



**CITY OF NOVI CITY COUNCIL
APRIL 22, 2024**

SUBJECT: Approval to award Great Lakes Power & Lighting Inc. the electrical services contract for an estimated annual expenditure of \$80,000 for one-year with three one-year renewals.

SUBMITTING DEPARTMENT: Integrated Solutions, Facilities Management Division

EXPENDITURE REQUIRED	\$60,000 - \$80,000
AMOUNT BUDGETED	\$80,000
APPROPRIATION REQUIRED	\$0
LINE ITEM NUMBER	101-265.00-934.000 and other 934.000 accounts.

BACKGROUND INFORMATION:

The City of Novi contracts electrical services for the Civic Center, Police Department, Gun Range, Department of Public Works, all Fire Stations, and all Park Facilities. Additionally, Meadowbrook Commons, Novi Public Library, and Novi Ice Arena can leverage this contract for any services not covered by existing warranties. Services provided include electrical repairs, wiring, equipment installation, service connections, and emergency electrical needs.

A proposal request was posted on the Michigan Intergovernmental Trade Network (MITN). The City of Novi received six proposals for this service, which were evaluated by a team of City staff. Comparing the qualifications, cost, and references of all submitted proposals, Great Lakes Power & Lighting was ranked the highest of all submissions and was the lowest bidder. The Team recommends awarding the electrical services contract to Great Lakes Power & Lighting Inc.

Review Team Scoring:

	Great Lakes	Rolls	Clear Water	Allied	LGC Global	Decima
Total	1140	740	620	610	560	500

RECOMMENDED ACTION: Approval to award Great Lakes Power & Lighting Inc. the electrical services contract for an estimated annual expenditure of \$80,000 for one-year with three one-year renewals.

CONTRACT FOR ELECTRICAL SERVICES

This Agreement shall be considered as made and entered into as of the date of the last signature ("Effective Date"), and is between the City of Novi, a Michigan municipal corporation, whose address is 45175 Ten Mile, Novi, Michigan 48375, (hereinafter referred to as "Client"), and Great Lakes Power & Lighting, Inc. whose address is 9646 Marine City Hwy, Casco, Michigan 48064, (hereinafter referred to as "Contractor").

THE CLIENT AND CONTRACTOR AGREE AS FOLLOWS:

Article I. Statement and Performance of Work.

For payment by the Client as provided under this Contract, Contractor shall provide the materials and perform the services described on and in Schedule A (the "Work"), which is attached hereto and made a part of this Contract by this reference, in a competent, accurate, efficient, timely, good, professional, thorough, complete and responsible manner, and in compliance with the terms and conditions set forth below.

Article II. Timing of Performance.

Performance of this Contract shall commence on May 1, 2024 and end on April 30, 2025. Upon mutual consent of the Client and the Contractor, the contract may be renewed three (3) additional years in one (1) year increments at the same prices, terms, and conditions of the original contract.

Article III. Contract Price and Payment.

Subject to the terms and conditions of this Contract, the Client agrees to pay Contractor an amount services and materials as specifically set forth in the completed Proposal attached which are part of the attached Schedule A. Such payments are in exchange for and consideration of the timely and satisfactory performance and completion of the work required under and pursuant to this Contract. The Client agrees to pay Contractor amounts due within thirty (30) days of receipt of an itemized billing/invoice from Contractor detailing all materials provided and work performed in connection with the billing and the hours and charges applicable to each such item. Such itemized billings shall be submitted and shall be paid only upon satisfactory completion of the work itemized in the billing.

All costs and expenses incurred by Contractor under this Contract are deemed to be included in the amounts set forth in Schedule A. Contractor will obtain written approval of the Client prior to proceeding with any work that is not stated on Schedule A; otherwise, the Client will not be billed for such extra/additional work.

Payments shall be made upon verification of invoices received by the Client. All payments to Contractor shall be submitted by mail at Contractor's address first listed above, unless Contractor provides written notice of a change in the address to which such payments are to be sent.

Article IV: Termination.

A. 1. For cause: In the event that either party shall breach the terms and conditions of this Contract, the aggrieved party may notify the other party, in writing via certified mail, of such breach and demand that the same be remedied within ten (10) days. If the defaulting party fails to remedy the breach as demanded, the aggrieved party shall then have the right to terminate by giving the defaulting party thirty (30) days written notice. In addition, if at any time a voluntary petition in bankruptcy shall be filed against either party and shall not be dismissed within thirty (30) days, or if either party shall take advantage of any insolvency law, or if a receiver or trustee of any of a party's property shall be appointed and such appointments shall not be vacated within thirty (30) days, the other party shall have the right, in addition to any other rights of whatsoever nature that it may have at law or in equity, to terminate by giving thirty (30) days' notice in writing of such termination.

2. For convenience: The Client may terminate the agreement, in whole or in part, without showing cause upon giving thirty (30) days written notice to the Contractor. The Client shall pay all reasonable costs incurred by the Contractor up to the date of notice of termination. The Contractor will not be reimbursed for any anticipatory profits that have not been earned up to the date of notice of termination.

B. In the event this Contract is terminated before completion, the Client shall not be responsible to make any further payments for work performed after the effective date of such termination, and shall pay Contractor for such materials as have been delivered and for such work as has been completed and is eligible for payment under the terms of this Contract through the date of such termination. In all events, the Client shall only be responsible to make the payments described in the preceding sentence if, at the Client's request, Contractor continues to fully perform its duties and obligations in full compliance with the terms of this Contract through the effective date of the termination.

Article V: Independent Contractor/Vendor Relationship.

A. In the performance of this Contract, the relationship of Contractor to the Client shall be that of an independent contractor and/or vendor and not that of an employee or agent of Client. Contractor is and shall perform under this Contract as an independent contractor and/or vendor, and no liability or responsibility with respect to benefits of any kind, including without limitation, medical benefits, worker's compensation, pension rights, or other rights or liabilities arising out of or related to a contract for hire or employer/employee relationship shall arise or accrue to either party as a result of the performance of this Contract.

Contractor, as an independent contractor and/or vendor, is not authorized to enter into or sign any agreements on behalf of the Client or to make any representations to third parties that are binding upon the Client.

- B. Contractor represents that it will dedicate sufficient resources and provide all necessary personnel required to perform the work described in Schedule A in accordance with the terms and conditions of this Contract. Except as may be specifically stated and agreed to in Schedule A, Contractor shall perform all of the work under this Contract and no other person or entity shall be assigned or sub-contracted to perform the work, or any part thereof, unless approved by the Client in advance.

Article VI: Liability and Insurance.

- A. Contractor agrees to indemnify and hold harmless the Client, its elected and appointed officials and employees, from and against any and all claims, demands, suits, losses and settlements, including actual attorney fees incurred and all costs connected therewith, for any damages which may be asserted, claimed or recovered against the Client by reason of (i) personal injury, death and/or property damages which arises out of or is in any way connected or associated with the actions or inactions of Contractor in performing or failing to perform the work; or (ii) civil damages which arise out of any dispute between Contractor and its subcontractors, affiliates, employees or other private third parties in connection with this Contract. Contractor specifically agrees that it is Contractor's responsibility, and not the responsibility of the Client, to safeguard the property and materials used in performing this Contract. Contractor agrees to hold the City harmless from any loss of or damage to such property and materials used in connection with Contractor's performance of this Contract.
- B. Contractor shall provide evidence of adequate insurance coverage in the types and amounts set forth on Schedule B, which is attached hereto and incorporated herein by this reference. Such insurance shall be maintained at the specified level of coverage throughout the term of this Contract, including any extension of such term, and will cover all work, acts and omissions by and on behalf of Contractor in connection with this Contract, with the Client as named additional insureds, but with such coverage being primary and non-contributory as described in the attached Schedule B.

Article VII: Information.

It is expressly acknowledged and agreed that all reports, opinions, compilations, research work, studies, data, materials, artifacts, samples, documents, plans, drawings, specifications, correspondence, ledgers, permits, manuals, applications, contracts, accountings, schedules, maps, logs, invoices, billings, photographs, videotapes and all other materials generated by and/or coming into the possession of Contractor during the term of this Contract, and any extension thereof, that in any way relate to the performance of work by Contractor under this Contract or that are otherwise related or relevant to the work, belong exclusively to the Client and shall be promptly delivered to the Client upon the termination of this Contract or, at any time, upon the Client's request.

Article VIII: **General Provisions.**

- A. Entire Agreement. This instrument, together with the attached Schedules, contains the entire Contract between the Client and Contractor. No verbal agreement, conversation, or representation by or between any officer, agent, or employee of the parties hereto, either before or after the execution of this Contract, shall affect or modify any of the terms or obligations herein contained.

- B. Compliance with Laws. This Contract and all of Contractor's work and practices shall be subject to all applicable state, federal and local laws, ordinances, rules or regulations, including without limitation, those which apply because Client is a public governmental agency or body. Contractor represents that it is in compliance with all such laws and eligible and qualified to enter into this Contract.

- C. Governing Law. This Contract shall be governed by the laws of the State of Michigan.

- D. Assignment. Contractor shall not assign this Contract or any part thereof without the written consent of the Client. This Contract shall be binding on the parties, their successors, assigns and legal representatives.

- E. Dispute Resolution/Arbitration. The parties agree that any disputes regarding a claimed violation of this agreement shall first be submitted in writing to the other party in an attempt to settle the matter before pursuing other legal actions or notices provided for in this agreement. Such written communication shall clearly state the problem or concern, allow sufficient time for a written response from the other party, and culminate in a face-to-face meeting to determine if a remedial action is possible. In no event shall this process take more than thirty (30) days, unless a specific extended period of time is agreed to by both parties in writing as being necessary. The aforementioned initial written communications between the parties also shall indicate whether the party is willing to submit the dispute to binding arbitration, non-binding mediation or other form of alternate dispute resolution, and share equally the costs for same. Upon the parties agreeing to any such method of dispute resolution and a timetable for doing so, pursuit of other legal actions shall be deferred until the process has been completed. In any binding arbitration, the arbitrator shall provide a written statement of the reasons and basis for an award or decision, a judgment of the Oakland County Circuit Court may be entered based on the arbitration award or decision, and each party shall be responsible for their own costs and attorney fees.

- F. Third Parties. It is the intention of the parties hereto that this Agreement is not made for the benefit of any private third party. It is acknowledged that Client may receive a portion of the funding for the payments under this Contract from one or more private sources, and it is understood by Contractor that it is hired by Client to work exclusively for Client (and by extension for the Township should the work be accepted and implemented by the Township) and Contractor agrees that no private party or parties will be allowed to hold sway or influence, in any way, over Contractor's performance of the work.

G. Notices. Written notices under this Contract shall be given to the parties at their addresses contained in this Contract by personal or registered mail delivery to the attention of the following persons:

Client: City Manager Victor Cardenas and City Clerk Cortney Hanson
Contractor: Great Lakes Power & Lighting, Inc.

H. Changes. Any changes in the provisions of this Contract must be in writing and signed by the Client and Contractor.

I. Waivers. No waiver of any term or condition of this Contract shall be binding and effective unless in writing and signed by all parties, with any such waiver being limited to that circumstance only and not applicable to subsequent actions or events.

J. Jurisdiction and Venue of Contract. This Contract shall be considered for all purposes, including the establishment of jurisdiction and venue in any court action between the parties, as having been entered into and consummated in the City of Novi, Oakland County, Michigan.

K. Conflict. In the event of any conflict or inconsistency between the above provisions of this Contract and either or both of the attached Schedules, the provisions in the above text shall govern.

L. Anti-Discrimination. The Contractor shall not discriminate against any employee, or applicant for employment because of religion, race, color, national origin, age, sex, height, weight, handicap, ancestry, place of birth, sexual preference or marital status. The Contractor further covenants that it will comply with the Civil Rights Act of 1973, as amended; and the Michigan Civil Rights Act of 1976 (78. Stat. 252 and 1976 PA 453) and will require a similar covenant on the part of any consultant or subcontractor employed in the performance of this contract.

IN WITNESS WHEREOF, the Client and the Contractor have executed this Contract in Oakland County, Michigan, as of the date first listed above.

WITNESS AND DATES
OF SIGNATURES:

CITY OF NOVI

Date: _____

By: Justin Fischer
Its: Mayor

Date: _____

By: Cortney Hanson
Its: City Clerk

CONTRACTOR

Date: _____

By:
Its:



cityofnovi.org

CITY OF NOVI ELECTRICAL SERVICES RFP

QUALIFICATIONS QUESTIONNAIRE

The contractor shall complete the Qualification Questionnaire to contain at a minimum the following information. Failure to answer all questions may result in rejection of your proposal.

Name of Firm Great Lakes Power & Lighting

1. Organizational structure: Corporation, Partnership, etc. Corporation

2. Has any officer or partner of this organization owned or operated a company that declared bankruptcy during the last 10 years? No X Yes _____

When: _____

3. How many years has your organization been in business under its present name?
20

4. Under what other or former names has your organization operated?

5. How many current full time employees? 60 Part time? _____

6. 24-hour/7-day Emergency Telephone Number 810 531 0244

7. Provide your procedure for handling night and weekend calls. Same as always, they can call Noah and if he doesn't answer call Alan and we will get someone out

8. Address of your local facility 9646 26 Mile Rd Casco MI 48064

9. Distance of facility from the Novi Civic Center 5.0

10. Are you able to provide insurance coverage as required by this RFP? yes

11. List the scope of services (type of work) you are able to perform.

Low voltage, High voltage Primary, all aspects of Electrical installation, Fire Alarm, Trenching, street Lights

12. List any professional licenses/certifications you have obtained that would be applicable to this contract.

State of MI Electrical # 6110859

13. Provide a list of electricians, apprentices, journeymen, and all other professional staff to be assigned to this contract. Include name, title, license number, years of experience, full/part time, on-call availability, qualifications, and experience.

Noah Delange 810 531-0244 Foreman

Alan Thueme 586 855-0960 P.M.

14. List equipment, tools and all other resources available to your firm to perform this contract:

Scissor Lifts

All Electrical Tools needed

Bucket Truck

Narrow Board

Stidsteer

mini excavator

15. Provide a list of all open contracts your company currently holds. Include contact name, organization, type, size, required date of completion, percentage of completion, value of contract.

To Follow after Bid if needed

16. List two major projects you have completed (these will be two of your references. Detail the scope of project, which employees handled the project, time frame for completion and any other pertinent information.

walked Lake Schools 3 School Renovations
Pontiac Schools entire school Renovation

17. References: Provide at least three (3) references comparable in scope to this RFP. These should be companies that you have performed work for with documented continuous service for at least 2 years.

Company Please See Attached for current
Address Contracts that we hold
Phone _____ Contact name _____

Company _____
Address _____
Phone _____ Contact name _____

Company _____
Address _____
Phone _____ Contact name _____

18. Provide any additional information you would like to include which may not be included within this Questionnaire.

THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:

Company (Legal Registration) Great Lakes Power & Lighting
Address 9646 26 Mile Rd
City Casco State MI Zip 48064
Telephone 586 716 4000 Fax 586 716-4770

Representative's Name (please print) Alan Thume

Representative's Title Purchasing Agent

Representative's Signature 

E-mail athume@greatlakespwr.com

Date 3/22/24

MAINTENANCE CONTRACTS

- **City of Novi Service Contract**

Matthew Turco Phone no: (248) 343-1876 mturco@cityofnovi.org

- **City of Southfield Service Contract**

John Michrina- Phone No: (248) 796-5110 jmichrina@cityofsouthfield.com
Antonio Adams Phone No: (248) 417-8346 aadams@cityofsouthfield.com

- **City of Canton Service contract**

Amy Hamilton- Phone No: (734) 394-5186 amy.hamilton@cantonmi.gov

- **City of Pontiac Service Contract**

Matt Lande- Phone No: (810) 908-9933 mlande@pontiac.mi.us

- **City of Warren Service Contract**

Dave Muzzarelli- Phone No: (586) 873-2747 dmuzzarelli@cityofwarren.org

- **Chippewa Valley Schools Service Contract**

Ken Hauer - Phone No: (586) 634-9793 khauer@cvs.k12.mi.us

- **Algonac Community Schools service contract**

Evan Humphrey- Phone No: (810) 794-5832 evan.humphrey@acsk12.us

- **Walled lake schools service contract**

Dave Watkins – Phone number (248) 956-3074 davewatkins@wlcsd.org

- **City of Ferndale service contract**

Jim Jameson- Phone No: (734) 383-3328 jjameson@ferndalemi.gov

- **City of Romulus service contract**

Justin Laskaska – Phone No: (734) 732-1274 jlaskaska@romulusgov.com

- **Henry Ford Hospital service contract**

John March – Phone number (810) 955-1795 jmarch1@hfhs.org

WESTFIELD INSURANCE COMPANY
One Park Circle, P O Box 5001, Westfield Center, Ohio 44251-5001

Bid Bond

KNOW ALL MEN BY THESE PRESENTS, that we Great Lakes Power & Lighting, Inc.
9646 Marine City Hwy., Casco Twp., MI 48064

as Principal, hereinafter called the Principal, and WESTFIELD INSURANCE COMPANY, Westfield Center, Ohio 44251, a corporation duly organized under the laws of the State of Ohio, as Surety, hereinafter called the Surety, are held and firmly bound unto City of Novi
45175 Ten Mile Road, Novi, MI 48375

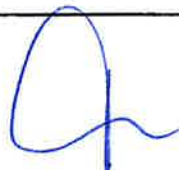
as Obligee, hereinafter called the Obligee, in the sum of five percent of amount bid
Dollars (\$ 5%),

for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for Electrical Services

NOW, THEREFORE, if the Obligee shall accept the bid of the Principal and the Principal shall enter into a Contract with the Obligee in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the Obligee the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligee may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 28th day of March, 2024



Great Lakes Power & Lighting, Inc.
(Principal) (Seal)
By: Ch president
(Title)



Westfield Insurance Company
(Surety) (Seal)
Jane M. Haller
Jane M. Haller, Attorney-in-fact (Title)

THIS POWER OF ATTORNEY SUPERCEDES ANY PREVIOUS POWER BEARING THIS SAME POWER # AND ISSUED PRIOR TO 09/13/23, FOR ANY PERSON OR PERSONS NAMED BELOW.

POWER NO. 2142412 07

General
Power
of Attorney

Westfield Insurance Co.
Westfield National Insurance Co.
Ohio Farmers Insurance Co.
Westfield Center, Ohio

CERTIFIED COPY

Know All Men by These Presents, That WESTFIELD INSURANCE COMPANY, WESTFIELD NATIONAL INSURANCE COMPANY and OHIO FARMERS INSURANCE COMPANY, corporations, hereinafter referred to individually as a "Company" and collectively as "Companies," duly organized and existing under the laws of the State of Ohio, and having its principal office in Westfield Center, Medina County, Ohio, do by these presents make, constitute and appoint
DONN JOHNSON, LORI A. POWELL, CASEY D. LOPEZ, THOMAS C. MOGLIA, ROBERT F. MOGLIA, JR., JANE M. HALLER, ASHLEY LAPARL, JENNIFER HUDSON, HALEY GYARMATI, TIFFANY D. GUNN, JOINTLY OR SEVERALLY

of **BLOOMFIELD HILLS** and State of MI its true and lawful Attorney(s)-in-Fact, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver any and all bonds, recognizances, undertakings, or other instruments or contracts of suretyship in any penal limit.

LIMITATION: THIS POWER OF ATTORNEY CANNOT BE USED TO EXECUTE NOTE GUARANTEE, MORTGAGE DEFICIENCY, MORTGAGE GUARANTEE, OR BANK DEPOSITORY BONDS.

and to bind any of the Companies thereby as fully and to the same extent as if such bonds were signed by the President, sealed with the corporate seal of the applicable Company and duly attested by its Secretary, hereby ratifying and confirming all that the said Attorney(s)-in-Fact may do in the premises. Said appointment is made under and by authority of the following resolution adopted by the Board of Directors of each of the WESTFIELD INSURANCE COMPANY, WESTFIELD NATIONAL INSURANCE COMPANY and OHIO FARMERS INSURANCE COMPANY:

"Be it Resolved, that the President, any Senior Executive, any Secretary or any Fidelity & Surety Operations Executive or other Executive shall be and is hereby vested with full power and authority to appoint any one or more suitable persons as Attorney(s)-in-Fact to represent and act for and on behalf of the Company subject to the following provisions:

The Attorney-in-Fact, may be given full power and authority for and in the name of and on behalf of the Company, to execute, acknowledge and deliver, any and all bonds, recognizances, contracts, agreements of indemnity and other conditional or obligatory undertakings and any and all notices and documents canceling or terminating the Company's liability thereunder, and any such instruments so executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed by the President and sealed and attested by the Corporate Secretary."

"Be it Further Resolved, that the signature of any such designated person and the seal of the Company heretofore or hereafter affixed to any power of attorney or any certificate relating thereto by facsimile, and any power of attorney or certificate bearing facsimile signatures or facsimile seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is attached." (Each adopted at a meeting held on February 8, 2000).

In Witness Whereof, WESTFIELD INSURANCE COMPANY, WESTFIELD NATIONAL INSURANCE COMPANY and OHIO FARMERS INSURANCE COMPANY have caused these presents to be signed by their National Surety Leader and Senior Executive and their corporate seals to be hereof affixed this 13th day of SEPTEMBER A.D., 2023 .

Corporate
Seals
Affixed



WESTFIELD INSURANCE COMPANY
WESTFIELD NATIONAL INSURANCE COMPANY
OHIO FARMERS INSURANCE COMPANY

By:
Gary W. Stumper, National Surety Leader and Senior Executive

State of Ohio
County of Medina ss.:

On this 13th day of SEPTEMBER A.D., 2023, before me personally came Gary W. Stumper to me known, who, being by me duly sworn, did depose and say, that he resides in Medina, OH; that he is National Surety Leader and Senior Executive of WESTFIELD INSURANCE COMPANY, WESTFIELD NATIONAL INSURANCE COMPANY and OHIO FARMERS INSURANCE COMPANY, the companies described in and which executed the above instrument; that he knows the seals of said Companies; that the seals affixed to said instrument are such corporate seals; that they were so affixed by order of the Boards of Directors of said Companies; and that he signed his name thereto by like order.

Notarial
Seal
Affixed



State of Ohio
County of Medina ss.:

David A. Kotnik, Attorney at Law, Notary Public
My Commission Does Not Expire (Sec. 147.03 Ohio Revised Code)

I, Frank A. Carrino, Secretary of WESTFIELD INSURANCE COMPANY, WESTFIELD NATIONAL INSURANCE COMPANY and OHIO FARMERS INSURANCE COMPANY, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney, executed by said Companies, which is still in full force and effect; and furthermore, the resolutions of the Boards of Directors, set out in the Power of Attorney are in full force and effect.

In Witness Whereof, I have hereunto set my hand and affixed the seals of said Companies at Westfield Center, Ohio, this 28th day of March A.D., 2024



Frank A. Carrino, Secretary



cityofnovi.org

**CITY OF NOVI
ELECTRICAL SERVICES CONTRACT**

FEE PROPOSAL FORM

We, the undersigned as bidder, propose to furnish the City of Novi according to the specifications attached hereto and made a part thereof for the following prices:

Company Name:

HOURLY RATES:		Year 1 (initial contract)	Year 2 (first renewal option)	Year 3 (second renewal option)	Year 4 (third renewal option)
Regular Hours, M-F, 8am-5pm	Journeyman	79 /hr	81 /hr	81 /hr	84 /hr
	Apprentice	60 /hr	62 /hr	62 /hr	64 /hr
	Other	/hr	/hr	/hr	/hr
Overtime Hours, M-F, 5 pm-8 am	Journeyman	114 /hr	116 /hr	116 /hr	120 /hr
	Apprentice	85 /hr	87 /hr	87 /hr	91 /hr
	Other	/hr	/hr	/hr	/hr
Saturday Hours	Journeyman	114 /hr	116 /hr	116 /hr	120 /hr
	Apprentice	85 /hr	87 /hr	87 /hr	91 /hr
	Other	/hr	/hr	/hr	/hr
Sunday Hours	Journeyman	114 /hr	116 /hr	116 /hr	120 /hr
	Apprentice	85 /hr	87 /hr	87 /hr	91 /hr
	Other	/hr	/hr	/hr	/hr
Holidays	Journeyman	114 /hr	116 /hr	116 /hr	120 /hr
	Apprentice	85 /hr	87 /hr	87 /hr	91 /hr
	Other	/hr	/hr	/hr	/hr
Emergency Service, 24/7	Journeyman	114 /hr	116 /hr	116 /hr	120 /hr
	Apprentice	85 /hr	87 /hr	87 /hr	91 /hr
	Other	/hr	/hr	/hr	/hr

If you provided hourly rates for "Other" above, please indicate title(s) of personnel included in this category:

ADDITIONAL CHARGES (equipment, rental, mobilization, etc.). You must indicate any and all other potential charges here. If more space is needed, please include on additional sheet.

Scissor Lift \$ 300/Day

Bucket Truck \$ 400/Day

MATERIAL MARKUP FROM WHOLESALE RATES 15 %


COMMENTS/EXCEPTIONS (All exceptions must be noted here. If more space is necessary, please attach a separate sheet):

ADDENDA: We acknowledge the following Addenda: _____
(Please list numbers)

NON-IRAN LINKED BUSINESS:

By signing below, I certify and agree on behalf of myself and the company submitting this proposal the following: (1) that I am duly authorized to legally bind the company submitting this proposal; and (2) that the company submitting this proposal is not an "Iran linked business," as that term is defined in Section 2(e) of the Iran Economic Sanctions Act, being Michigan Public Act No. 517 of 2012; and (3) That I and the company submitting this proposal will immediately comply with any further certifications or information submissions requested by the City in this regard.

THIS BID SUBMITTED BY:

Company (Legal Registration) Great Lakes Power & Lighting
Address 9646 26 Mile Rd
City Casco State MI Zip 48064
Telephone 586 716 4000 Fax 586 716 4770
Representative's Name (please print) Charles R Schwab
Representative's Title President
Representative's Signature 
E-mail rschwab@greatlakespwr.com
Date 3/22/24

9646 Marine City Hwy
Casco, Michigan 48064
(586) 716-4000



City of Novi
45175 Ten Mile Road
Novi, MI 48375

11:38
3/19/24
HJ

SEALED PROPOSAL FOR:

City of Novi
Electrical Services- Qualifications Questionnaire
Bid Category: Electrical

9646 Marine City Hwy
Casco, Michigan 48064
(586) 716-4000



City of Novi
45175 Ten Mile Road
Novi, MI 48375

11:38
3/19/24
KJ

SEALED PROPOSAL FOR:

City of Novi
Electrical Services- Bid Bond
Bid Category: Electrical

9646 Marine City Hwy
Casco, Michigan 48064
(586) 716-4000



City of Novi
45175 Ten Mile Road
Novi, MI 48375

11:38
3/19/24
HJ

SEALED PROPOSAL FOR:

City of Novi
Electrical Services- Fee Proposal Form
Bid Category: Electrical

CITY OF NOVI
ELECTRICAL SERVICES FEE TABULATION
March 28, 2024 2pm

		Decima	Great Lakes Power & Lighting	Allied	Clear Water	Rolls Mech	LGC Global
		Year 1	Year 1	Year 1	Year 1	Year 1	Year 1
Regular Hours M-F, 8am-5pm	Journeyman	69.30	79.00	85.00	85.00	86.00	92.67
	Apprentice	64.90	60.00	75.00	65.00	76.00	85.09
Overtime Hours M-F, 5 pm-8 am	Journeyman	105.60	114.00	135.00	127.50	129.00	139.01
	Apprentice	97.90	85.00	125.00	97.50	119.00	127.64
Saturday Hours	Journeyman	140.80	114.00	135.00	127.50	129.00	139.01
	Apprentice	122.10	85.00	125.00	97.50	119.00	127.64
Sunday Hours	Journeyman	140.80	114.00	135.00	127.50	129.00	185.35
	Apprentice	122.10	85.00	125.00	97.50	119.00	170.18
Holidays	Journeyman	176.00	114.00	170.00	127.50	129.00	185.35
	Apprentice	152.90	85.00	150.00	97.50	119.00	170.18
Emergency Service 24/7	Journeyman	220.00/M-F, 9-5	114.00	170.00	255.00	129.00	139.01
	Apprentice	191.40/M-F, 9-5	85.00	150.00	195.00	119.00	127.64
Additional Charges		Boom Truck \$85/job Scissor Lift \$650/job Trip Charge \$65 (complete trip)	Bucket Truck \$400/day; Scissor Lift \$300/day	Pricing will vary	Bucket Truck \$300/day Scissor Lift \$125/day Mini Excavator \$225/day Rentals-Inv +10%	Equipment Rentals = 15% above cost	Necessary Equip Rental & Required Sub-Contractor Services=Cost + 15% Markup
Material markup from wholesale rates		15%	15%	20%	12%	22%	15%
Comments		Emergency Work Rates for OT/Sat/Sun/Holidayssee bid	n/a	\$75 Service Call Fee	Proj Mgr Reg @ \$185.00/hr OT @ \$277.50/hr	Mobilization= \$65.00/man	Hourly rates for 'Others' on separate spreadsheet
		Year 2	Year 2	Year 2	Year 2	Year 2	Year 2
Regular Hours M-F, 8am-5pm	Journeyman	79.69	81.00	85.00	Year 1 plus COLA 0.78%-3% per year	88.00	97.30
	Apprentice	74.63	62.00	75.00		78.00	89.34
Overtime Hours M-F, 5 pm-8 am	Journeyman	121.44	116.00	135.00		132.00	145.96
	Apprentice	112.58	87.00	125.00		122.00	134.02
Saturday Hours	Journeyman	161.92	116.00	135.00		132.00	145.96
	Apprentice	140.41	87.00	125.00		122.00	134.02
Sunday Hours	Journeyman	161.92	116.00	135.00		132.00	194.62
	Apprentice	140.41	87.00	125.00		122.00	178.69
Holidays	Journeyman	202.40	116.00	170.00		132.00	194.62
	Apprentice	175.83	87.00	150.00		122.00	178.69
Emergency Service 24/7	Journeyman	253.00/M-F, 9-5	116.00	170.00		132.00	145.96
	Apprentice	220.11/M-F, 9-5	87.00	150.00		122.00	134.02
Comments		Emergency Work Rates for OT/Sat/Sun/Holidayssee bid	n/a	\$75 Service Call Fee	Proj Mgr Reg @ \$185.00/hr OT @ \$277.50/hr	Mobilization= \$65.00/man	Hourly rates for 'Others' on separate spreadsheet

CITY OF NOVI
ELECTRICAL SERVICES FEE TABULATION
March 28, 2024 2pm

		Decima	Great Lakes Power & Lighting	Allied	Clear Water	Rolls Mech	LGC Global	
		Year 3	Year 3	Year 3	Year 3	Year 3	Year 3	
Regular Hours M-F, 8am-5pm	Journeyman	91.65	81.00	86.00	Year 2 plus COLA 0.78%-3% per year	92.00	102.17	
	Apprentice	85.30	62.00	76.00		82.00	93.81	
Overtime Hours M-F, 5 pm-8 am	Journeyman	139.65	116.00	136.00		138.00	153.26	
	Apprentice	129.47	87.00	126.00		128.00	140.72	
Saturday Hours	Journeyman	186.20	116.00	136.00		138.00	153.26	
	Apprentice	161.70	87.00	126.00		128.00	140.72	
Sunday Hours	Journeyman	186.20	116.00	136.00		138.00	204.35	
	Apprentice	161.47	87.00	126.00		128.00	187.62	
Holidays	Journeyman	232.76	116.00	171.00		138.00	204.35	
	Apprentice	202.21	87.00	151.00		128.00	187.62	
Emergency Service 24/7	Journeyman	290.95/M-F, 9-5	116.00	171.00		138.00	153.26	
	Apprentice	253.12/M-F, 9-5	87.00	151.00		128.00	140.72	
Comments		Emergency Work Rates for OT/Sat/Sun/Holidayssee bid	n/a	\$76 Service Call Fee		Proj Mgr Reg @ \$185.00/hr OT @ \$277.50/hr	Mobilization= \$65.00/man	Hourly rates for 'Others' on separate spreadsheet
		Year 4	Year 4	Year 4		Year 4	Year 4	Year 4
Regular Hours M-F, 8am-5pm	Journeyman	105.39	84.00	87.00	Year 3 plus COLA 0.78%-3% per year	96.00	107.28	
	Apprentice	98.70	64.00	77.00		86.00	98.50	
Overtime Hours M-F, 5 pm-8 am	Journeyman	160.60	120.00	137.00		142.00	160.92	
	Apprentice	148.89	91.00	127.00		132.00	147.76	
Saturday Hours	Journeyman	214.13	120.00	137.00		142.00	160.92	
	Apprentice	185.69	91.00	127.00		132.00	147.76	
Sunday Hours	Journeyman	214.13	120.00	137.00		142.00	214.57	
	Apprentice	185.69	91.00	127.00		132.00	197.00	
Holidays	Journeyman	267.67	120.00	172.00		142.00	214.57	
	Apprentice	232.54	91.00	152.00		132.00	197.00	
Emergency Service 24/7	Journeyman	334.59/M-F, 9-5	120.00	172.00		142.00	160.92	
	Apprentice	291.09/M-F, 9-5	91.00	152.00		132.00	147.76	
Comments		Emergency Work Rates for OT/Sat/Sun/Holidayssee bid	n/a	\$77 Service Call Fee		Proj Mgr Reg @ \$185/hr OT @ \$277.50/hr	Mobilization= \$65.00/man	Hourly rates for 'Others' on separate spreadsheet