of Novi contracted with American Silkscreen to provide sport clothing for participants of the youth and adult sports programs (uniforms, shirts, etc.). American Silkscreen has provided satisfactory service, high quality merchandise and fulfilled orders in a timely manner. Additionally, they have developed graphics for many of the screen printed and embroidered designs for our products. Based on performance, the City is exercising the first year renewal option (August of 2008-2009).

RECOMMENDED ACTION: Approval of the first year renewal option to American Silkscreen for youth and adult sports apparel, in annual estimated amount of \$37,500.

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Crawford				
Council Member Gatt				

	1	2	Y	N
Council Member Margolis				
Council Member Mutch				
Council Member Staudt				

American Silkscreen & Embroidery

24601 Hallwood Court, Farmington Hills, MI 48335

Tel#248-474-1000

Fax#248-477-0440

E-MAIL: AMERSILK2@AOL.COM

To: City of Novi/Parks and Forestry

Attn: Wendy DuVall-Angelocci

From: Todd Lamb

Date: 7-23-08

Re: Bid Renewal

Wendy,

I want to thank the city and the parks department for the opportunity to fulfill the apparel needs for the city.

As of today our contract will expire at the end of the business day. With your recommendation and city councils approval I wish exercise the 1st year renewal option of the clothing and apparel contract.

I want to thank you for your time regarding this matter and look forward to working the city in the future, should there be any questions regarding this matter please don't hesitate to call.

Thank you,

Todd Lamb

Vice President

American Silkscreen Inc.



CITY COUNCIL

Mayor
David B. Landry

Mayor Pro Tem
Kim Capello

Bob Gatt

Terry K. Margolis

Andrew Mutch

Toni Nagy

ynne Paul

City Manager
Clay J. Pearson

City Clerk
Maryanne Cornelius

July 26, 2007

American Silkscreen
Todd Lamb
24601 Hallwood Court
Farmington Hills MI 48335

Re: Sports Clothing and Apparel Contract
City of Novi

Dear Todd:

This correspondence is to inform you of the outcome of the Sports Clothing and Apparel Contract bid on which you firm submitted a proposal.

It was recommended to City Council to make the award of contract to your firm. It was awarded on July 23, 2007. The new contract period runs through July 22, 2008 with two renewal options in one year increments.

We wish to thank you for your past service and we look forward to continuing working with you.

If you have any questions regarding this matter, please feel free to contact me at (248)347-0446 or (248) 921-2697.

Sincerely,
THE CITY OF NOVI

Carol J. Kalinovic
Purchasing Director

C :Finance Department
Parks, Recreation & Forestry
Purchasing

Encl.

175 W. Ten Mile
Novi, MI 48375
(248) 347-0460
(248) 347-0577 Fax
www.cityofnovi.org



"Enhancing Novi's quality of life"



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CITY of NOVI CITY COUNCIL

Agenda Item 1
July 23, 2007

SUBJECT: Approval to award bid to American Silkscreen, the low bidder for clothing and apparel for a one-year contract with two (2) renewal options in one-year increments based on unit pricing .

SUBMITTING DEPARTMENT: Parks, Recreation & Forestry

CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	Estimated annual \$39,800
AMOUNT BUDGETED	Included in recreation program line item
LINE ITEM NUMBER	Various recreation programs

BACKGROUND INFORMATION:

The Parks, Recreation and Forestry Department provides participation awards and uniforms to youth participating in the youth sports program. The adult sports program provides awards to division and tournament winners. The Parks, Recreation and Forestry Department received fourteen (14) bids for sports clothing items to utilize for the youth sports uniforms and adult sports program. The bid tabulation is attached. Staff has reviewed the bids and recommends the bid be awarded to American Silkscreen the low bidder. The contract will run for one (1) year with two (2) renewal options in one-year increments.

RECOMMENDED ACTION: Approval to award bid to American Silkscreen, the low bidder for clothing and apparel for a one-year contract with two renewal options in one-year increments based on unit pricing .

	1	2	Y	N
Mayor Landry				
Mayor Pro Tem Capello				
Council Member Gatt				
Council Member Margolis				

	1	2	Y	N
Council Member Mutch				
Council Member Nagy				
Council Member Paul				

Apparel and Clothing Bid summary 2007

	American Silkscreen	JJ Jinkler Hiemer	McNish	Meridian	Impress Promo	Primary Ink	Kel-graphics	Whitlock	Que's	Rotary Uniforms	Affordability Printing	Seeglass	Quality	SJP Enterprise
Set-up	\$10.00	N/A	N/A	\$15.00	\$10.00	\$26.16	N/A	\$26.00	\$10.00	\$35.00	\$35.00	\$10.00	\$10.00	\$10.00
Digits (2)	\$0.50	\$1.26	\$0.80	N/A	\$1.80	\$0.31	\$1.00	N/A	N/A	\$8.00	\$2.00	N/A	\$1.00	\$1.00
Hemley	\$7.62	\$8.52	\$8.00	N/A	\$9.00	\$8.28	\$8.95	N/A	N/A	\$18.00	\$6.15	N/A	N/A	\$8.50
Hat	\$1.85	\$2.09	\$6.00	\$5.60	\$2.50	\$2.50	\$2.60	\$6.60	\$2.60	\$13.50	\$6.00	\$8.85	\$3.95	\$3.35
	\$19.87				\$23.40	\$37.26				\$74.50	\$49.16			\$23.65
Set-up	\$10.00	N/A	N/A	\$16.00	\$10.00	\$26.16	N/A	\$26.00	\$10.00	\$35.00	\$35.00	\$10.00	\$10.00	\$10.00
Digits (2)	\$0.50	\$1.26	\$0.80	N/A	\$1.80	\$0.31	\$1.00	N/A	N/A	\$8.00	\$2.00	N/A	\$1.00	\$1.00
Reversible w/sleeves	\$10.80	\$12.62	\$13.15	N/A	\$14.45	\$11.68	\$14.00	N/A	N/A	\$38.00	\$9.50	\$11.10	N/A	\$13.60
	\$10.80				\$29.35	\$38.14				\$81.00	\$46.50			\$24.60
Set-up	\$10.00	N/A	N/A	\$15.00	\$10.00	\$26.16	N/A	\$26.00	\$10.00	\$35.00	\$35.00	\$10.00	\$10.00	\$10.00
Digits (2)	\$0.50	\$1.26	\$0.80	N/A	\$1.80	\$0.31	\$1.00	N/A	N/A	\$8.00	\$2.00	N/A	\$1.00	\$1.00
T-Shirt	\$2.90	\$3.28	\$3.30	\$4.70	\$3.95	\$4.16	\$3.25	\$5.75	\$4.00	\$3.80	\$5.75	\$4.10	\$3.75	\$4.30
	\$13.40				\$15.85	\$30.61				\$48.80	\$42.75		\$14.75	\$16.30

	American Silkscreen	J.J. Jinkhelemer	McNish Sport	Mordian (used 1st revision form)	Impressive From original	Primary Ink	Kel-graphics	Whitlock (used original form)	Que's Sports (used original form)	Rotary Mullforms	Affordable Printing	Seaglass (used original form)	Quality Graphics	SJP Enterprises
Set-Up Cost (per color)	10.00	0.00	0.00	15.00	10.00	28.15 *		25.00	10.00	35.00	36.00	10.00	10.00	10.00
Additional ink color (per item)	0.25	0.15	1.00	0.85	0.70	3.80 *	0.20	no charge	0.75	5.00	2.00	0.80	0.50	0.85
Digits (ea)	0.25	0.63	0.40		0.95	0.155 **	0.60			4.00	1.00		0.60	0.50
Tshirt (1 col/2 loc)														
Adult S-XL	2.80	3.32	2.85	4.80	4.10	4.00	3.25	8.00	4.35	3.80 (min. 800)	5.50	4.40	4.00	4.30
Adult XXL	4.24	4.71	4.00	6.40	5.05	5.50	4.25	7.66	4.80	4.30	6.76	6.10	5.93	4.90
Adult XXXL	4.24	4.77	4.10	6.60	5.70	5.90	4.35	8.50	5.15	4.32	6.50	6.60	5.03	6.70
Adult XXXXL	4.24	4.84	4.40	7.00	5.15	6.22	4.80	8.75	7.00	4.85	6.76	6.88	6.13	6.80
Youth M-L	2.80	3.28	3.30	4.70	3.85	4.15	3.25	5.76	4.00	3.80	5.76	4.10	3.75	4.30
Tshirt (2 col/2 loc)														
Adult S-XL	3.49	3.56	4.25	6.10	4.80	6.00 ***	3.55	8.60	6.40	4.80 (min. 800)	5.85	5.20	4.75	6.30
Adult XXL	4.74	4.84	5.55	7.60	5.76	6.67	4.55	8.60	6.95	5.40	6.00	6.90	6.88	6.88
Adult XXXL	4.74	5.01	5.40	7.60	6.80	7.08	4.65	8.00	6.20	5.00	7.00	7.30	6.78	6.70
Adult XXXXL	4.74	5.07	5.76	8.20	5.85	7.41	4.75	8.25	6.10	5.95	7.25	7.78	6.88	6.80
Youth M-L	3.49	3.82	4.75	6.85	4.65	4.84	3.55	6.25	5.05	4.65	6.00	4.90	4.60	6.30
Lg Slv Tee (1 col/2 loc)														
Adult S-XL	6.52	5.14	5.40	7.80	6.65	5.67	4.66	9.78	6.38	7.48 (min. 100)	6.15	6.28	6.60	6.50
Adult XXL	6.32	6.74	6.60	9.90	6.70	6.74	4.66	10.86	6.00	6.65	6.65	6.10	9.00	6.85
Adult XXXL	6.32	6.85	6.70	9.90	6.80	6.85	6.55	12.25	6.25	9.02	7.00	6.10	9.40	6.40
Adult XXXXL	6.47	6.15	NA	10.10	NA	11.22	7.00	NA	6.85	9.00	7.60	6.40	9.40	6.40
Youth M-L	5.22	5.65	5.40	8.10	6.70	6.22	4.50	10.00	5.25	6.25	6.15	6.60	6.25	6.60
Lg Slv Tee (2 col/2 loc)														
Adult S-XL	8.02	5.37	7.80	9.00	6.25	6.85	5.00	10.16	6.85	8.30 (min. 100)	7.50	7.08	7.36	6.65
Adult XXL	6.82	6.97	8.70	10.60	7.40	7.61	6.00	12.50	7.60	9.50	8.10	8.90	9.75	9.00
Adult XXXL	6.82	7.19	8.85	10.70	7.50	8.03	7.00	12.75	7.75	9.85	8.65	8.80	10.16	10.50
Adult XXXXL	7.07	8.35	NA	11.30	NA	12.39	7.50	NA	7.95	9.80	10.25	10.20	10.15	10.60
Youth M-L				8.30				10.80	6.05			6.60		
Honley (1 col/2 loc)														
Adult S-XL (no sleeves)	8.32	9.74	9.70	11.30	10.70 (women's only)	9.25 (100% poly mesh)	10.25	14.95	7.75	18.00	6.15	9.10	8.75 (Augusta 550)	10.95
Adult XXL (no sleeves)	9.22	11.03	10.85	12.80	12.70	10.03	11.25	18.00	9.25	19.40	6.65	10.40	10.00	11.70
Adult XXXL (no sleeves)	10.17	12.32	NA	14.80	14.70	10.60	NA	19.25	9.75	19.50	7.00	11.80	NA	12.00
Adult XXXXL (no sleeves)	11.41	NA	NA	16.80	NA	NA	NA	NA	13.00	NA	7.50	12.90	NA	14.60
Youth M-L (w/sleeves)	7.52	8.52	9.00		9.60	8.28	6.55			18.00	5.15		price whited out	9.50
Honley (2 col/2 loc)														
Adult S-XL (no sleeves)	8.82	9.97	12.00	13.25	11.40 (women's only)	10.44 (100%poly mesh)	12.25	16.60	8.75	21.50	7.65	9.60	9.25	12.66
Adult XXL (no sleeves)	9.72	11.20	13.26	14.75	13.40	11.20	13.25	18.75	10.00	22.00	8.70	11.20	10.50	13.85

	American S&Kscreen	J.J. Jinkle- homer	McNish Sport	Meridian (used 1st revision form)	Impressive Promotional	Primary Ink	Kel- graphics	Whitlock (used original form)	Que's Sports (used original form)	Rotary Multiforme	Affordable Printing	Seaglass (used original form)	Quality Graphics	SJP Enterprise
Adult XXXL (no sleeves)	10.07	12.56	NA	16.75	15.40	11.97	NA	19.95	10.75	23.00	8.65	12.40	NA	14.20
Adult XXXL (no sleeves)	NA	NA	NA	18.75	NA	---	NA	NA	15.00	NA	7.60	13.70	NA	16.70
Youth M-L (w/sleeves)	9.02	8.75	11.30		9.70	8.29	10.95			21.50	7.85		8.70 (Augusta 581)	11.26
Volleyball (1 col/2 loc)														
Adult S-XL	7.07	8.28	8.45	10.50 (Augusta 558)	8.80	6.13	8.95	7.75	11.50	32.00 (w/buttons, not V-neck)	8.90	8.90	8.70	9.26
Adult XXL	7.87	9.48	9.25	12.00	9.75	8.84	9.95	10.75	14.00	34.00	9.90	7.94	10.70	10.35
Adult XXXL	NA	NA	NA	NA	NA	---	---	10.85	16.25	35.00	10.90	10.40	NA	NA
Adult XXXXL	NA	NA	NA	NA	NA	---	---	NA	16.25	NA	11.90	11.10	NA	NA
Youth M-L	6.42	7.48	7.75	9.30	8.20	5.74	8.95	NA	11.00	30.00	8.90	6.10	7.50	8.40
Volleyball (2 col/2 loc)														
Adult S-XL	7.57	8.49	10.75	12.45 (Augusta 655)	9.50	7.30	10.85	8.00	12.60	38.00 (w/buttons, not V-neck)	9.90	7.60	9.46	11.29
Adult XXL	8.47	9.72	11.55	13.98	10.48	8.02	11.95	11.15	16.00	38.00	10.80	8.74	11.45	12.50
Adult XXXL	NA	NA	NA	NA	NA	---	---	12.80	17.25	39.00	11.90	11.10	NA	NA
Adult XXXXL	NA	NA	NA	NA	NA	---	---	NA	17.25	NA	12.90	11.90	NA	NA
Youth M-L	6.92	7.72	10.05	8.30	8.90	8.92	10.95	NA	12.60	38.00	9.90	8.90	8.25	10.50
Rev. Jersey w/sleeves														
Adult S-XL	12.60	13.91	15.00		17.45 (poly)	13.44	16.26			38.00	8.80	13.20	NA	16.85
Adult XXL	14.15	14.74	16.86		20.45	15.21	16.25			41.00	10.50	14.80	NA	17.50
Adult XXXL	NA	15.85	NA		NA	---	---			43.00	11.60	15.65	NA	NA
Adult XXXXL	NA	15.49	NA		NA	---	---			NA	12.50	17.12	NA	NA
Youth M-L	10.80	12.62	13.15		14.45	11.68	14.00			38.00	9.60	11.10	NA	13.60
Rev. Jersey no sleeves														
Adult S-XL	9.62	10.69	9.70	23.50	17.85	10.87	13.25			35.00	9.50	7.10	10.55	13.75
Adult XXL	10.42	11.42	10.95	25.00	20.95	11.98	14.26			38.00	10.50	7.49	11.90	15.00
Adult XXXL	11.42	12.63	12.20	28.60	22.95	14.18	15.25			42.00	11.60	8.40	17.50	18.25
Adult XXXXL	NA	13.17	NA	NA	NA	15.27	NA			NA	12.50	8.92	NA	NA
Youth M-L	8.67	9.55	9.05	21.50	16.95	8.80	12.25			35.00	8.50		9.85	11.70
Polo Shirt (1 col/2 loc)														
Adult S-XL	8.35	8.67	9.50	9.20	6.90	6.81	8.25	11.50	8.25	18.50	9.00	7.90	7.30	9.20
Adult XXL	8.20	8.85	10.46	10.20	7.35	8.42	7.60	14.60	10.95	18.50	10.60	8.20	9.50	11.00
Adult XXXL	8.20	8.69	11.50	11.20	7.45	8.42	7.50	14.95	14.76	19.00	10.75	9.20	8.70	12.30
Adult XXXXL	NA	8.78	12.90	12.20	7.50	8.42	7.80	14.95	19.00	20.00	11.80	9.72	8.75	12.30
Polo Shirt (2 col/2 loc)														
Adult S-XL	7.25	8.00	10.45	11.15	6.60	7.88	7.00	12.99	10.40	22.50	9.75	7.80	8.05	12.60
Adult XXL	8.60	8.78	12.36	12.15	8.05	9.60	8.00	15.90	12.10	24.50	11.25	8.20	10.25	13.75
Adult XXXL	8.60	8.89	13.40	13.15	8.15	9.60	8.00	16.00	12.65	25.00	11.50	9.20	10.45	15.10

	American Silkscreen	J.J. Jinkles-Hemer	McNish Sport	Meridian (used tet revision form)	Impressivo Promotional	Primary Ink	Kel-graphics	Whitlock (used original form)	Que's Sports (used original form)	Rotary Multiforms	Affordable Printing	Seaglass (used original form)	Quality Graphics	SJP Enterprises
Adult XXXXL NA	8.99	14.85	14.15	8.20	9.60	8.00	16.25	18.75	28.00	12.00	8.72	10.50	16.25	
Polo Shirt w/pkt (1 col/2 loc)														
Adult S-XL	8.05	7.80	9.70	14.70	8.80	9.85	9.00	17.50	8.25	18.00	9.75	8.40	8.90	10.40
Adult XXL	9.71	9.99	11.60	16.20	8.80	11.22	10.28	20.50	9.75	20.00	11.25	9.10	11.20	12.00
Adult XXXL	9.71	10.19	13.25	17.70	9.00	12.34	11.26	22.75	16.00	20.50	11.50	10.05	11.55	13.40
Adult XXXXL NA	15.10	14.65	19.20	9.10	13.34	12.26	22.75	16.76	21.50	11.75	14.80	17.25	15.25	
Polo Shirt w/pkt (2 col/2 loc)														
Adult S-XL	8.55	8.19	11.70	10.65	7.80	11.03	10.00	17.00	9.75	26.00	10.00	9.20	9.65	13.00
Adult XXL	10.21	10.22	13.65	16.15	9.80	12.39	11.00	19.73	11.25	28.00	11.80	9.80	11.85	14.75
Adult XXXL	10.21	10.43	16.10	19.65	9.70	13.48	12.00	21.96	18.60	30.00	11.75	10.86	12.10	16.00
Adult XXXXL NA	15.33	16.80	21.15	9.80	14.62	13.00	24.86	18.50	32.00	12.60	15.80	18.00	18.00	
Hyton Mesh Shorts 8" Inseam														
Adult S-XL	8.20	7.42	10.10	15.75	12.65	7.04	9.00		6.25	18.00	7.10	8.99	11.90	18.00
Adult XXL	9.40	8.24	11.35	17.25	14.85	8.14	10.00		7.00	19.90	8.10	10.40	13.90	16.30
Adult XXXL	11.00	9.36	12.80	18.25	15.85	10.34	11.00		7.25	NA	9.10	11.85	NA	NA
Sweatpants (1col/2 loc)														
Adult S-XL	7.83	7.24	8.35	10.50	8.85	8.32	8.95	14.60	8.60	14.80	10.00	6.40	8.75	9.25
Adult XXL	8.99	9.01	10.50	11.60	10.60	10.79	10.26	17.85	8.60	16.60	11.50	9.80	10.80	11.40
Adult XXXL	NA	10.21	10.85	12.60	10.60	11.26	10.35	18.25	8.25	17.80	12.25	10.20	12.50	11.75
Adult XXXXL NA	20.01	NA	13.50	NA	16.29	11.35	NA	10.60	NA	NA	12.75	16.10	22.60	NA
Sweatpants (2col/1 loc)														
Adult S-XL	8.09	7.41	9.65	10.65	8.65	8.28	9.50			24.00	10.80		8.75	9.25
Adult XXL	9.24	8.17	12.05	11.85	10.80	11.82	10.50			28.00	12.60		10.80	11.40
Adult XXXL	NA	10.87	12.35	12.65	10.80	12.19	10.75			26.80	12.75		12.40	11.75
Adult XXXXL NA	20.17	NA	13.68	NA	18.68	11.75				NA	13.60		22.60	NA
Sweatshirt (1 col/2 loc)														
Adult S-XL	6.48	6.05	6.40	10.40	6.40	6.62	6.35	12.15	6.20	10.50	9.00	6.90	6.85	7.40
Adult XXL	7.63	7.88	7.20	10.80	7.75	7.87	7.45	14.85	7.45	12.50	10.50	7.88	8.75	9.00
Adult XXXL	7.93	7.81	7.35	11.90	7.95	8.27	8.00	18.80	7.95	13.80	10.75	8.10	8.66	8.15
Adult XXXXL NA	11.94	11.94	10.40	18.80	9.80	10.09	8.25	18.95	8.45	16.00	11.90	9.18	12.35	11.70
Youth M-L	6.29	6.25	5.50	10.45	6.55	7.00	6.25	12.00	6.16	11.00	9.60	6.90	6.85	7.50
Sweatshirt (2 col/2 loc)														
Adult S-XL	6.95	6.28	6.90	11.70	7.10	7.79	7.25	12.65	7.25	16.60	8.60	7.70	7.60	8.60
Adult XXL	8.15	7.91	8.70	12.70	8.45	8.15	8.25	15.50	8.50	17.60	10.76	8.68	9.50	11.20
Adult XXXL	8.13	8.04	8.80	12.80	8.55	8.45	8.75	15.75	9.00	18.60	11.00	8.80	9.70	11.30
Adult XXXXL NA	12.17	11.85	16.00	10.50	11.25	8.00	19.60	10.50	21.00	12.60	9.95	13.10	13.70	
Youth M-L	6.76	6.48	6.95	11.75	7.25	8.19	7.25	12.65	7.16	18.00	9.75	7.30	7.60	9.60
Hood Sweatshirt (1 col/2 loc)														
Adult S-XL	10.45	9.85	9.85	13.05	9.60	10.14	11.00	18.76	12.50	19.00	16.60	8.40	11.25	12.40
Adult XXL	11.90	11.63	11.95	16.05	11.00	11.68	12.25	21.60	14.75	21.00	17.75	10.80	13.35	14.25
Adult XXXL	11.90	11.66	12.00	15.15	11.10	11.83	12.45	21.95	15.00	23.00	18.00	11.40	13.75	14.60

SPORT CLOTHING APPAREL BID TABULATION

	American Silkscreen	J.J. Jinko-Kiemer	McNish Sport	Merkian (used 1st revision form)	Impressive Promotional	Primary Ink	Kel-graphics	Whitlock (used original form)	Que's Sports (used original form)	Robry Multiforma	Affordable Printing	Seaglass (used original form)	Quality Graphics	SJP Enterprises
Adult XXXXL	NA	14.03	NA	16.65	12.30	21.31	12.78	24.95	18.25	NA	18.50	12.80	16.30	16.00
Youth M/L	9.80	9.55	8.55	15.55	9.45	9.97	11.00	18.50	12.00	19.00	15.75	9.10	10.85	12.40
Hood Sweatshirt (2 col/2 loc)														
Adult S-XL	10.95	10.05	11.50	14.35	10.30	11.31	12.00	19.16	13.65	23.00	15.75	10.20	12.00	14.40
Adult XXL	12.40	11.85	13.35	16.35	11.70	12.85	13.25	21.95	16.80	24.00	18.00	11.60	14.10	16.25
Adult XXXL	12.40	12.19	13.45	16.45	11.80	13.11	13.45	22.25	16.00	26.00	18.25	12.20	14.60	16.40
Adult XXXXL	NA	14.28	NA	17.95	13.00	22.49	13.65	24.50	16.30	NA	18.50	13.60	17.05	18.00
Youth M/L	10.30	9.79	11.00	17.25	10.15	11.16	12.00	18.00	13.25	23.00	16.00	9.90	11.70	14.40
Coaches Jacket (flood/1loc)	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Champion B1305	Sport-Tek	Port Authority / Sport-Tek		Sport-Tek JP70R	Sport-Tek JP70R	
Adult S-XL	23.07	20.83		35.50	27.95	18.50	21.00	57.95	21.50	73.00	29.50	21.10	22.50	no bid
Adult XXL	24.07	21.92		36.50	28.95	19.59	22.00	75.00	22.75	78.00	32.50	22.50	24.00	
Adult XXXL	25.07	24.50		38.50	30.95	21.80	23.00	NA	24.75	88.00	24.50	23.30	27.00	
Adult XXXXL	28.07	25.79		39.50	31.95	22.89	24.00	NA	26.75	92.00	26.50	24.15	28.50	
Coaches Jacket 2col/2loc	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Sport-Tek	Champion B1305		Port Authority / Sport-Tek		Sport-Tek JP70R	Sport-Tek JP70R	
Adult S-XL	24.82	21.82		37.55	30.95	19.57	25.00	68.95	21.50	73.00	23.50	22.80	23.50	no bid
Adult XXL	25.82	23.21		38.55	31.95	20.77	27.00	75.00	22.75	88.00	26.50	24.20	26.00	
Adult XXXL	26.82	25.78		40.55	33.95	22.07	28.00	NA	24.75	90.00	27.50	25.00	28.00	
Adult XXXXL	27.82	27.08		41.55	34.95	24.07	29.00	NA	26.75	95.00	29.50	26.85	29.50	
V-neck (1 col/1loc)	2.55	2.09	4.76	5.80	3.65	2.09	2.60	4.65		13.80	4.75	3.10	3.30	4.00
Baseball Cap (Silkscreened)	1.85	2.09	6.00	5.80	2.50	2.60	2.50	6.50	2.50	13.50	6.00	8.85	3.85	3.35
Baseball Cap (embroidered)	5.49	3.34	8.25	11.80	8.95	7.00	4.25	10.95	4.75	16.00	14.00	7.40	8.75	6.00
Towel (1 col/1loc)	2.45	3.87 hemmed 2.18 fringed	4.00	4.25	2.90	2.64	1.85	6.50	1.18	7.00	5.00	4.10	2.40 (11x18 white) 3.00 (16x26 white)	5.00
	no set up for repeating sponsors from previous 3 yrs.			embroidered logo based on 8000 stitches	embroidery based on up to 7500 stitches	* prices shown are for a 2 color design in 1 location. A one color design in one location is \$25.15. ** we screenprint numbers *** colored shirts		changes made on bid without in/setting		changes made on bid without in/setting			embroidery based on 5000 stitches; text only; free delivery	changes made on bid without in/setting; socks can be bid with more caps



CITY OF NOVI, MICHIGAN
PURCHASING DEPARTMENT
45175 W. TEN MILE RD.
NOVI, MI 48375
(248) 347-0446

ORIGINAL

**SPORT CLOTHING & APPAREL
PROPOSAL FORM**

BIDS DUE Tuesday, July 3, 2007, 3:30 P.M.

Bid submitted by:

Name (printed) Todd Lamb Title: VP

Company (Legal Registration) AMERICAN SILKSCREEN

Address 24601 HALLWOOD COURT

City FARMINGTON HILLS State MI Zip 48335

Telephone 248-474-1000 Fax 248-477-0440

E-mail AMERSILK@AOL.COM

Signature *Todd Lamb* Date 7-3-07

For information on responding to this ITB, contact Carol Kalinovik, Purchasing Director at ckalinovik@cityofnovi.org

Submittal of Bids: Bids must be delivered prior to the due date and time specified above to the City of Novi, Purchasing Department, 2nd floor, 45175 W. Ten Mile Rd., Novi, Michigan 48375. Bids must be submitted by person or mail. Faxed quotations will not be accepted.

THIS FORM MUST BE INCLUDED WITH PROPOSAL. FAILURE TO SUBMIT PRICING ON THE PROPOSAL FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

NOTICE TO BIDDERS:

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). **Copies of bid documents obtained from any other source are not considered official copies.** The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued.

If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, www.govbids.com, and obtain an official copy.



CITY OF NOVI

**Sport Clothing & Apparel
Addendum # 2**

INTENT:

This addendum has been issued to modify and/or interpret the specifications for "Sport Clothing & Apparel". Unless otherwise instructed, the information contained in this Addendum shall take precedence over anything contrary in the original specifications and shall hereinafter be considered as part of the package.

RESPONSE: The contractor shall verify receipt of this Addendum in the Bid Proposal Form.

CONTENTS: Included in this addendum is seven (7) pages of written addenda description. No drawings are included.

CLARIFICATIONS:

1. Revised Proposal Form included (2nd revision)

2. Question: Are volleyball shirts for ladies only?
Answer: Yes

3. Question: How many units & minimum number of pieces in a large order?

Answer:

<u>Large orders (estimated)</u>	<u>Participants) Per Season (estimated)</u>	<u>Volunteers Per Season (estimated)</u>
Soccer Fall	850 (reversible jersey w/sleeves)	104 (T-shirt)
Soccer Spring	250 (reversible jersey w/sleeves)	104 (T-shirt)
Football Fall	120 (reversible jersey w/sleeves)	24 (T-shirt)
Volleyball Fall	220 (volleyball shirt, ladies only)	44 (T-shirt)
Volleyball Winter	220 (volleyball shirt, ladies only)	44 (T-shirt)
Basketball Fall	740 (reversible jersey, no sleeves)	148 (T-shirt)
Basketball Winter	740 (reversible jersey, no sleeves)	148 (T-shirt)
TBall/Coach Pitch Summer	260 (Henley w/sleeves)	52 (T-shirt)
Softball Summer	80 (Henley without sleeves)	16 (T-shirt)
Lacrosse Spring	25 (reversible jersey w/sleeves)	3 (T-shirt)
Lakeshore Staff & Camp	350 (T-shirts)	
Adult Softball Spring	1000 (T-shirts)	
Adult Softball Fall	750 (T-shirts)	
Parks & Rec staff	100 (T-shirts)	

Carol J. Kalinovik
Purchasing Director

Notice Dated: June 27, 2007



**CITY OF NOVI
PROPOSAL FORM (SECOND REVISION)**

SPORT CLOTHING AND APPAREL

O. ORIGINAL

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

<u>ITEM</u>	<u>SIZES</u>	<u>COST</u>	<u>APPROX QTY</u>
<u>PRINTING</u>			
Screen Printing Set-Up Cost (per color)		\$ <u>10.00</u> EA	
Additional Ink Color Cost (per item)		\$ <u>.25</u> EA	
<u>DIGITS (priced separately for items listed with no numbers included in price, ie T-shirts, Polo shirts, Sweatshirts)</u>			
	Heat-pressed numbers on back of shirts	\$ <u>.25</u> per digit	
<u>T- SHIRTS (1 color, 2 locations, no numbers)</u>			
50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>2.90</u> EA	2500+
	Adult XXL	\$ <u>4.24</u> EA	
	Adult XXXL	\$ <u>2</u> EA	
	Adult XXXXL	\$ <u>2</u> EA	
	Youth Medium – Youth Large	\$ <u>2.90</u> EA	300+
<u>T- SHIRTS (2 colors, 2 locations, no numbers)</u>			
50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>3.49</u> EA	
	Adult XXL	\$ <u>4.74</u> EA	
	Adult XXXL	\$ <u>2</u> EA	
	Adult XXXXL	\$ <u>2</u> EA	
	Youth Medium – Youth Large	\$ <u>3.49</u> EA	
<u>LONG SLEEVE T-SHIRTS (1 color, 2 locations, no numbers)</u>			
50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>5.52</u> EA	100+
	Adult XXL	\$ <u>6.32</u> EA	
	Adult XXXL	\$ <u>6.32</u> EA	
	Adult XXXXL	\$ <u>6.47</u> EA	
	Youth Medium – Youth Large	\$ <u>5.22</u> EA	100+
<u>LONG SLEEVE T-SHIRTS (2 colors, 2 locations, no numbers)</u>			
50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>6.02</u> EA	
	Adult XXL	\$ <u>6.82</u> EA	
	Adult XXXL	\$ <u>6.82</u> EA	

Adult XXXXL \$ 7.07 EA

HENLEY SHIRTS (1 color, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester Adult S-XL (no sleeves) \$ 8.32 EA 80+
Adult XXL \$ 9.22 EA
Adult XXXL \$ 10.17 EA
Adult XXXXL \$ 11.41 EA
Youth M-XL (w/sleeves) \$ 7.52 EA 260+

HENLEY SHIRTS (2 colors, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester Adult S-XL (no sleeves) \$ 8.82 EA
Adult XXL \$ 9.72 EA
Adult XXXL \$ 10.67 EA
Adult XXXXL \$ 12.12 EA
Youth M-XL (w/sleeves) \$ 8.02 EA

VOLLEYBALL SHIRT (1 color, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester
V-Neck, Sleeveless Adult Small – Adult XL \$ 7.07 EA 250+
Adult XXL \$ 7.97 EA
Adult XXXL \$ 13/A EA
Adult XXXL \$ 13/A EA
Youth Medium – Youth Large \$ 6.42 EA

VOLLEYBALL SHIRT (2 colors, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester
V-Neck, Sleeveless Adult Small – Adult XL \$ 7.57 EA
Adult XXL \$ 8.47 EA
Adult XXXL \$ 13/A EA
Adult XXXL \$ 13/A EA
Youth Medium – Youth Large \$ 6.92 EA

REVERSIBLE JERSEY with sleeves (1 color printing on outside front, w/heat pressed numerals on inside & outside back)

100% nylon tricot mesh, concealed U-neck, double thickness,
full length body, straight crocheted open bottom for lettering
Adult Small – Adult XL \$ 12.60 EA 350+
Adult XXL \$ 14.15 EA
Adult XXXL \$ 13/A EA
Adult XXXXL \$ 13/A EA
Youth Medium – Youth Large \$ 10.80 EA 400+

REVERSIBLE JERSEY – sleeveless (1 color printing on outside front w/ heat pressed numerals on inside & outside back)

100% nylon tricot mesh, concealed U-neck and armholes,
double thickness, full length body, straight crocheted open bottom for lettering

Adult Small – Adult XL	\$ <u>9.52</u> EA	700+
Adult XXL	\$ <u>10.42</u> EA	
Adult XXXL	\$ <u>11.42</u> EA	
Adult XXXXL	\$ <u>N/A</u> EA	
Youth Medium – Youth Large	\$ <u>8.57</u> EA	700+

POLO SHIRTS (1 color, 1 location, no numbers)

50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>6.35</u> EA	50 +
	Adult XXL	\$ <u>8.20</u> EA	
	Adult XXXL	\$ <u>8.20</u> EA	
	Adult XXXXL	\$ <u>N/A</u> EA	

POLO SHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>7.25</u> EA
	Adult XXL	\$ <u>8.80</u> EA
	Adult XXXL	\$ <u>8.80</u> EA
	Adult XXXXL	\$ <u>N/A</u> EA

POLO SHIRTS with pockets (1 color, 1 location, no numbers)

50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>8.05</u> EA	50 +
	Adult XXL	\$ <u>9.71</u> EA	
	Adult XXXL	\$ <u>9.71</u> EA	
	Adult XXXXL	\$ <u>N/A</u> EA	

POLO SHIRTS with pockets (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester	Adult Small – Adult XL	\$ <u>8.55</u> EA
	Adult XXL	\$ <u>10.21</u> EA
	Adult XXXL	\$ <u>10.21</u> EA
	Adult XXXXL	\$ <u>N/A</u> EA
	Youth Medium – Youth Large	\$ <u>N/A</u> EA

NYLON MESH SHORTS 8" inseam, (1 color, 1 location)

100% Nylon	Adult Small – Adult XL	\$ <u>8.20</u> EA	100+
	Adult XXL	\$ <u>9.40</u> EA	
	Adult XXXL	\$ <u>11.00</u> EA	

SWEATPANTS (1 color, 2 locations)

50% Cotton 50% Polyester 7.5-8oz	Adult Small – Adult XL	\$ <u>7.83</u> EA	300+
	Adult XXL	\$ <u>8.99</u> EA	
	Adult XXXL	\$ <u>N/A</u> EA	
	Adult XXXXL	\$ <u>N/A</u> EA	

SWEATPANTS (2 colors, 1 location)

50% Cotton 50% Polyester 7.5-8oz

Adult Small – Adult XL	\$ <u>8.08</u> EA
Adult XXL	\$ <u>9.24</u> EA
Adult XXXL	\$ <u>N/A</u> EA
Adult XXXXL	\$ <u>N/A</u> EA

SWEATSHIRTS (1 color, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

Adult Small – Adult XL	\$ <u>6.45</u> EA
Adult XXL	\$ <u>7.63</u> EA
Adult XXXL	\$ <u>7.63</u> EA
Adult XXXXL	\$ <u>N/A</u> EA
Youth Medium – Youth Large	\$ <u>6.26</u> EA

N/A

SWEATSHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

Adult Small – Adult XL	\$ <u>6.95</u> EA
Adult XXL	\$ <u>8.13</u> EA
Adult XXXL	\$ <u>8.13</u> EA
Adult XXXXL	\$ <u>N/A</u> EA
Youth Medium – Youth Large	\$ <u>6.76</u> EA

N/A

HOODED SWEATSHIRTS (1 color, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

Adult Small – Adult XL	\$ <u>10.45</u> EA
Adult XXL	\$ <u>11.90</u> EA
Adult XXXL	\$ <u>11.90</u> EA
Adult XXXXL	\$ <u>N/A</u> EA
Youth Medium – Youth Large	\$ <u>9.80</u> EA

N/A

HOODED SWEATSHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

Adult Small – Adult XL	\$ <u>10.95</u> EA
Adult XXL	\$ <u>12.40</u> EA
Adult XXXL	\$ <u>12.40</u> EA
Adult XXXXL	\$ <u>N/A</u> EA
Youth Medium – Youth Large	\$ <u>10.30</u> EA

N/A

COACHES JACKET w/ reflective detail (1 color, 1 location)

100% nylon w/ mesh lining (ie. Sport-Tek)

Brand quoted SPORT-TEK

Adult Small – Adult XL	\$ <u>23.07</u> EA	10+
Adult XXL	\$ <u>24.07</u> EA	

Adult XXXL \$ 25.07 EA
Adult XXXXL \$ 26.07 EA

COACHES JACKET w/ reflective detail (2 colors, 2 locations)

100% nylon w/ mesh lining (ie. Sport-Tek)

Brand quoted SPORT TEK

Adult Small - Adult XL \$ 24.82 EA
Adult XXL \$ 25.82 EA
Adult XXXL \$ 26.82 EA
Adult XXXXL \$ 27.82 EA

VISOR (1 color, 1 location)

100% Cotton - Adjustable

\$ 2.55 EA 200

BASEBALL CAP

100% Cotton - Adjustable (Silkscreened)

\$ 1.85 EA 300

100% Cotton - Adjustable (Embroidered)

\$ 5.49 EA 36

TENNIS/GOLF TOWEL w/grommet (1 color, 1 location)

100% Cotton

\$ 2.45 EA 50+

Comments: NO SET UP FOR REPEATING SPONSORS
AS WE HAVE IN THE PREVIOUS 3 YRS

Addendum #s received _____

Company Name: AMERICAN SILKSCREEN

Agent's Signature: [Signature]

Date: 7-3-07

YOU MUST INCLUDE THIS PAGE AND PAGE 7 WITH YOUR PROPOSAL!!